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NAVAL POSTGRADUATE SCHOOL
MONTEREY, CALIFORNIA

THESIS

CONSUMABLES:
ARE SERVMARTS COST EFFECTIVE?

by

Stephen F. Carlson
and
Timothy M. Greene

September, 1995

Principal Advisor: Paul J. Fields

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As a consequence, the recommendation is made to eliminate the SERVMART Alameda operation and allow the SERVMART customers to use a combination of GSA Stockton for paper products and cleaning supplies and local vendors for rest of their non-military consumable item needs.

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CONSUMABLES: ARE SERVMARTS COST EFFECTIVE?

Stephen F. Carlson
Lieutenant, United States Navy
B.A., University of Illinois, 1985
and
Timothy M. Greene
Lieutenant Commander, United States Navy
B.A., Belmont Abbey College, 1981

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Authors: [redacted]
Stephen F. Carlson

[redacted]
Timothy M. Greene

Approved by: [redacted]
Paul J. Fields, Principal Advisor

[redacted]
Alan W. McMasters, Associate Advisor

[redacted]
Reuben T. Harris, Chairman
Department of Systems Management

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A study is presented of the current Department of Navy's (DoN) method of supplying consumable type material through its retail outlet (SERVMART) in Alameda, CA. to the fleet and supporting shore facilities (e.g. USS Abraham Lincoln CVN-72 and Naval Air Station Alameda, CA.). It focuses on the initial purchase price, General Service Administration (GSA) surcharge, and labor and non-labor costs of the SERVMART operation at FISC Oakland. The research compares the total costs of buying and managing the 212 highest selling items (top 20%) inventoried at the SERVMART to similar items sold by commercial vendors in the Oakland area. The research results show that these items are less expensive to the customer when purchased at SERVMART. However, direct purchases of paper products and cleaning supplies from the GSA depot in Stockton were found to be cheaper than buying from the SERVMART. In addition, a customer survey indicated that the SERVMART customers are not satisfied with the selection, quality, availability, and customer service levels present at SERVMART Alameda.

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I. INTRODUCTION

A. BACKGROUND

The Department of Defense (DoD) is evolving into a more streamlined organization due to an ever changing political environment with tighter fiscal constraints. Effectively using taxpayers' financial resources is one of the primary objectives in maintaining the desired level of readiness in the current budgetary environment. Because Congress and the American people want to spend less on defense, it is imperative that DoD make sound decisions in reducing its current operations.

As the Federal budget decreases, government agencies and departments will be vying for fewer dollars to carry out their mission. Activities that do not show economical and shrewd use of public funds face further cut backs, possible consolidation with other branches within the government, or possible elimination altogether. During the Clinton administration, the U. S. Government has been criticized for inefficiencies. In fact, Vice President Gore is heading an initiative to "reinvent government;" in particular, government purchasing. Many believe that government waste is running rampant and more savings can be made through elimination or realignment of government agencies. Improvements of this type are generally believed to be a critical necessity to reduce the Federal budget deficit.

Downsizing of the military is expected to continue with the current administration and will more than likely continue into the 21 century. This crusade has already greatly affected the operating philosophies of many governmental and military agencies. In this present environment of downsizing it is imperative for an organization to arrange itself in

the most efficient structure possible if it is to survive. To help ensure fiscal targets for readiness are met, DoD must find innovative ways to provide a quality product at an acceptable level of customer service and at a minimum cost. This may include addressing other governmental agencies' inefficiencies which effects DoD operations. Specifically, if DoD is dependent on General Service Administration (GSA) for providing material of a consumable nature, GSA's inefficiencies will directly affect the inventory levels of DoD (e.g., long lead time contributes to increased inventory levels).

B. FOCUS OF RESEARCH

The purpose of this study is to examine the current Department of the Navy (DoN) method of supplying consumable material to the fleet and supporting shore activities via a Retail Self Service Store (SERVMART). This thesis focuses on the initial purchase price the government pays to the commercial supplier, General Service Administration (GSA) surcharge, and all direct and indirect costs of the SERVMART operation at Fleet Industrial Supply Center (FISC) located in Oakland, California. This study compares the total cost of each item inventoried at SERVMART to a similar item sold by commercial vendors in the Oakland area. This difference is multiplied by past demand to determine the cost of providing the services of a SERVMART operation. Additionally, results from a SERVMART consumer survey are used to determine if customer requirements are being met and ways to improve the current SERVMART system.

C. RESEARCH QUESTIONS

Based on the objectives cited above, the following primary research question is addressed in this study: Can the Navy financially benefit by eliminating the SERVMART

operations and still maintain the same or better customer service levels through the use of local commercial vendors?

In support of the primary research question, the following subsidiary questions are addressed:

- What is the mission of a SERVMART operation and what is the Navy Supply Systems' definition of consumables?
- Does SERVMART contribute to fleet readiness?
- Can the Department of Defense meet their customers' demands without a SERV-MART?
- What consumables the SERVMART Alameda operation at FISC Oakland supply?
- What are the costs associated with the SERVMART Alameda operation at FISC Oakland?
- If the material is received from another government agency (e.g., GSA) what are the costs to supply the material to SERVMART Alameda?
- Are the customers of FISC Oakland receiving the best available quality at the lowest price through this SERVMART operation?
- What savings can be realized if FISC Oakland and other CONUS SERVMART operations were eliminated?
- What benefits are lost if SERVMART Alameda is eliminated?

D. RESEARCH METHODOLOGY

The information presented in this study was obtained through primary and secondary research. Primary research consisted of personal and telephone interviews of key personnel with GSA, NAVSUP, FISC Oakland, selected ships and shore activities who patronize

SERVMART Alameda, and other ships homeported outside of the bay area.

The secondary research methodology employed was a review of relevant literature. Literature was obtained from NAVSUP, GSA, FISC Oakland, and the Naval Postgraduate School library. Additional data were obtained from current and past DoD and Federal instructions, directives, regulations, and previous theses and current publications relevant to government downsizing.

E. SCOPE OF THE STUDY

This thesis will focus on the cost effectiveness of the SERVMART operation at NAS Alameda. A review of that SERVMART's mission, contribution to fleet readiness, operations, labor and non-labor costs, and customer service levels was conducted. Additionally, a customer survey was used to determine if SERVMART Alameda was meeting their customer's expectations.

G. ORGANIZATION OF THE STUDY

This thesis is organized to give the reader a comprehensive overview of the the SERVMART operation and why NAVSUP has encouraged its use. Chapter II identifies SERVMART Alameda's mission, regulations, and stocking policy. Chapter III examines SERVMART Alameda's inventory and identifies that material mainly supplied by GSA and that provided by all other suppliers. The cost of the items from GSA including the initial purchase price, GSA surcharge, and all labor and non-labor costs of FISC Oakland are then computed and multiplied by past demands to estimate the total cost the government pays for GSA material sold through SERVMART Alameda.. Chapter IV evaluates the effects on customer and fleet readiness of its SERVMART operations by reporting the results of a

survey which was distributed to SERVMART Alameda customers. Chapter V provides a summary, conclusions, and recommendations on how the Navy can better meet the needs of its customers with regards to consumables of the type provided by the SERVMART.

II. SERVMART: THE NAVY'S DISCOUNT WAREHOUSE

A. INTRODUCTION

This chapter focuses on the SERVMART operation, specifically SERVMART Alameda. In doing so, several terms and secondary questions identified in Chapter I are addressed to assist the reader: (1) to understand why the Naval Supply Systems Command (NAVSUP) has encouraged the use of SERVMARTs, and (2) to identify various rules and regulations which effect SERVMART operations.

B. SERVMART'S MISSION

The Naval Supply Systems Command (NAVSUP) has been providing supply outlets (SERVMARTS) where its customers can serve themselves to needed supplies with minimal delay. This form of retail operation was originated by the old Naval Supply Centers (NSC) and continued by the new Fleet and Industrial Supply Centers (FISC) as a way to reduce the requisitioning workload and still satisfy customer demand. SERVMARTS were seen as an efficient, economical, and expeditious means of providing supply support to FISC customers for high demand, low cost consumable items. The discount warehouse method typical of a SERVMART operation has resulted in an appreciable reduction in processing costs since each customer could procure multiple units of several different line items with a single requisition document. If the demands were submitted to a wholesale stock point, such as a DLA depot, requisition documents for each line item would be necessary.

With simplified accounting procedures allowing customers to purchase up to an preapproved monetary limit (money value) vise an individual requisition per line item, it is

SERVMART Alameda's intention to meet the following objectives set forth in NAVSUPINST 4400.59C [Ref. 1]:

(1) To expedite and improve service to customers,

(2) To decrease the costs of furnishing material to the customer,

(3) To decrease the number of "bearer" requisitions in process by the distribution/warehouse,

(4) To decrease the number of high priority requisitions in the system,

(5) To reduce the number of transactions covering material returned, and

(6) To reduce the inventory in the possession of the consumer by affording more expeditious service.

C. SERVMART'S STOCKING POLICY/CRITERIA

To provide guidelines as to what SERVMART Alameda can carry in stock, FISC Oakland prescribed in instruction FISCOINST 4404.3C [Ref. 2] that items carried must meet the following criteria:

(1) The items must be fast-moving items with recurring demand,

(2) The items must have a unit price of less than $700.00,

(3) The items must have a minimum demand of two units per month sustained over a 12-month period, and

(4) The items must not be repairable, critical, or classified.

In addition, although the stock levels of individual items may vary, the average on hand inventory over all items must be less than a 30 days supply.

D. MATERIAL CLASSIFICATION

SERVMART Alameda is similar to all other SERVMART operations in that the materials sold are identified as "consumable". NAVSUP's definition of consumable material is any material which, after issue from stock to the final user, is consumed in use, or which, while having continuing life, becomes incorporated in other property, thus losing its identity when it is dropped from property accountability [Ref. 3]. Generally, consumable items are not repaired when unfit for further service. The consumable category includes office supplies, culinary supplies, clothing, and military specific items (e.g., various size canvas covered memorandum books, award binders, heavy duty combinations locks used to secure small arms and repair parts...). Consumable items are sometimes referred to as "expense" items.

In contrast, the other significant classification of material procured and stocked by NAVSUP are "repairables". A repairable is an item of supply that can be made to function through a repair process after it breaks. It is also referred to as an "investment" item. Repairable items include major components of equipment such as aircraft engines, ship propeller shafts, and electronic circuit boards. SERVMARTs are not allow to stocked repairables.

SERVMARTs are established in close proximity to the principal customers of a parent FISC. At one time, this was true for the Navy Supply Center Oakland but due to recently Base Realignment and Closure (BRAC) closures. FISC Oakland is being eliminated and their inventories moved elsewhere. Today, the only inventory managed by FISC

Oakland is the material located at SERVMART Alameda, which continues to support those activities still operating in the Oakland and San Francisco area.

E. REGULATIONS AFFECTING SERVMART OPERATIONS

1. Background

NAVSUP Publication 553 [Ref. 3], gives an overview of the Navy's Supply System and describes the development of the current system. It states that prior to the 1960's each of the services individually managed all of its own material. This led to a great deal of duplicate inventory management activity. In the 1960's DoD began to consolidate certain inventory management functions. The first step taken was to remove from the services the responsibility for wholesale supply management of those consumable items that were then being managed by the General Services Administration (GSA). The military services now "buys" these items from the GSA and depend on the GSA to properly manage the inventories of these items. A variety of office products and office furniture, for example, were among the items that the GSA began to manage.

2. Consumable Management

The next step in the consolidation process was the creation of the Defense Logistics Agency (DLA). DLA was given the responsibility for managing those consumable items which were peculiar to the military but which were used by more than one military service [Ref. 3]. An additional criterion for DLA management of an item was that the material had to be relatively easy to manage; that is, have a stable design and be easy to procure. Finally, the remaining consumable items left under the control of the services were to be transferred

to DLA as a consequence of Defense Management Review Decision (DMRD) 926. That process has been essentially completed for Navy items.

3. UMMIPS Time Standards

Within the Navy, priorities are assigned according to the standards set forth in the Uniform Material Movement and Issue Priority System (UMMIPS). This is a vital part of Military Standard Requisitioning and Issue Procedures (MILSTIP) . During the movement and issuance of material, it is necessary to establish a common basis to determine the relative importance of competing demands for the limited resources of the logistics system. Supply factors that must be weighed to determine these relative priorities include transportation cost, warehousing cost, and requisition processing cost.

UMMIPS standards were established for a typical Naval stock point to place more emphasis on mission critical material (repair parts) than on mundane material (consumables). Previous requirements allowed a stock point two days to process and ship a high priority order and approximately 30 days to process and ship a low priority order. As of January 1993 these standards were changed allowing only 15 days regardless of priority to process and ship consumables [Ref. 4]. As a result, the SERVMARTs can reduce their inventories because they should support existing requirements within a shorter time frame between placing an order and receiving material from GSA or DLA.

4. The DBOF Difference

The Defense Business Operations Fund (DBOF) was established on October 1, 1991 by the DoD to expand the use of business-like financial management practices throughout the DoD. In short, DoD needed to gain the competitive advantage that the

private industries have had over the government with its lack of profit incentive efficiencies. DBOF operates with financial principles that provide improved cost visibility and accountability to enhance business management and improve the decision making process. DBOF is based on the revolving fund principles formerly used by industrial and commercial type activities [Ref. 5].

The DBOF serves as a financing mechanism. Like other activities that are financed by the DBOF, FISC Oakland does not receive an annual appropriation for its SERVMART operation [Ref. 6]. Instead, they receive unit cost goals and earn cost authority for the amount of every customer order expected to be filled. Basically, SERVMARTs and all other DBOF activities need to recoup their operating costs from their customers. As SERVMARTs accepts these orders, they withdraw from their DBOF account to pay for their costs. Customers are then billed based on rates which include all costs associated with operating the SERVMARTs and the customers reimburse the DBOF. However, SERVMART Alameda at the time of this study was not imposing any type of surcharge to recoup the cost of its SERVMART operation. FISC Oakland intends to include this surcharge on material sold at SERVMART Alameda starting in fiscal year 1996.

5. Other Restrictions

Like any other government organization, SERVMART has many other rules and regulations they are required to follow in their operation. Although the government's primary interest in procuring goods and services is to obtain them on a competitive, least-cost basis, the government also uses the procurement process to ensure that various

socioeconomic objectives are met. Thus, programs have been created which provide certain contracting preferences to small disadvantaged businesses, women-owned small businesses, and firms performing in labor surplus areas. The most common method by which the government gives preference in its procurement to small business concerns is by setting aside or reserving all or part of a proposed procurement for exclusive participation by small business firms. These set-asides can be total or partial. For example, Congress has established statutes that governmental agencies must follow in procurement and acquisition. To ensure compliance, the Federal Acquisition Regulation (FAR) identifies required sources of supplies and services which must be used regardless of price [Ref.7]. Therefore, since GSA is required to procure material which is manufactured by these industries (e.g., Federal Prison Industries and Workshop for the Blind and Other Severely Handicapped) it is feasible that the cost of these items may be more expensive than similar items sold commercially. These industries identified in the FAR do not compete with other governmental agencies such as GSA.

III. DATABASE DEVELOPMENT, METHODOLOGY AND COST COMPARISONS

This chapter explains which GSA consumable items at SERVMART were chosen for analysis, analyzes the GSA markup, identifies the operating costs of SERVMART, and concludes with a cost/benefit analysis of the cost differences of purchasing similar items at commercial vendors. The model developed for the study is a comparison of total costs of the highest demand consumable items over a six-month period (June 94 through November 1994) as outlined in Appendix A .

A. DATABASE FORMULATION

As of December 1994, SERVMART Alameda had 1,384 consumable items in their inventory. (See APPENDIX A.) These items range from Xerox paper to steel garbage cans. Of the 1384 items, 1059 were categorized as 9Q COG (identifying GSA as the cognitive inventory manager). The remaining 325 items were supplied by other DoD agencies or locally purchased by SERVMART. Our study focuses on the 1059 items procured from GSA since it represents the most items coming from one source and the cost data was the easiest to obtain. With such a large concentration of material supplied by GSA, we believe that our sample of line items and their costs is a fair and accurate representation of the SERVMART operation. In addition, the costs of transportation and administrative lead time can be assumed consistent among the 9Q items because they are all stocked at the local GSA stock point at Stockton California.

Because of the enormous task of pricing all 1059 items and comparing that price

with the price of a similar item in the commercial marketplace, a 20% sample of the 1059 items was chosen for the study. Overall, we analyzed over 300 high demand line items and selected the 212 line items (top 20%) that had accurate GSA cost data, were available locally, and were similar to or exactly equivalent to a GSA item. The 212 items chosen were not randomly picked, but were the highest selling items measured in dollar-volume over a six-month period (two quarters). The remaining 88 items were not used because of the following: insufficient GSA cost data (17 items), could not find or match exact item (20), or they did not qualify because of very low sales (51 items).

The initial database, Appendix A, which consists of each item's nomenclature, SERVMART selling price, six months demand data, and six-month total sales per line item was provided by FISC Oakland in November 1994. Sales were computed by multiplying SERVMART's unit selling price by each item's six months demand. The second database, Appendix B, was developed from Appendix A and includes the 212 highest selling items. Appendix B shows the GSA cost of each item supplied to SERVMART Alameda, SERVMART's operating cost given as a percentage of each dollar of sales, adjusted SERVMART cost, retail cost, difference between the adjusted SERVMART and retail costs, and finally the total cost to the government. These costs are discussed in detail later in this chapter.

B. GSA MARKUP

GSA's econometrics model is designed to calculate estimates of the total cost to the taxpayer for all the effort involved in procurement and distribution of a given item. The model calculates estimates of the amount of cost in each program category for each item of

supply. This model allows GSA to incorporate a markup to price their items according to their cost of procurement plus storage, handling, and transportation.[Ref.8]

C. COST RELATED DIRECTLY AT SERVMART

There are numerous costs associated with the operation of a SERVMART facility. The costs discussed below were obtained from interviews with the Comptroller, FISC Oakland and the SERVMART Alameda Inventory Manager and are broken down into labor and non-labor costs.

1. SERVMART Alameda Labor Requirements and Costs

Currently five people are required to operate SERVMART: an Inventory Manager, a Supply Technician, two Supply Clerks, and a warehouse worker. The Inventory Manager (GS-7) plans, coordinates, and directs the inventory management of SERVMART Alameda. He/she maintains record integrity of the SERVMART Master Inventory File and reviews all output reports and listings necessary to attain an Electronic Point of Sale (EPOS) goal of stocking 97% of all line items when demanded by SERVMART customers. Additionally, the Inventory Manager actively interfaces with SERVMART customers to determine the degree of customer satisfaction and with store personnel to ensure conformance to established inventory, warehousing, sales, and safety rules and regulations. The Inventory Manager analyzes customer shopping lists and submits requests for item establishment to the SERVMART Division Director to enhance store effectiveness.

The Supply Technician (GS-6) is responsible for the professional control and inventory management of all retail items assigned. The Supply Technician determines and maintains stock requirements, distributes and disposes of excesses, takes action on

discrepancies and performs other item management duties. The two Supply Clerks (GS-5) perform the sale of retail stock, provide support of inventory control, storage, distribution, cataloging, property utilization, or other related supply activities including those associated with mechanized or manual accounting systems [Ref. 9].

The major duties of the warehouse worker (GS-5) are receiving and picking up supplies, checking quantities against shipping documents and reporting any irregularities. He/she stores the material manually with the assistance of hand-operated material handling equipment and issues or delivers supplies as required. He/she is also required to work the cash registers, post receipts and issue on stock record cards through an established computer software program and assist the manager as requested.

The direct labor cost for the five SERVMART employees was $92,407 for the period of this study [Ref. 10]. This figure was provided by the Comptroller of FISC Oakland and includes all monetary awards distributed during this time frame and all employee fringe benefits, which amount to approximately 22% of the earnings of each employee and include thrift savings, retirement, health benefits, and life insurance.

Another labor cost that is associated with the SERVMART operation is the overhead labor cost. This cost is identified as a percentage of the monthly salaries of both the Department Director (GS-14) and the SERVMART Division Director (GS-11). These positions are not involved in a day-to-day capacity with SERVMART but do apply a certain percentage of their time in a supervisory role. The SERVMART Division Director's duties and responsibilities are balanced between SERVMART Alameda and SERVMART Treasure Island. For this thesis analysis the Comptroller recommended using 20% of the Department

Director's monthly salary and 50% of the SERVMART Division Director's salary to estimate the overhead labor cost. For the six-month period, the total overhead labor cost is therefore $20,994 [Ref. 10].

Finally, the Total Labor Cost associated with SERVMART Alameda for the six months is therefore $113,401; that is

Total Direct Labor Cost	$ 92,407
Total Overhead Labor Cost	$ 20,994
Total Labor Cost (per six-month period)	$113,401.

2. SERVMART Alameda Non-labor Requirements and Costs

The SERVMART non-labor costs can be broken down into the following cost categories: utilities, maintenance, transportation, communications, office equipment, and mission support. The analysis of these requirements and costs is provided below:

a. Building Utilities and Maintenance Costs

FISC Oakland is required to pay for the utilities used in the SERVMART warehouse as well as upkeep of the building located at NAS Alameda. Electricity, steam/ gas, water (for drinking, cleaning, and on site lavatory) and sewage costs have been calculated with information provided by FISC Oakland [Ref. 10]:

Electric Power Cost	$ 6,700
Steam/gas Cost	$ 3,800
Water Cost	$ 2,800
Sewage Cost	$ 2,300
Total Utility Cost (per six-month period)	$15,600.

Use of the SERVMART building itself requires routine maintenance and janitorial service. These services include janitorial supplies, general maintenance, light bulbs, and fixtures. FISC Oakland also provided the Maintenance of Real Property (MRP) and Janitorial Service figures for the SERVMART warehouse [Ref. 10].

Total MRP Cost	$ 600
Total Janitorial Cost	$ 600
Total MRP & Janitorial Cost (per six-month period)	$1,200.

b. Distribution/Transportation Costs

SERVMART Alameda currently has one van assigned to be used to pick up and deliver material as required. SERVMART is charged by the Public Works Department at NAS Alameda the vehicle rental rate of $320.00 per month for the use of the one van. This rate includes the cost of operating the vehicle such as the maintenance and fuel costs [Ref. 10].

Total Transportation Cost (per six-month period)	$ 1,920.

c. Communication and Office Equipment Costs

An integral part of the SERVMART Operation are the communication systems which include telephones and electronic beepers. Office Equipment costs include the leasing of one copy machine. The remaining office equipment, such as the computers and printers, is provided by FISC Oakland and is not considered part of the SERVMART operating expenses. FISC Oakland distributed these equipment costs to a separate cost center. Another associated cost is the servicing and upkeep of the EPOS computer system utilized at SERVMART [Ref. 10].

Communication Cost	$ 1,500
Office Equipment Cost	$ 600
EPOS System Cost	$ 7,500
Total Communication and Office Equipment (per six-month period)	$ 9,600.

d. Mission Support Cost

There are several other expenses associated with the SERV-MART operation. Mission Support expenses such as travel and training dollars were provided by FISC Oakland and represent the amount that was allocated for these areas [Ref. 10]:

Travel Cost	$ 950
Training Cost	$ 1,500
Total Mission Support Cost (per six-month period)	$ 2,450.

3. Summary of SERVMART Alameda Labor and Non-labor Costs

In order to determine the total six-month operating costs associated with operating SERVMART Alameda, the Total Labor Cost is added to the Non-Labor Costs.

Expense Item	
Labor	$113,401
Utilities	$ 15,600
MRP	$ 1,200
Transportation	$ 1,920
Communication	$ 9,600
Mission Support	$ 2,450
Total Six-Month Operating Costs	$144,171.

Currently, SERVMART Alameda does not reflect this operating cost in its final selling price to its customers. It is SERVMART's policy to charge the customer the same unit price paid in purchasing the item from GSA or another source. However, in this study,

the researchers add back into the SERVMART selling price all the so called "hidden costs" outlined above to reflect a more accurate cost of each item sold at SERVMART.

To accomplish this, the Total Six Month Operating Cost is divided by the Total Six Month Sales:

$$\frac{\text{Total Six-Month Operating Cost}}{\text{Total Six-Month Sales}} = \frac{\$144,171}{\$865,000} = 17\%$$

This percentage of operating costs to sales is used to provide an estimate of the Adjusted SERVMART Selling Price. The SERVMART Selling Price is then multiplied by 1.17 (which is 1.00 + .17) to obtain the Adjusted SERVMART Selling Price. The following example is provided:

Nomenclature	GSA Purchase Price	SERVMART Selling Price		Operating Cost		Adjusted SERVMART Selling Price
Xerox Paper	$22.57	$31.51	x	1.17	=	$36.87

D. COST COMPARISON WITH OUTSIDE COMMERCIAL VENDORS

At this point in our study a cost comparison was conducted between the 212 highest sale items located at SERVMART Alameda with similar items obtained from nearby commercial vendors. It was the intention of the researchers to see if the SERVMART customers could still purchase consumables from local vendors without a reduction in fleet readiness if the SERVMART operations were closed or eliminated. The commercial vendors that were selected by the authors were Office Depot , Home Depot , and American Restaurant Supply. These three vendors are representative of available local vendor sources because of their location, selection, quality, and competitive prices.

To assure a fair comparison, exact items were compared. This resulted in an extensive analysis of each item located at SERVMART through visual inspection or with detailed descriptions in the FEDLOG publication located at the Naval Postgraduate School, Supply Department Open Purchase section. Once a similar or exact item was found at one of the commercial vendors, its retail price was logged into the database.

A difference between this price and the adjusted SERVMART selling price would indicate whether or not a customer, and therefore the government, would experience a cost savings by purchasing their consumables at local vendors.

Appendix A provides a listing of the material SERVMART Alameda stocked along with unit price and demand (June 1994 through December 1994) and identifies those items representing the majority of sales. Appendix B compares the total cost (procurement, GSA surcharge, and SERVMART's cost) to the U.S. Government of the highest selling items (the 212) to the total cost of obtaining the same material from local merchants. Appendix C and Appendix D separate out and provide the same information as Appendix B for all paper products and cleaning chemicals, respectively. These appendices were used to show the cost savings that can be obtained if GSA was the primary supplier without SERVMART. It should be noted that the authors' definition of paper products includes more than just office supplies (e.g., Xerox paper and tabulating paper), it also includes paper towels, napkins, post-its, and any other product made of paper.

This study shows that the government realizes a total annual cost savings of $110,312 for the 212 items compared. (See Appendix B) Consequently, it appears economically prudent for the SERVMART customers to continue purchasing consumable items at

SERVMART. However, Appendices C and D indicate an annual cost savings of $229,142 if paper products and cleaning supplies are purchased directly from GSA. The data obtained from these appendices are semi-annual figures; therefore, they were multiplied by two to show an annual savings.

Paper products annual savings	$149,950 =	($74,975 x 2)
Cleaning supplies annual savings	$ 79,192 =	($39,596 x 2)
Total annual savings through GSA	$229,142	

The next chapter discusses the survey results to see if customers want to continue using SERVMART or would rather use local vendors or other government sources for their consumable needs.

IV. PRESENTATION AND ANALYSIS OF CUSTOMER SURVEY

A. SURVEY DISTRIBUTION

An additional dimension of this thesis was obtained from a survey completed by SERVMART customers. We identified 25 customers from different commands from the SERVMART "log-in" sheet dated August 1995 and asked these customers to complete the survey. Twenty-two customers completed the survey (a response rate of eighty-eight percent) and they represent approximately forty-four percent of all the commands SERVMART Alameda supports. These 22 respondents represent almost half of the SERVMART customer base upon which we can draw conclusions. The customers involved in the survey are listed in Table 1.

Table 1
SERVMART Survey Respondents

USNS MERCY
NAS ALAMEDA (Administrative Department)
TREASURE ISLAND FIRE DEPT
NAS ALAMEDA (BRAC)
NAS ALAMEDA (Self Help)
COMMANDER, LOGISTIC GROUP ONE
COMMANDER, NAVAL AIR PACIFIC (Material Representative)
TREASURE ISLAND GALLEY
TRANSIENT PERSONNEL UNIT TREASURE ISLAND
USS CARL VINSON
SHORE INTERMEDIATE MAINTENANCE ACTIVITY SAN FRANCISCO
U.S. MARINE CORP CONCORD
USS SAMUEL GOMPERS
USS ABRAHAM LINCOLN
UNITED STATES COAST GUARD STATION RIO VISTA
TREASURE ISLAND (BRAC)
FLEET HOSPITAL SUPPORT OFFICE
TREASURE ISLAND (Self Help)
NAS ALAMEDA (Public Affairs Office)
MARINE AIR GROUP 46
NAVY LIAISON UNIT
NAVAL REGIONAL CONTRACTING CENTER

Thirty-six percent of the SERVMART surveys were completed at the SERVMART Alameda warehouse while the remaining were sent directly to the customers with a follow-up telephone call to verify if they did, in fact, receive it.

B. SURVEY RESPONSE DATA

The survey questions and associated response data are presented on the following pages.

QUESTION ONE:

The first survey question was designed to provide the authors with background information on the respondent. It could be rationalized that an organization who uses SERVMART would have a better understanding of its purpose and operation than one who doesn't use SERVMART at all or very infrequently. More would be at stake for organizations who frequently use SERVMART if SERVMART was to be eliminated, and therefore their informed responses were more germane to this study.

How often does your organization use SERVMART?

SURVEY RESPONSES FOR QUESTION ONE WERE:

0 visits quarterly	0%
1-3 visits quarterly	32%
4-6 visits quarterly	18%
greater than 6 visits quarterly	50%

The majority of respondents (50%) indicated that they visit SERVMART more than six times per quarter. Only (32%) indicated they visit SERVMART one to three times a quarter. Since such a high number of the respondents frequently use SERVMART, the authors felt the responses would reflect knowledgeable and serious costumers.

QUESTION TWO:

The second survey question identified the types of items the customer was looking for at SERVMART.

What are the most common items your organization purchases from SERVMART?

SURVEY RESPONSES FOR QUESTION TWO WERE:

tools	14%	clothing	5%
office supplies	95%	cleaning supplies	60%
cooking supplies	14%	others	5%

Almost all of the respondents (95%) stated they purchased office supplies and 60 percent of the respondents purchased cleaning supplies. This indicates that the customers use SERVMART mainly to satisfy their demand requirements for office and cleaning supplies.

QUESTION THREE:

One of the main benefits that FISC Oakland wants to provide its customers is a convenient location, one which is readily accessible to its customers. If it is not meeting this objective, it is failing to provide a benefit that is of major importance to the customers.

How accessible is the SERVMART outlet to your organization?

SURVEY RESPONSES TO QUESTION THREE WERE:

less than 1 mile	50%
1-3 miles	9%
3-5 miles	0%
greater than 5 miles	41%

Fifty percent of the respondents indicated that SERVMART is within one mile their organization. Thus, the location should be convenient for the customer. The survey

indicates that forty-one percent of the respondents are traveling in excess of five miles to shop at SERVMART Alameda. This is primarily due to the fact that Naval Station Treasure Island SERVMART closed before this study started and its customers are now required to use SERVMART Alameda.

QUESTION FOUR:

The fourth survey question simply asked if the customer was satisfied with the SERVMART operation. More specifically, the respondents indicated whether or not they were able to locate the items they went to purchase at SERVMART.

Are you satisfied with the item availability rate at SERVMART?

SURVEY RESPONSES TO QUESTION FOUR WERE:

yes	14%
no	86%

The high number of no responses (86%) indicate that the customers are not able to satisfy their requirements at SERVMART because they can't find the item on the shelf. If this is the case, the customer either buys a substitute item or returns to their organization without the material. If the customer still requires the item, they must submit an open purchase requisition to FISC Oakland for processing. This high percentage was not a surprise to the authors because during the data gathering phase it was determined that SERVMART Alameda had a material availability rate of only seventy-five percent of the 300 highest sales items.

QUESTION FIVE:

This survey question asked how a customer felt about the quality and price levels at

SERVMART. Responses indicate the perceptions of the customers and whether or not they believe they are receiving the best available quality at a price they feel is reasonable.

Does SERVMART provide the best available quality at the lowest price?

SURVEY RESPONSES TO QUESTION FIVE WERE:

yes	50%
no	41%
unknown	9%

The majority of the respondents (50%) favorably indicated that SERVMART does provide the best available quality at the lowest price. Their comments on the survey indicated that the items available at SERVMART were cheaper than at commercial vendors and they attributed this to the government's ability to purchase in large quantities at discounted prices. Forty-one percent of the respondents indicated that either higher quality or lower prices can be found in the local area (e.g., Office Depot, Home Depot, etc.). Of the forty-one percent, the majority of the respondent's comments indicate that commercial vendors offer lower prices and brand name quality items.

QUESTION SIX:

The purpose of question six was to indicate how often the respondents are purchasing items that do not meet all of their needs because the SERVMART selection is inadequate. All too often customers will settle on an item, not because it satisfies their needs, but because it is simply the only item available for purchase. An example of this is when a customer requires small plastic cups and only large plastic cups are available at SERVMART. Depending on the time requirements of the customer, (e.g., perhaps their ship deploys within a day) the customer will inevitably settle for the large cups because there in not enough time

to open purchase the cups they need.

Do you find yourself purchasing material that is not meeting 100% of your expectations due to SERVMART's selection?

SURVEY RESPONSES TO QUESTION SIX WERE:

always	9%
often	27%
occasionally	46%
seldom	18%
never	0%

The percentage of "never" responses (0%) indicates that examples similar to the one stated above are taking place at SERVMART. The inadequate SERVMART selection, whether not on the shelf or not carried, causes the customers to purchase items not fulfilling their needs and lowers customer service levels.

QUESTION SEVEN:

The seventh survey question was designed to determine what benefits the customers perceive they are gaining by using a SERVMART. All 22 respondents answered this question and many of them provided more that one comment.

What benefits do you gain from using SERVMART?

SURVEY RESPONSES TO QUESTION SEVEN ARE LISTED IN TABLE 2:

Table 2

SERVMART Customer Benefits

Number of Responses	Benefits
17	Accessibility and convenience of SERVMART
4	Paperwork is less than with Open Purchases
4	No benefits identified
1	Cheaper prices
1	Customers are familiar with the SERVMART process
1	Selection of items is good
1	Short waiting time to acquire items on order
1	Customer service

Seventy-seven percent of the respondents agree that the main benefit of SERVMART is its accessibility. This survey question also found that eighteen percent of the respondents did not perceive any benefits associated with SERVMART.

QUESTION EIGHT:

The purpose of survey question eight was to determine the willingness of the respondents to seek other sources for their consumable requirements. The question identifies a trade-off between the attractiveness of a lower cost item versus the lost benefits associated with the SERVMART operation. These benefits were already identified and outlined in the previous question.

Are you willing to forego the benefit(s) if you can get the same item at a lower cost at a local commercial vendor?

SURVEY RESPONSES TO QUESTION EIGHT WERE:

yes	73%
no	27%

The high number of positive responses (73%) indicates there is a willingness to use local commercial vendors. The responses also indicate the importance the respondents place on lower cost vice the benefits of the SERVMART operation.

QUESTION NINE:

Survey question nine was similar to the previous question in that it determined the willingness of the respondents to use local commercial vendors for their consumable needs. This question tried to determine if the customer would still be willing to forego the SERVMART benefits and utilize commercial vendors, even if there was no price advantage at SERVMART.

Are you willing to forego the benefits if you could get the same item at the same cost at a local commercial vendor?

SURVEY RESPONSES TO QUESTION NINE WERE:

yes	45%
no	55%

The majority of responses (55%) reflect the importance the respondents place on cost and how it relates to SERVMART benefits. More than half of the respondents clearly are not willing to purchase same cost items from commercial vendors and loose the SERVMART benefits they have been accustomed to receiving. On the other hand, forty-five percent of the respondents perceive that the benefits of a commercial vendor outweigh the benefits of SERVMART when the same item at the same cost is being compared.

QUESTION TEN:

The response to survey question ten was used to determine if the organizations who

use SERVMART can still satisfy their mission and readiness requirements with the use of local vendors.

If the SERVMART was eliminated in your area, could you still carry out your mission with the use of local vendors?

SURVEY RESPONSES TO QUESTION TEN WERE:

yes	100%
no	0%

The overwhelming response indicates that if SERVMART were to be eliminated, the customers could still function and conduct business as usual with the use of local vendors. The commercial vendors can provide all essential items necessary for the organizations to carry out their mission. Those items that are military specific (e.g., award binders and canvas memo books) could still be purchased through the normal requisition process.

QUESTION ELEVEN:

Survey question eleven provided the researchers with the customer perceived benefits gained by using local vendors. Office Depot is used to give the respondent an example of the discount warehouses available to them.

What benefit(s) could you gain by using a local vendor like Office Depot?

SURVEY RESPONSES TO QUESTION ELEVEN ARE LISTED IN TABLE 3:

Table 3

Local Vendor Customer Benefits

Number of Responses	Benefits
7	Better selection than SERVMART
6	Better quality than SERVMART
5	Item availability is greater
4	Cheaper prices than SERVMART
3	No benefits identified
2	Local vendors are more conveniently located
2	Better customer service at local vendors
1	New and improved products
1	Buy exactly what you want and when you want it

Eighty-two percent of the customers identified they would receive better selection, quality, and availability by using local vendors such as an Office Depot . Eighteen percent of the respondents perceived the local vendors to have cheaper prices than SERVMART. However, fourteen percent failed to identify any benefits at all in using local vendors.

QUESTION TWELVE:

Survey question twelve allowed the respondents to provide their own recommendations and suggestions to improve the SERVMART operation. Approximately sixty-four percent of the respondents answered this question and provided more than one suggestion.

What suggestions can you offer to improve the SERVMART operation?

SURVEY RESPONSES TO QUESTION TWELVE ARE LISTED IN TABLE 4:

Table 4

Customer Recommendations

Number of Responses	Suggested Improvements
8	No improvements identified
5	Increase material on the shelf (depth)
4	Larger selection (range)
2	Better quality
2	Increase manpower
2	Make customer satisfaction a higher priority
2	Get organized

Fifty percent of the respondents would like a greater variety (range and depth) and quality at SERVMART. Yet, thirty-six percent of the respondents did not suggest any improvements to the SERVMART operation. This could be attributed to the respondents unwillingness to take the time to answer the question or their total satisfaction with the SERVMART operation.

C. SUMMATION OF RESULTS

In summary, the findings are:

- 86% of all the respondents are **not** satisfied with the item availability rate of the SERVMART. The customers have indicated that they cannot find the required item on the shelf. This reduces the organization's effectiveness and increases their labor time requirements to purchase these needed items.

- 82% of the respondents either always, often, or occasionally purchase items from the SERVMART that do not meet their requirements because the actual item they need is not on the shelf or not carried at the SERVMART.

- 77% of the respondents identified that the benefit of SERVMART Alameda is the accessibility of the facility to their organization. However, 73% of the respondents would forego this benefit if they could purchase the same item at a lower cost at a local vendor.

- 100% of all respondents stated that local vendors could provide all their consumable item needs in a way that fleet readiness and mission requirements would not suffer.

From the survey results we conclude that the SERVMART customers are not satisfied with the current SERVMART operation at NAS Alameda. There is also a clear willingness of the respondents to forego the SERVMART benefits and use commercial vendors for their consumable needs.

V. SUMMARY, CONCLUSIONS, AND RECOMMENDATIONS

In this chapter the researchers respond to the primary research question, "Can the Navy financially benefit by eliminating the SERVMART operation and still maintain the same or better customer service levels through the use of local vendors?" based on the data, analysis, and responses to the SERVMART customer survey in the previous chapters. The subsidiary questions identified in Chapter I are also addressed in this chapter.

A. SUMMARY

Chapter I provided the necessary background information on the ever-changing political environment with the focus on more stringent fiscal constraints on DoD. Chapter I also provided the focus of research, scope, and organization for this thesis. Chapter II explained the difference between consumables and repair parts. It also identified the mission, requirements, and benefits of a SERVMART operation. Chapter III provided the database formulation and methodology for this study. More specifically, this data represented the initial purchase price of the consumable item, GSA surcharge, and all labor and non-labor costs of the SERVMART operation at FISC Oakland. Additionally Chapter III provided a comparison of the total cost of 212 highest selling items inventoried at SERVMART to similar items sold by commercial vendors in the Oakland area. Appendix C and D provided the cost savings that can be obtained if paper products and cleaning supplies are purchased directly from GSA.

Chapter IV provided the results of the SERVMART Customer Survey which

identified the benefits of the SERVMART operation and the satisfaction levels of its customers.

B. CONCLUSIONS

Our research has shown that the Navy can financially benefit by eliminating the SERVMART operation and still maintain the same or better customer service levels through the use of local vendors and GSA Supply Centers for specific commodities and military specific items. There would be an immediate reduction in annual operating costs of $288,342 if SERVMART Alameda were to be closed.

However, our data also show that the customers would pay a higher price of $110,312 annually to purchase the 212 highest selling items at commercial vendors vice at the SERVMART even when the annual operating costs are included in the SERVMART's prices. This is a significant finding. We had originally thought that SERVMART items would be more expensive than commercially purchased items because of the additional cost of operating a SERVMART facility. If cost savings was the deciding factor in this study, the authors would have to conclude that the SERVMART should not be eliminated.

Only after tabulating the customer survey results did we understand how the customer felt towards the SERVMART operation. Our customer survey showed that SERVMART Alameda customers wanted the selection, quality, and availability that local vendors and GSA offered and SERVMART did not. More specifically, eighty-six percent were not satisfied with the SERVMART operation and seventy-three percent were willing to forego the SERVMART benefits, which are mainly location and

reduction of paperwork associated with purchasing material, and use commercial vendors for their consumable needs.

In an effort to save the taxpayers more money by eliminating the SERVMART and, at the same time, improve the customer service levels of the SERVMART customers, the authors examined certain consumable items such as paper products, cleaning chemicals, and military specific items which were either less expensive or only available through government agencies like GSA. The remaining consumable items could be purchased at local commercial vendors, which have already been identified by the customers as providing improved selection, quality, availability, customer service, and price. Our data analysis show that if the SERVMART customers purchased their paper products and cleaning supplies directly from GSA, an annual savings of at least $229,142 could be achieved. This savings was derived from just those paper products and cleaning supplies identified from the list of the 212 highest selling items examined in Chapter III.

The problem, of course, of purchasing directly from GSA is the longer procurement lead time than that associated with having the material readily available at SERVMART. However, with the close proximity of GSA Stockton to FISC Oakland, GSA offers a very fast service for customers submitting facsimile or telephone orders. If the total weight of the order is less than 400 pounds, the order is shipped within 24 hours via United Parcel Service (UPS) to the customer. If the order is greater than 400 pounds, it is shipped via truck within three to four days. In addition, GSA allows multiple items to be procured on one requisition similar to SERVMART [Ref. 11]. Along with these cost savings and GSA's attempt to compete with commercial vendors and improve their

customer service, the customers could experience greater satisfaction than with the SERVMART operation.

B. RECOMMENDATIONS

Base on this research, it is our recommendation that SERVMART Alameda be eliminated and that the customers be allowed to use a combination of GSA Stockton and local vendors for their non-military consumable item needs. We recommend that the customers purchase paper products and cleaning supplies from GSA and the remaining consumable items at local commercial vendors.

Additionally, our research suggests that an even greater savings could be obtained if the customers compared prices between GSA and local vendors. We feel customers could use this competition between suppliers to their advantage and save on their consumable expenditures. Fleet readiness would also improve due to the ability of GSA and local vendors to provide the selection, quality, availability, and price that the SERVMART customers demand yet SERVMART does not provide.

The main focus of this study was SERVMART Alameda and it was not intended to be used as a benchmark for all SERVMART locations. However, further research is recommended to see if the U.S. Government can benefit from applying this study to other SERVMART locations. We also recommend that SERVMARTs located in isolated areas without a commercial vendor base improve their operation by offering the selection, availability, quality, and price their customers desire.

APPENDIX A: SERVMART ALAMEDA LISTING

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8405	000011549	PARKA,WET WEATHER MED.GREEN..	9Q	EA	$29.50	6	$177.00
8405	000011550	PARKA, WET WEATHER <LARGE>	9D	EA	$21.80	2	$43.60
6850	000014194	PASTE, WATER INDICATOR	9G	TU	$1.38	52	$71.76
7530	000196674	PAPER,TELETYPEWRITER ROLL 2PLY	9Q	RO	$5.72	12	$68.64
7340	000221315	FORK, PLASTIC PICNIC	9Q	HD	$3.01	897	$2,699.97
7340	000221316	KNIFE,PLASTIC,PICNIC	9Q	HD	$2.97	467	$1,386.99
7340	000221317	SPOON, PLASTIC HEAVY DUTY	9Q	HD	$3.55	357	$1,267.35
4240	000222946	AURAL PROTECTOR, SOUND	9G	EA	$5.15	78	$401.70
7520	000433408	MARKER, BLACK, PERMANENT INK	9Q	EA	$0.19	39	$7.41
8135	000435331	PLASTIC WRAP, SARAN	9Q	RO	$2.28	37	$84.36
7510	000454358	TAB, CLEAR PLASTIC PENDFLEX	9Q	BX	$2.97	70	$207.90
7930	000456912	WAX REMOVER, CONCENTRATED 5 GL	9Q	CN	$12.47	168	$2,094.96
7930	000456923	REMOVER, FLOOR POLISH	9Q	GL	$3.11	1555	$4,836.05
7510	000459505	CARD PROTECTORS,PLASTIC,CLEAR	9Q	PG	$4.48	22	$98.56
8415	000511173	APRON, FOOD HANDLERS	9Q	EA	$3.85	40	$154.00
8020	000517098	BRUSH,ARTIST'S	9Q	EA	$1.49	54	$80.46
4240	000523776	GOGGLES,INDUSTRIAL	9Q	PR	$1.42	812	$1,153.04
7105	000528686	PICTURE FRAME, 11X14"	9Q	EA	$3.33	83	$276.39
7105	000528689	PICTURE FRAME, 8-1/2X11"	9Q	EA	$1.86	166	$308.76
7105	000528697	PICTURE FRAME, 10 X 14"	9Q	EA	$4.77	109	$519.93
7105	000528698	FRAME PICTURE 8 X 10	9Q	EA	$2.81	683	$1,919.23
7510	000539662	TAB, CLEAR, PENDAFLEX H/F	9Q	BX	$3.95	31	$122.45
5120	000576283	PLIERS, WIRING 4-1/4"	9Q	EA	$12.70	19	$241.30
6515	000595235	APPLICATOR, COTTON SWAB 6"	9Q	PG	$2.78	251	$697.78
5120	000596711	PLIERS, PARROT NOSE	9Q	EA	$11.66	26	$303.16
7340	000606057	KNIFE, TABLE ENLISTED,SERRATED	9Q	BX	$43.63	42	$1,832.46
7920	000610037	SCRUB BRUSH	9Q	EA	$2.17	75	$162.75
7920	000610038	SCRUB BRUSH	9Q	EA	$4.19	319	$1,336.61
7240	000611163	PLASTIC PAIL	9Q	EA	$1.99	478	$951.22
8040	000618303	ADHESIVE	9Q	KT	$5.42	20	$108.40
5120	000618541	HAMMER,BALLPEEN 12" 8-OZ	9Q	EA	$8.79	12	$105.48
5120	000618542	HAMMER,BALLPEEN 13" 12-OZ	9Q	EA	$9.09	36	$327.24
5120	000618543	HAMMER,BALLPEEN 14 1/2" 16-OZ	9Q	EA	$8.79	39	$342.81
5120	000618546	HAMMER,BALLPEEN 16" 32-OZ	9Q	EA	$11.96	30	$358.80
5120	000620813	SCREWDRIVER 3X16X6	9Q	EA	$1.31	35	$45.85
5120	000625413	SCREWDRIVER	9Q	SE	$6.59	71	$467.89

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
6850	000632842	BLEACH, LAUNDRY, DRUM	9Q	DR	$40.00	14	$560.00
7930	000681669	DETERGENT,GENERAL PURPOSE	9Q	CO	$2.04	360	$734.40
8340	000687908	DROP CLOTH, PLASTIC	9Q	EA	$2.73	37	$101.01
5975	000742072	STRAP,TIEDOWN	9G	HD	$1.18	106	$125.08
7510	000745124	TAPE,PRESSU GREEN	9Q	RO	$6.03	219	$1,320.57
5210	000783905	TAPE,MEASUR	9Q	EA	$3.53	97	$342.41
7330	000785706	CHOPPING BOARD, FOOD	9Q	EA	$14.24	43	$612.32
7520	000790288	MARKER,TUBE	9Q	DZ	$2.83	39	$110.37
7510	000797906	TAPE, PACKAGING 2"	9Q	RO	$1.90	383	$727.70
8115	000798823	BOX, SHIPPING 20X20X20"	9Q	EA	$2.17	824	$1,788.08
5120	000812305	WRENCH SET,SOCKET	9Q	SE	$16.50	43	$709.50
5120	000812307	WRENCH SET	9Q	SE	$102.01	31	$3,162.31
8030	000812339	SEALING COMPOUND	9Q	BT	$0.77	22	$16.94
5340	000813381	SEAL, SELF LOCKING	9Q	HD	$5.85	182	$1,064.70
7510	000822520	TAPE,PRESSU	9Q	RO	$0.37	126	$46.62
7510	000822521	TAPE, SCOTCH, 1/2"	9Q	RO	$0.30	148	$44.40
7530	000822661	LABEL, WHITE 3X3X1/2"	9Q	BX	$8.18	78	$638.04
7530	000822662	LABEL, GUMMED WHITE	9Q	BX	$15.62	84	$1,312.08
7210	000825668	BLANKET GRAY WOOL 60X84	9D	EA	$23.20	125	$2,900.00
7350	000825741	CUP, ENLISTED PLASTIC	9Q	BX	$10.53	107	$1,126.71
8415	000826108	APRON,IMPERMEABLE,RUBBER,BLK	9D	EA	$13.20	88	$1,161.60
7510	000833951	RIBBON, TYPEWRITER	9Q	EA	$0.88	57	$50.16
7240	000893827	CONTAINER, WATER PLASTIC 5GAL	9C	EA	$8.93	5	$44.65
8115	000994378	BOX, STORAGE PLASTIC	9Q	EA	$0.67	35	$23.45
8115	000994379	BOX, PLASTIC SML PARTS	9Q	EA	$0.54	88	$47.52
7310	000996916	COFFEE FILTER, 9-1/4"	9G	MX	$8.07	72	$581.04
6505	001009985	ASPIRIN,5 GRAIN,100 PER BT	9L	BT	$0.56	50	$28.00
5640	001032254	TAPE,DUCT,GRAY	9Q	EA	$2.71	1751	$4,745.21
5120	001039743	SCREWDRIVER SET, FLAT TIP	9Q	SE	$8.54	117	$999.18
5835	001060421	CASSETTE TAPE, 60 MINUTE	9Q	EA	$0.62	123	$76.26
7520	001069840	PEN SET,DESK	9Q	SE	$1.76	50	$88.00
6850	001104498	DRY CLEANING SOLVENT	9G	PT	$1.76	178	$313.28
7930	001131913	CLEANING COMPOUND	9Q	CO	$2.84	40	$113.60
8115	001178249	BOX,SHIPPING 14-3/4X12X9-1/2"	9Q	EA	$1.40	300	$420.00
8520	001290803	SOAP, HAND TOILET	9Q	BX	$42.43	19	$806.17
8405	001316507	COVERALL, GREEN 44 SMALL	9D	EA	$22.10	6	$132.60

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8405	001316508	COVERALLS,GREEN 46 MED.	9D	EA	$22.10	42	$928.20
8405	001316509	COVERALL, LARGE GREEN	9D	EA	$25.41	0	$0.00
7930	001325265	SWEEPING COMPOUND, 100# DRUM**	9Q	DR	$20.86	31	$646.66
7125	001328973	KEY CABINET, WALL/DOOR MT	9Q	EA	$49.45	13	$642.85
7540	001335541	SF368,QUALITY DEFICIENCY RPT**	9Q	PD	$2.26	15	$33.90
6515	001376345	PLUG,EAR,VINYL FOAM UNIVERSAL	9L	BX	$12.40	383	$4,749.20
7520	001387981	MARKER, ASST COLORS	9Q	AT	$1.22	103	$125.66
7240	001387984	MEASURE, LIQUID 8 OZ	9Q	EA	$1.61	70	$112.70
7510	001393679	OPTAR BINDER	9Q	EA	$25.84	22	$568.48
7520	001394869	FILE DESK BEIGE	9Q	EA	$17.59	25	$439.75
7210	001404236	COVER,MATTRESS,CREWS	9D	EA	$26.95	19	$512.05
7350	001410971	CUP, PLASTIC DRINKING	9Q	DZ	$17.35	34	$589.90
7920	001415452	HANDLE,CIRC	9Q	EA	$1.93	216	$416.88
7930	001415888	WAX,FLOOR,WATER EMOLSION	9Q	CN	$28.53	24	$684.72
7610	001429051	DICTIONARY	9Q	EA	$10.37	117	$1,213.29
8040	001429193	ADHESIVE	9Q	OZ	$0.71	511	$362.81
6240	001433049	LAMP, INCAND, 6W 120V WHITE	9G	EA	$0.33	63	$20.79
6240	001433059	LAMP, INCAND. 25W 120V WHITE	9G	EA	$0.37	594	$219.78
6240	001433070	LAMP, INCAND 50W 120V	9G	EA	$1.20	508	$609.60
5940	001434774	TERMINAL LUG	9G	HD	$3.88	17	$65.96
5940	001434780	TERMINAL LUG	9G	HD	$2.63	47	$123.61
5940	001434794	TERMINAL LUG	9G	HD	$4.25	10	$42.50
7310	001444707	COFFEE MAKER, 30-CUP**	9G	EA	$25.23	32	$807.36
7530	001449600	PAPER, TABULATING 2PT	9Q	BX	$20.83	142	$2,957.86
8040	001449774	ADHESIVE, CARTRIDGE	9Q	CA	$36.41	15	$546.15
8040	001450020	ADHESIVE	9Q	TU	$12.21	46	$561.66
7510	001450296	BINDER,NOTE	9Q	EA	$1.72	353	$607.16
7530	001450414	PAPER, TAB 14-7/8X11" 1PT	9Q	BX	$22.74	512	$11,642.88
7530	001450415	PAPER, TAB 14-7/8 X 11-1/2 2PT	9Q	BX	$33.70	165	$5,560.50
7530	001450416	PAPER TABULATING, 3-PT	9Q	BX	$33.70	189	$6,369.30
7530	001450417	PAPER TABULATING	9Q	BX	$34.52	98	$3,382.96
6230	001468899	LIGHT EXTENSION	9Q	EA	$55.43	6	$332.58
7510	001478460	TAB SET BLUE INDEX	9Q	BX	$0.53	49	$25.97
7510	001478462	TAB SET CLEAR INDEX	9Q	BX	$0.55	106	$58.30
7510	001478463	TAB SET GREEN INDEX	9Q	BX	$0.51	50	$25.50
7510	001478465	TAB SET ORANGE INDEX	9Q	BX	$0.54	44	$23.76

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7510	001478468	TAB SET PINK INDEX	9Q	BX	$0.51	45	$22.95
7510	001478470	TAB SET RED INDEX	9Q	BX	$0.51	38	$19.38
7510	001478471	TAB SET YELLOW INDEX	9Q	BX	$0.54	54	$29.16
5120	001487917	WRENCH SET, COMBO	9Q	SE	$103.73	67	$6,949.91
9150	001491593	GREASE BALL/ROLLER BEARING	9G	LB	$8.70	74	$643.80
6645	001515274	CLOCK,ALARM	9Q	EA	$5.39	0	$0.00
6240	001522983	LAMP FLUOR 20W F20T12/W	9G	EA	$1.45	542	$785.90
6240	001522987	LAMP,FLUORESCENT 4FT	9G	EA	$1.00	1705	$1,705.00
6240	001522992	LAMP,FLUORESCENT, 15W	9G	EA	$1.02	2	$2.04
6240	001522993	LAMP FLUOR 20W 24"	9G	EA	$1.22	984	$1,200.48
6240	001522996	LAMP FLUOR 20W F20T12/CW	9G	EA	$1.18	340	$401.20
6240	001557786	LAMP, INCANDESCENT	9G	EA	$0.14	281	$39.34
6240	001558634	LAMP 50W 115V A-19 FROSTED WHI	9G	EA	$0.57	188	$107.16
6240	001558714	LAMP, INCANDESCENT	9G	EA	$0.24	225	$54.00
5975	001563253	STRAP,TIEDOWN	9G	HD	$2.35	53	$124.55
5340	001583805	PADLOCK,U.S. HEAVY DUTY	9Z	EA	$3.38	107	$361.66
7540	001594442	SF364, REPORT OF DISCREPCY***	9Q	PD	$2.48	20	$49.60
7240	001600440	TRASH CN ST	9Q	EA	$28.53	43	$1,226.79
7240	001600441	CAN, TRASH STEEL	9Q	EA	$25.79	30	$773.70
7240	001600455	PAIL, GALVANIZED	9Q	EA	$10.32	52	$536.64
8135	001607768	WRAPPING PAPER, 36"**	9G	RO	$22.13	29	$641.77
7530	001608477	INDEX SHEETS,8-1X2X11 LOOSE LF	9Q	SE	$1.48	6152	$9,104.96
7240	001611143	COVER, TRASH CAN 32 GL	9Q	EA	$5.55	42	$233.10
7240	001611147	COVER, TRASH CAN 24 GL	9Q	EA	$5.06	21	$106.26
7510	001614237	INK,BLACK,FOR STAMP PAD	9Q	BT	$0.54	114	$61.56
7510	001614240	INK,RED,FOR STAMP PAD	9Q	BT	$0.55	121	$66.55
7510	001614284	FASTENER, PAPER 1" CAP***	9Q	BX	$1.39	112	$155.68
7510	001614290	CLIP, PAPER, SIZE 1, LARGE	9Q	DZ	$0.37	47	$17.39
7510	001614291	CLIP,PAPER SIZE 2	9Q	BX	$0.63	107	$67.41
7510	001614292	CLIP,PAPER, GEN. SZ 1	9Q	MX	$1.92	346	$664.32
7520	001615664	PENCIL,MECHANICAL,BLACK	9Q	DZ	$10.75	175	$1,881.25
7510	001616211	CUP,SPONGE	9Q	EA	$0.28	37	$10.36
7510	001616215	RULER,WOOD 12"	9Q	EA	$0.28	301	$84.28
7510	001616217	RULER WOOD, 18"	9Q	EA	$0.39	164	$63.96
5110	001616912	SHEARS,STRAIGHT,MED	9Q	EA	$6.38	318	$2,028.84
5350	001619066	ABRASIVE, CLOTH	9Q	PG	$16.09	41	$659.69

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5350	001619715	ABRASIVE, CLOTH**	9Q	PG	$17.84	22	$392.48
5110	001622205	KNIFE, GENERAL PURPOSE	9Q	EA	$9.00	151	$1,359.00
7350	001623006	CUP,PAPER	9Q	BX	$44.39	381	$16,912.59
7520	001626156	STAND, CALENDAR	9Q	EA	$1.19	9	$10.71
7520	001626177	STAPLE REMOVER	9Q	EA	$0.30	424	$127.20
7520	001626178	SHARPENER,PENCIL	9Q	EA	$7.31	81	$592.11
6230	001631856	FLASHLIGHT	9Q	EA	$2.93	201	$588.93
7520	001632563	PERFORATOR,PAPER 3-HOLE	9Q	EA	$15.37	82	$1,260.34
7510	001648865	LEAD,PENCIL	9Q	DZ	$0.36	85	$30.60
7510	001648926	TWO-COLORED PENCIL***	9Q	DZ	$1.47	50	$73.50
7520	001648950	PENCIL, MECHANICAL BLACK	9Q	DZ	$6.39	124	$792.36
5120	001654098	WRENCH SET,SOCKET	9Q	SE	$20.14	105	$2,114.70
7510	001656560	TAPE, DOUBLE STICK BLACK FOAM	9Q	RO	$19.90	40	$796.00
7920	001705449	WRINGER,MOP	9Q	EA	$20.92	33	$690.36
7350	001708330	TUMBLER, GLASS	9Q	BX	$22.40	45	$1,008.00
7340	001708374	PLASTIC SPOON	9Q	HD	$2.71	384	$1,040.64
7520	001711120	LIST FINDER	9Q	EA	$3.07	81	$248.67
7510	001711123	REINFORCEMENT, GUMMED	9Q	HD	$0.34	472	$160.48
7920	001711148	MOPHEAD,WET,COTTON	9Q	EA	$2.19	600	$1,314.00
7510	001768949	CORRECTION FLUID,SOLVENT,6 OZ	9Q	EA	$0.47	1720	$808.40
7930	001775243	DETERGENT,GENERAL PURPOSE	9Q	GL	$2.93	384	$1,125.12
8415	001786830	PAD,BACK ASSY,HELMET,FLT CREW*	9D	EA	$2.30	30	$69.00
8415	001786831	PAD,FRONTASSY,HELMET,FLT,CREW*	9D	EA	$1.80	37	$66.60
8415	001786855	SHELL ASSY,BACK,HELMET,FLTCRW*	9D	EA	$2.95	65	$191.75
8415	001787013	SHELL ASSY,FRONT,HELMET,FLT *	9D	EA	$2.95	31	$91.45
7920	001788315	BRUSH,DUSTING	9Q	EA	$5.81	402	$2,335.62
8135	001789151	TAG,SHIPPING WHITE	9Q	HD	$6.20	100	$620.00
8115	001790579	BOX,SHIPPING 18X20X10"	9Q	EA	$0.91	1950	$1,774.50
5120	001800908	C-CLAMP, 4" MAX OPENING	9Q	EA	$8.86	36	$318.96
5120	001802951	FINGER,MECH,FLEX,24 "	9Q	EA	$3.51	60	$210.60
7530	001817174	XEROX PAPER, 8-1/2 X 11"	9Q	BX	$31.51	2544	$80,161.44
7530	001817175	PAPER, XEROX 8 1/2X14	9Q	BX	$48.16	83	$3,997.28
6850	001817929	ANTI FREEZE, AUTOMOTIVE**	9G	GL	$6.90	24	$165.60
8010	001818080	PAINT THINNER, LACQUER	9Q	GL	$6.51	4	$26.04
5970	001842002	TAPE INSULA	9Q	RO	$1.30	104	$135.20
5120	001849403	PLIERS LONG NOSE W/CUTTER	9Q	EA	$10.80	77	$831.60

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7930	001849423	GLASS CLEANER, GL**	9Q	GL	$1.70	231	$392.70
4030	001850481	SHACKLE, SCREW	9Z	EA	$0.90	42	$37.80
7510	001876489	BINDER,LOOSELEAF BLACK	9Q	EA	$1.83	387	$708.21
5120	001877124	OPEND WRENC 1/2 - 9/16	9Q	EA	$5.11	35	$178.85
5975	001881164	PLATE,WALL ELECTRICAL	9G	EA	$0.18	97	$17.46
4240	001906432	GOGGLE, GAS TIGHT	9G	PR	$1.32	436	$575.52
6675	001911507	RULE, PARALLEL, PLASTIC**	9G	EA	$4.40	28	$123.20
5350	001925047	CLOTH,ABRAS	9Q	PG	$14.11	41	$578.51
5350	001925049	CLOTH,ABRAS	9Q	PG	$14.11	33	$465.63
6240	001947924	LAMP, MED BASE 75W**	9G	EA	$0.41	265	$108.65
5975	001948870	JUNCTION BOX, UTILITY, 3/4"***	9G	EA	$0.67	21	$14.07
7350	001954763	PITCHER, SYRUP	9Q	EA	$5.30	26	$137.80
5345	001961696	DISK,ABRASI	9Q	EA	$0.63	254	$160.02
7340	001971271	KNIFE BONING	9Q	EA	$2.31	79	$182.49
7340	001971274	KNIFE STEAK	9Q	EA	$5.48	11	$60.28
7330	001971281	ICE CREAM SCOOP	9Q	EA	$6.11	12	$73.32
7530	001985873	ENVELOPE,PLAIN WHT 3-7/8X8-7/8	9Q	BX	$6.00	70	$420.00
7530	001985876	ENVELOPE,BROWN PLAIN	9Q	BX	$3.59	17	$61.03
5345	001988040	STONE,SHARPENING,SILICONCARBID	9Q	EA	$2.39	26	$62.14
8020	002003487	BRUSH, PAINT 4"***	9Q	EA	$3.63	1	$3.63
8020	002003488	BRUSH PAINT	9Q	EA	$3.42	209	$714.78
8020	002003489	BRUSH,PAINT	9Q	EA	$3.68	766	$2,818.88
4730	002028972	CLAMP,HOSE	9C	EA	$0.24	111	$26.64
4240	002029473	FACE SHIELD CLEAR TILTABLE	9G	EA	$4.95	110	$544.50
0	002032707	DISPENSER,SOAP BATHROOM	9L	EA	$5.25	49	$257.25
4730	002033131	CLAMP,HOSE	9C	EA	$0.74	12	$8.88
4240	002033804	GOGGLES IND	9Q	PR	$5.33	71	$378.43
4720	002033912	GARDEN HOSE, RUBBER. 50FT**	9C	EA	$14.83	112	$1,660.96
5120	002036439	C-CLAMP	9Q	EA	$3.51	11	$38.61
5210	002041283	RULE, STEEL MACHINIST	9Q	EA	$2.36	33	$77.88
5110	002042685	FILE SET,HAND	9Q	SE	$24.07	30	$722.10
3439	002043855	SOLDERING IRON	9G	EA	$11.07	0	$0.00
7510	002050371	RUBBER BAND	9Q	BG	$0.34	109	$37.06
7220	002050389	DECK CVRG,NON SKID,6"X24"	9Q	EA	$0.86	8157	$7,015.02
7330	002050617	FOOD TURNER***	9Q	EA	$6.26	11	$68.86
7510	002050805	PENCIL, 12 ASSORTED COLORS	9Q	AT	$2.95	108	$318.60

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7510	002050806	FASTENER, PAPER 3" CAP***	9Q	BX	$4.04	0	$0.00
510	002050842	RUBBER BAND #33	9Q	BG	$0.33	59	$19.47
7350	002050928	NAPKIN DISPENSER	9Q	EA	$4.57	36	$164.52
7340	002051421	SPOON, SERVING	9Q	EA	$2.65	55	$145.75
7510	002051438	RUBBER BAND #19***	9Q	BG	$0.40	61	$24.40
7510	002051439	RUBBER BAND 2 1/2"	9Q	BG	$0.34	230	$78.20
7920	002051711	RAG,WIPING COTTON	9Q	BE	$19.33	1095	$21,166.35
7520	002051760	STENCIL SET, 1/2"	9Q	SE	$4.01	50	$200.50
7230	002051762	SHOWER CURTAIN	9Q	EA	$5.47	285	$1,558.95
8340	002051910	DROPCLOTH PAINTERS	9Q	EA	$22.49	45	$1,012.05
7920	002052401	BRUSH,CLEAN	9Q	EA	$0.87	41	$35.67
7210	002052804	BLANKET, BED WOOL GRAY 66X84	9Q	EA	$24.11	67	$1,615.37
7930	002052870	WAX FLOOR WATER EMOLSION	9Q	GL	$6.41	172	$1,102.52
7930	002052874	POLISH,SHOE,BLACK,PASTE	9Q	CN	$0.67	173	$115.91
7330	002053096	MEASURE LIQUID	9Q	EA	$7.53	45	$338.85
7220	002053099	MAT,FLOOR	9Q	EA	$21.52	52	$1,119.04
7340	002053187	PLASTIC KNIFE	9Q	HD	$1.87	159	$297.33
7340	002053340	TEASPOON, ENLISTED STEEL	9Q	BX	$15.28	114	$1,741.92
7340	002053342	FORK, PLASTIC	9Q	HD	$2.66	340	$904.40
8305	002053495	CHEESECLOTH, 100 YARD	9Q	BO	$36.05	172	$6,200.60
8305	002053496	CHEESECLOTH 36"	9Q	PG	$4.04	264	$1,066.56
7210	002053544	CUSHION, CHAIR**	9Q	EA	$6.80	34	$231.20
8020	002056501	BRUSH, VARNISH	9Q	EA	$3.34	512	$1,710.08
8020	002056505	BRUSH, PAINT 1 1/2"	9Q	EA	$1.74	983	$1,710.42
5350	002210883	ABRASIVE PAPER, 80 GRITS**	9Q	PG	$6.14	184	$1,129.76
5350	002210884	ABRASSIVE PAPER	9Q	PG	$5.93	60	$355.80
5350	002210885	ABRASIVE CLOTH,EMERY	9Q	PG	$7.93	55	$436.15
5120	002211536	PUTTY KNIFE	9Q	EA	$1.15	150	$172.50
5110	002211538	KNIFE SCRAP	9Q	EA	$1.77	163	$288.51
5120	002211542	SCRATCH AWL	9Q	EA	$2.03	13	$26.39
5210	002211882	TAPE MEASURE	9Q	EA	$17.41	41	$713.81
5210	002211886	TAPE,GAGING TANK 50 FT	9Q	EA	$44.14	30	$1,324.20
5210	002211999	GAGE, THICKNESS	9Q	EA	$2.89	42	$121.38
5120	002212731	MARLINE SPIKE	9Q	EA	$6.14	108	$663.12
5120	002217063	SCRIBER, MACHINIST	9Q	EA	$1.32	231	$304.92
5120	002217957	RATCHET, 14 X 4	9Q	EA	$11.92	6	$71.52

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5110	002218132	CHISEL, HAND COLD	9Q	EA	$1.35	12	$16.20
7530	002220078	BOOK, MEMORANDUM	9Q	EA	$0.84	8891	$7,468.44
5110	002222708	PLIERS DIAG.CUTTING	9Q	EA	$6.64	69	$458.16
7530	002223443	FILE FOLDER	9Q	HD	$9.80	136	$1,332.80
7530	002223455	TAPE,PAPER,CALC,3.25"D,2.25"W	9Q	RO	$0.38	1159	$440.42
7530	002223521	BOOK,MEMORANDUM	9Q	EA	$1.79	1085	$1,942.15
7530	002223524	BOOK,MEMORANDUM	9Q	EA	$7.35	116	$852.60
7530	002223525	BOOK,MEMORA 10X8 1/2 "	9Q	EA	$2.95	1185	$3,495.75
8415	002228074	APRON, PLASTIC	9Q	HD	$9.54	38	$362.52
5120	002228846	SCREWDRIVER, STRAIGHT***	9Q	EA	$2.36	32	$75.52
5120	002228852	SCREWDRIVER	9Q	EA	$1.09	237	$258.33
6230	002234547	LIGHT PEN PLASTIC AA CELL	9G	EA	$1.91	139	$265.49
5110	002236370	SHEARS,TAILORS	9Q	EA	$32.31	17	$549.27
5110	002236371	SHEARS,STREIGHT CUT	9Q	EA	$7.66	185	$1,417.10
7520	002236672	PENCIL,MECH	9Q	DZ	$4.77	404	$1,927.08
7510	002236690	LEAD PENCIL	9Q	PG	$0.32	174	$55.68
4730	002236731	NOZZLE GARDEN HOSE	9C	EA	$1.04	50	$52.00
7510	002236807	CLIP BINDER 5/8"	9Q	DZ	$1.21	123	$148.83
7510	002236814	FASTENER,BASE ONLY 2" CAPASITY	9Q	HD	$1.28	92	$117.76
7510	002236815	FASTENER 1" W/O COMPRESSOR	9Q	HD	$1.18	75	$88.50
7510	002237046	ERASER PENCIL	9Q	DZ	$2.19	34	$74.46
5120	002237396	PLIERS SLIP	9Q	EA	$4.43	168	$744.24
5120	002237397	PLIERS,SLIP	9Q	EA	$4.35	99	$430.65
5120	002237398	SLPJT PLIER	9Q	EA	$5.44	37	$201.28
7350	002237760	CUP, ENLISTED MOTTLED TAN	9Q	DZ	$20.15	185	$3,727.75
7530	002237939	NOTEBOOK,STENO	9Q	PG	$8.68	264	$2,291.52
7530	002237966	PAPER,TELETYPE	9Q	RO	$2.49	96	$239.04
7520	002238000	BRUSH,STENCIL	9Q	EA	$0.92	59	$54.28
7330	002238006	BRUSH GREASE COOKING.	9Q	EA	$2.63	44	$115.72
5120	002238927	FORCE CUP	9Q	EA	$1.57	15	$23.55
5120	002239556	EXTRACTOR STUFFING	9Q	EA	$2.65	6	$15.90
5110	002241532	PLIERS DIAGONAL 6 IN	9Q	EA	$7.44	53	$394.32
5120	002243102	WRENCH OPEN 3/4 - 5/8	9Q	EA	$7.10	24	$170.40
5120	002244111	HAND HAMMER	9Q	EA	$6.02	50	$301.00
6250	002244199	STARTER,FLUOR,FS40,40WATTS	9G	EA	$1.00	51	$51.00
6250	002244828	STARTER,FLUOR,FS20,15-20WATTS	9G	EA	$0.79	400	$316.00

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7520	002247238	PAD,DESK,BL	9Q	EA	$2.65	216	$572.40
7520	002247589	PERFORATOR,TWO HOLE	9Q	EA	$5.31	140	$743.40
7510	002247676	INKING PAD,	9Q	EA	$0.58	62	$35.96
8020	002248029	BRUSH, PAINT	9Q	EA	$0.53	11	$5.83
7330	002248081	CAN OPENER, MANUAL	9Q	EA	$1.22	16	$19.52
7290	002248308	DUSTPAN, STEEL	9Q	EA	$1.48	547	$809.56
7920	002248726	MOP, WET COTTON	9Q	EA	$4.73	2430	$11,493.90
5120	002249453	FUSE PULLER	9Q	EA	$1.65	24	$39.60
5120	002249456	FUSE PULLER	9Q	EA	$3.29	120	$394.80
8040	002254548	ADHESIVE	9Q	KT	$3.57	71	$253.47
8520	002258563	HAND CLEANER	9Q	TU	$0.64	388	$248.32
5120	002276704	WRENCH, SOCKET	9Q	EA	$1.25	15	$18.75
5120	002276705	WRENCH SOCKET 9/16	9Q	EA	$1.22	9	$10.98
5120	002277356	SCREWDRIVER	9Q	EA	$0.87	30	$26.10
5120	002277377	SCREWDRIVER	9Q	EA	$0.92	14	$12.88
5120	002289504	WRENCH	9Q	EA	$3.12	70	$218.40
5120	002289505	WRENCH 7/16	9Q	EA	$3.29	204	$671.16
5120	002289506	WRENCH, COMBO 1/2"	9Q	EA	$3.31	216	$714.96
5120	002289507	WRENCH 9/16	9Q	EA	$3.78	240	$907.20
5120	002289508	WRENCH 5/8	9Q	EA	$3.64	47	$171.08
5120	002289509	WRENCH 11/16 COMBO.	9Q	EA	$3.85	58	$223.30
5120	002289510	WRENCH 3/4 COMBO.	9Q	EA	$4.23	110	$465.30
5120	002289512	WRENCH 7/8	9Q	EA	$6.96	17	$118.32
5120	002289513	WRENCH 15/16	9Q	EA	$7.83	43	$336.69
5120	002289515	WRENCH 1-1/16	9Q	EA	$10.88	13	$141.44
5120	002289516	WRENCH 1- 1/8	9Q	EA	$12.96	28	$362.88
7240	002302393	FUNNEL, METAL 1QT	9Q	EA	$3.28	14	$45.92
5120	002306385	HANDLESOCKE	9Q	EA	$15.55	42	$653.10
7210	002312373	CASE PILLOW 20 X 30 INCOT/P	9D	EA	$2.21	996	$2,201.16
4020	002315886	TWINE, FIBER	9Q	LB	$11.31	22	$248.82
7510	002316531	INKING PAD,	9Q	EA	$0.95	82	$77.90
7520	002326817	TRAY,DESK	9Q	EA	$5.25	11	$57.75
7520	002326828	TRAY,DESK	9Q	EA	$14.79	33	$488.07
7510	002332021	PENCIL	9Q	DZ	$1.50	20	$30.00
7920	002333737	BRUSH RADIATOR	9Q	EA	$2.46	362	$890.52
7510	002337685	PAGE PROTECTOR, 11X9"MATTE FIN	9Q	BX	$4.13	168	$693.84

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5110	002341944	CHISEL COLD	9Q	EA	$2.43	32	$77.76
5210	002345223	RULE,STEEL, 6"	9Q	EA	$4.12	64	$263.68
5210	002345224	RULE,STEEL,12"	9Q	EA	$7.23	117	$845.91
5210	002346744	TAPE,MEASUR	9Q	EA	$9.32	14	$130.48
5210	002346745	TAPE,MEASUR	9Q	EA	$15.67	39	$611.13
8415	002347677	CAP FOOD HANDLERS LARGE	9D	EA	$3.50	80	$280.00
8415	002347678	CAP FOOD HANDLERS MED	9D	EA	$3.50	211	$738.50
5120	002348910	SCREWDRIVER	9Q	EA	$1.89	86	$162.54
5120	002348912	SCREWDRIVER	9Q	EA	$1.35	37	$49.95
5120	002348913	SCREWDRIVER	9Q	EA	$1.04	138	$143.52
7510	002356068	FASTENER, PAPER 2"	9Q	BX	$1.04	146	$151.84
5120	002362127	SCREWDRIVER	9Q	EA	$0.80	63	$50.40
5120	002362140	SCREWDRIVER	9Q	EA	$1.35	27	$36.45
5120	002376985	SCREWDRIVER	9Q	EA	$2.59	36	$93.24
6675	002383498	SCALE,ENGINEERS,DRAFTING	9Q	EA	$8.00	31	$248.00
7310	002385163	PAN STEAM TABLE	9G	EA	$11.79	28	$330.12
7330	002388316	POTATO PEEL	9Q	EA	$0.57	228	$129.96
7530	002389232	TRANSFARENCY, WHITE FILM	9Q	HD	$20.90	69	$1,442.10
6685	002394004	THERMOMETER, WALL***	9G	EA	$14.35	25	$358.75
5120	002398250	PLIERS	9Q	EA	$8.03	25	$200.75
5120	002398251	PLIERS	9Q	EA	$8.91	36	$320.76
5110	002398253	PLIERS DIAG.CUTTING	9Q	EA	$6.20	64	$396.80
7530	002398479	PAD,WRITING	9Q	DZ	$4.55	80	$364.00
7510	002401525	PENCIL	9Q	DZ	$1.74	85	$147.90
7520	002402408	DISPENSER, TAPE PLASTIC	9Q	EA	$0.23	67	$15.41
7520	002402411	DISPENSER,TAPE DESK	9Q	EA	$1.26	237	$298.62
7520	002402417	DISPENSER,P	9Q	EA	$4.62	62	$286.44
7920	002402555	SPONGE, CELLO COMPRESSED	9Q	EA	$0.93	5073	$4,717.89
5110	002403094	SCRAPER SHI	9Q	EA	$4.32	249	$1,075.68
7520	002404841	OPENER,LETT	9Q	EA	$0.28	64	$17.92
5120	002405328	WRENCH,ADJU	9Q	EA	$9.35	278	$2,599.30
5120	002405330	OPEND WRENC	9Q	EA	$7.69	104	$799.76
5120	002405364	WRENCH, HANDLE 3/8 DR 6"LONG	9Q	EA	$15.93	27	$430.11
7520	002405498	ARCHBOARD FILE	9Q	EA	$4.04	232	$937.28
7520	002405503	CLIP BOARD	9Q	EA	$1.50	275	$412.50
7520	002405727	STAPLER,PAP	9Q	EA	$2.32	94	$218.08

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5110	002405943	KNIFE, ELECTRICIAN	9Q	EA	$7.76	200	$1,552.00
5110	002406209	PLIERS DIAG W/O INSULATION	9Q	EA	$6.02	19	$114.38
7920	002406350	WHISK BROOM, CORN FIBERS	9Q	EA	$2.84	42	$119.28
7920	002406358	BENCH BRUSH	9Q	EA	$3.51	223	$782.73
7920	002407171	SCRUB BRUSH	9Q	EA	$2.74	241	$660.34
7920	002407174	FIBER,BRUSH	9Q	EA	$1.28	162	$207.36
5120	002408702	WRENCH,ADAPTER	9Q	EA	$3.12	18	$56.16
5120	002408716	SCREWDRIVER	9Q	EA	$0.80	117	$93.60
7520	002412981	MOISTENER	9Q	EA	$0.27	101	$27.27
7340	002418169	TABLE FORK ENLISTED	9Q	BX	$15.74	296	$4,659.04
7340	002418171	STEEL SPOON	9Q	BX	$15.39	26	$400.14
7510	002423813	BRUSH, PASTE 1" WIDE	9Q	EA	$0.42	86	$36.12
5350	002424406	WOOL METALL	9Q	LB	$1.51	10	$15.10
8465	002424804	DOG TAGS, IDENTIFICATION	9D	EA	$0.05	950	$47.50
7520	002431780	STAPLER, HEAVY DUTY	9Q	EA	$14.64	54	$790.56
5210	002433367	RULE,STEEL,18"	9Q	EA	$7.62	53	$403.86
7920	002433407	BROOM,PUSH	9Q	EA	$9.56	93	$889.08
7510	002433434	RUBBER BAND	9Q	BG	$0.30	115	$34.50
7530	002439366	BOOK MEMO GREEN 3 1/2"X6"	9Q	EA	$0.81	1747	$1,415.07
7530	002439436	CARD INDEX 5X8 WHITE UNRULED	9Q	HD	$1.12	69	$77.28
7530	002439437	CARD,INDEX 5X8 RULED ONE SIDE	9Q	HD	$1.36	116	$157.76
8020	002448029	BRUSH,PAINT TRIMS	9Q	EA	$0.53	11	$5.83
7510	002449145	ERASER,BLAC	9Q	EA	$0.68	128	$87.04
5130	002452661	BIT DRILL MASONARY 1/4X4	9Q	EA	$0.75	14	$10.50
8020	002454517	BRUSH,PAINT	9Q	EA	$5.48	370	$2,027.60
8020	002454520	BRUSH PAINT	9Q	EA	$7.34	91	$667.94
9905	002457826	KEY TAG, RED	9Q	BX	$9.44	14	$132.16
5350	002460330	CLOTH, ABRASIVE	9Q	PG	$14.11	47	$663.17
7240	002461097	PAIL,UTILITY 12 QT CAP	9Q	EA	$2.68	406	$1,088.08
7520	002462663	FRAME,HANGING FOLDER, LEGAL SZ	9Q	EA	$1.89	352	$665.28
7520	002462664	FRAME,HANGING FOLDER, LTR SZ	9Q	EA	$1.87	342	$639.54
6240	002465052	LAMP,INCAND	9G	EA	$0.59	662	$390.58
7530	002470310	INDEX CARD	9Q	HD	$0.52	57	$29.64
7530	002470318	CARD,INDEX	9Q	HD	$0.49	591	$289.59
8030	002472525	SEALING COMPOUND, GASKET***	9Q	TU	$1.16	52	$60.32
5120	002475177	PLIERS	9Q	EA	$6.73	49	$329.77

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7530	002476069	ENVELOPE,MAILING	9Q	MX	$23.48	30	$704.40
7330	002481153	KITCHEN LADDLE***	9Q	EA	$5.59	26	$145.34
7530	002495969	CARD, GUIDE 3X5" BUFF	9Q	SE	$0.87	20	$17.40
6645	002504680	STOPWATCH, LAB PUSH BUTTON	9Q	EA	$80.38	29	$2,331.02
5120	002509137	STAPLER, TACK	9Q	EA	$17.63	29	$511.27
8030	002513980	ANTISEIZE COMPOUND	9Q	LB	$2.37	54	$127.98
7350	002518746	BOWL EAT	9Q	DZ	$17.25	95	$1,638.75
8030	002523391	GASKET COMPOUND	9Q	TU	$1.56	108	$168.48
7230	002523394	HOOK, SHOWER CURTAIN	9Q	BX	$4.18	22	$91.96
4930	002532478	LUBRICATING GUN, HAND	9C	EA	$6.96	34	$236.64
7520	002544610	CLIP BOARD	9Q	EA	$0.88	214	$188.32
7330	002544791	SPATULA, STEEL 8"	9Q	EA	$3.47	48	$166.56
7330	002544793	KITCHEN LADLE 2-OUNCE	9Q	EA	$3.97	24	$95.28
7510	002549056	FINGER PAD, RUBBER	9Q	DZ	$0.56	10	$5.60
5110	002550420	SCISSOR, ELECTRICIAN	9Q	EA	$5.00	41	$205.00
7340	002550702	SPOON, SERVING PERFORATED	9Q	EA	$2.14	40	$85.60
7920	002557536	BRUSH, CHASSIS	9Q	EA	$3.90	42	$163.80
8330	002558282	CHAMOIS, SHEEPSKIN,23X26"	9Q	EA	$15.64	28	$437.92
5120	002569014	SCREWDRIVER	9Q	EA	$1.50	23	$34.50
8415	002574290	APRON,CONSTRUCTUON WORKER	9D	EA	$6.00	23	$138.00
8020	002601304	BRUSH, VARNISH	9Q	EA	$1.89	958	$1,810.62
5120	002604837	SCREWDRIVER	9Q	EA	$1.48	25	$37.00
5510	002608962	PLUG WOOD CONE 0X3X8	9C	EA	$1.11	63	$69.93
7530	002613813	FILING BOX GUIDES,A-Z,5"X8"	9Q	SE	$1.13	49	$55.37
7530	002613819	CARD SET, GUIDE	9Q	HD	$3.05	24	$73.20
8465	002616629	NECKLACE, ID TAG	9G	EA	$0.45	285	$128.25
9150	002617899	OIL,PENETRATING 16OZ	9G	PT	$1.34	17	$22.78
8540	002627178	TOWEL,PAPER	9Q	BX	$10.42	680	$7,085.60
8105	002627363	BAG,PAPER	9Q	BE	$25.99	90	$2,339.10
5130	002630235	BRUSH, WIRE, ROTARY	9Q	EA	$1.11	53	$58.83
7920	002630328	HANDLE, WOOD ACME	9Q	EA	$2.63	690	$1,814.70
7520	002633425	PERFORATOR, OFFICE	9Q	EA	$19.71	86	$1,695.06
8020	002633867	BRUSH, VARNISH	9Q	EA	$3.09	426	$1,316.34
8020	002633873	BRUSH, PAINT SASH	9Q	EA	$1.52	340	$516.80
8020	002633874	BRUSH,PAINT	9Q	EA	$1.68	111	$186.48
7920	002638528	MOP WRINGER,FLOOR	9Q	OT	$46.03	113	$5,201.39

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7520	002643718	PRINTING SET, RUBBER TYPE	9Q	SE	$7.58	11	$83.38
5120	002643795	WRENCH, OPEN	9Q	EA	$7.69	148	$1,138.12
5120	002643796	WRENCH ADJUSTABLE 12"	9Q	EA	$11.67	123	$1,435.41
8135	002643826	PAPER, WRAPPING	9Q	RO	$53.31	20	$1,066.20
7920	002644638	BROOM,PUSH	9Q	EA	$18.34	78	$1,430.52
7330	002645368	MEASURE, LIQUID 4QT CAP	9Q	EA	$8.60	46	$395.60
7510	002645478	STAPLES, PAPER	9Q	BX	$1.46	205	$299.30
7520	002645479	BOOK ENDS	9Q	PR	$0.95	120	$114.00
6230	002648261	FLASHLIGHT WATERTIGHT 2D	9G	EA	$4.10	87	$356.70
7510	002665016	TAPE,PACKAGING WATERPROOF	9Q	RO	$5.66	931	$5,269.46
7510	002666707	TAPE, PRESSURE SENSI	9Q	RO	$1.67	417	$696.39
7510	002666709	TAPE, PRESSURE SENSI	9Q	RO	$0.69	1082	$746.58
7510	002666710	TAPE, MASKING	9Q	RO	$1.15	4379	$5,035.85
7510	002666711	MASKING TAPE	9Q	RO	$0.36	544	$195.84
7510	002666712	TAPE,PRESSU	9Q	RO	$0.54	895	$483.30
7930	002667121	FURNITURE POLISH	9Q	QT	$2.61	29	$75.69
7930	002667136	METAL POLISH	9Q	PT	$2.26	282	$637.32
8415	002668673	GLOVE,CORR HANDLNG	9D	PR	$4.15	128	$531.20
8415	002668675	GLOVES RUBBER SIZE 11	9D	PR	$5.35	49	$262.15
8415	002668677	GLOVES,RBR,CORR HANDLNG *	9D	PR	$4.15	113	$468.95
8415	002668679	GLOVES RUBBER INDUST 52 9	9D	PR	$4.15	115	$477.25
7920	002671213	BRUSH,PLATER'S,HAND	9Q	EA	$2.46	45	$110.70
7920	002671215	BRUSH,PLATE	9Q	EA	$1.85	288	$532.80
7920	002671218	HANDLE,MOP	9Q	EA	$4.69	129	$605.01
7920	002672967	BROOM,PUSH	9Q	EA	$4.49	25	$112.25
5120	002683579	PLIERS LONG NOS 6"W/O CUTTER	9Q	EA	$6.21	30	$186.30
7530	002683993	FOLDER, WALLET EXPANDING RED	9Q	EA	$1.19	236	$280.84
7530	002683994	FOLDER, WALLET EXPANDING	9Q	EA	$0.87	376	$327.12
8415	002687860	GLOVES,WELD	9D	PR	$7.95	49	$389.55
8415	002687871	GLOVES,LEATH,HEAVY *	9D	PR	$14.30	75	$1,072.50
8415	002687872	GLOVES,LEATHER,HEAVY,SZ 2	9D	PR	$14.30	82	$1,172.60
8415	002688330	GLOVES,COTTON,WORK	9D	PR	$1.30	743	$965.90
8415	002688349	GLOVES LEATHER PALM MED	9D	PR	$4.60	309	$1,421.40
8415	002688350	GLOVES LEATHER PALM LARGE	9D	PR	$4.85	236	$1,144.60
4930	002689786	OILER HAND PUMP TYPE	9C	EA	$4.30	16	$68.80
8415	002690432	GLOVES,LEATHER,WELDER,GAUNTLE	9D	PR	$7.95	46	$365.70

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8415	002690433	GLOVES,LEATHER,WELDER,GAUNTLE	9D	PR	$8.35	48	$400.80
7920	002691259	BRUSH,WIRE,HAND,STIFF	9Q	EA	$2.04	547	$1,115.88
7930	002691272	ABSORBENT MATERIAL	9Q	BG	$4.50	57	$256.50
9110	002700042	CHARCOAL, BAG	9G	LB	$0.49	885	$433.65
8520	002700065	SOAP,BORAX	9Q	BX	$2.50	94	$235.00
8520	002700258	SOAP,BORAX	9Q	BX	$3.19	39	$124.41
6230	002705418	FLASHLIGHT 2D CELL	9Q	EA	$3.85	389	$1,497.65
7520	002718884	DATE STAMP, MO-DAY-YEAR SEQ***	9Q	EA	$1.10	42	$46.20
7520	002718890	POINTER, LECTURE WOOD 36"L	9Q	EA	$1.05	26	$27.30
7510	002723044	LABEL HOLDER, 2" BINDER	9Q	BX	$0.66	164	$108.24
7510	002726886	THUMBTACK	9Q	HD	$0.39	86	$33.54
7520	002728043	DATE STAMP, MO-DAY-YR SEQ	9Q	EA	$1.10	46	$50.60
7340	002729586	SERVER, PIE & CAKE 10"LONG	9Q	EA	$2.83	44	$124.52
7510	002729662	STAPLES, PAPER	9Q	BX	$0.62	1217	$754.54
7520	002729683	STENCIL SET	9Q	SE	$7.20	54	$388.80
7510	002729805	ENVELOPE,TRANSPARENT	9Q	EA	$0.54	1169	$631.26
5110	002730128	SHEARS, METAL CUTTING	9Q	EA	$9.98	31	$309.38
7530	002739845	FILE FOLDER	9Q	HD	$18.44	35	$645.40
7530	002739846	FILE FOLDER	9Q	HD	$7.86	46	$361.56
8415	002742432	GLOVE,LEATHER,LINEMAN,GAUNT	9D	PR	$13.30	6	$79.80
8415	002742433	GLOVES,LEATHER,GAUNTLET,LINEM*	9D	PR	$13.30	29	$385.70
8415	002742434	GLOVES,LEATH,GAUNT,LINSMN,XL	9D	PR	$13.30	13	$172.90
7240	002743875	BAKERS PAIL, 12 QT CAP	9Q	EA	$5.13	42	$215.46
7530	002745494	BOOK, MEMO 5-5/8X9"	9Q	EA	$3.10	97	$300.70
4930	002745713	OILER HAND 6OZ 3" SPOUT	9C	EA	$2.78	44	$122.32
5340	002754584	HOOK SNAP SWIVEL BRASS	9Z	EA	$1.90	38	$72.20
7510	002757217	STAPLES, PAPER	9Q	BX	$2.32	50	$116.00
7510	002758558	TAPE, LIFTOFF	9Q	EA	$1.33	72	$95.76
8540	002767570	NAPKIN, PAPER TABLE	9Q	BX	$46.47	74	$3,438.78
5120	002771461	WRENCH, PIPE	9Q	EA	$19.22	33	$634.26
5120	002771484	WRENCH, PIPE	9Q	EA	$7.49	60	$449.40
5120	002771485	WRENCH, PIPE	9Q	EA	$9.43	36	$339.48
5120	002771486	WRENCH, PIPE	9Q	EA	$21.54	53	$1,141.62
5120	002774243	PLIER, WRENCH	9Q	EA	$4.23	59	$249.57
5120	002774244	PLIER, WRENCH	9Q	EA	$4.66	85	$396.10
5110	002774588	BLADE,HAND,HACKSAW	9Q	BD	$6.91	40	$276.40

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5110	002774590	BLADE,HAND	9Q	BD	$7.69	59	$453.71
5110	002774591	BLADE,HAND	9Q	BD	$7.69	70	$538.30
4730	002777133	CLAMP, HOSE	9C	EA	$1.09	48	$52.32
5120	002779075	WRENCH, SPANNER	9Q	EA	$4.31	30	$129.30
5120	002779076	WRENCH, SPANNER	9Q	EA	$22.55	21	$473.55
5120	002780350	PLIERS, SLIP JOINT 5"	9Q	EA	$4.27	15	$64.05
5120	002780351	PLIER, SLIP JOINT	9Q	EA	$10.06	29	$291.74
5120	002780352	PLIER, SLIP JOINT	9Q	EA	$6.49	63	$408.87
5120	002781270	SCREWDRIVER	9Q	EA	$1.16	53	$61.48
5120	002781283	SCREWDRIVER	9Q	EA	$4.23	89	$376.47
5120	002782423	CRIMPING TOOL	9Q	EA	$4.39	144	$632.16
4730	002782523	CLAMP HOSE 13/16	9C	EA	$0.25	157	$39.25
5120	002789926	MIRROR,INSPECTION	9Q	EA	$3.26	61	$198.86
7510	002815234	PENCIL	9Q	DZ	$1.12	1378	$1,543.36
7510	002815235	PENCIL	9Q	DZ	$1.08	313	$338.04
7520	002815895	STAPLER,PAPER OFFICE	9Q	EA	$4.80	538	$2,582.40
7520	002815911	BASKET, WASTE PAPER	9Q	EA	$4.67	175	$817.25
7520	002815918	CLIP BOARD	9Q	EA	$1.01	517	$522.17
7520	002815931	BOX, CASH GRAY STEEL	9Q	EA	$16.73	21	$351.33
7510	002815972	LABEL HOLDER, 1" BINDER	9Q	BX	$0.85	151	$128.35
7510	002816177	BINDER 3 RING 7 1/4 X 4 1/4	9Q	EA	$3.36	26	$87.36
7510	002816180	BINDER,LOOSELEAF	9Q	EA	$1.42	536	$761.12
8540	002818360	TISSUE,FACIAL	9Q	BX	$0.83	1410	$1,170.30
7210	002827950	BLANKET WOOL GREEN 84X66	9D	EA	$23.00	20	$460.00
7510	002828201	CLIP,PAPER	9Q	DZ	$0.53	301	$159.53
7240	002828411	CAN,FLAME WASTE,METAL,W/COVER	9Q	EA	$16.76	22	$368.72
7920	002829246	WIRE SCRCH	9Q	EA	$1.76	288	$506.88
7930	002829699	DETERGENT,GENERAL PURPOSE	9Q	GL	$10.87	174	$1,891.38
7510	002830612	TAPE,MASKING 1"	9Q	RO	$0.79	189	$149.31
5940	002835280	TERMINAL. LUG	9G	HD	$2.75	31	$85.25
7530	002851732	FILE FOLDER	9Q	HD	$6.13	21	$128.73
7510	002851765	BINDER,LOOSE LEAF	9Q	EA	$1.40	25	$35.00
7520	002851801	DESK PAD,24"X38",EXECUTIVE	9Q	EA	$16.39	29	$475.31
7530	002852917	FILE FOLDER, EXPANDABLE	9Q	EA	$0.69	186	$128.34
7530	002853090	PAPER,TABLET,UNLINED,WHITE	9Q	PG	$2.76	15	$41.40
9520	002853145	BOX, FILING WOODEN 3X5 CARD	9Q	EA	$16.76	19	$318.44

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7520	002853148	BOX, INDEX	9Q	EA	$22.07	62	$1,368.34
7520	002854940	CASE FILING TRANSFER	9Q	EA	$3.74	70	$261.80
7510	002855422	EYELET, REINFORCEMENT	9Q	HD	$0.48	177	$84.96
7510	002855995	CLIP,PAPER	9Q	DZ	$2.98	51	$151.98
5340	002856523	LOCK,COMBINATION,SECURITY	9Q	EA	$49.87	59	$2,942.33
8540	002857001	NAPKIN, PAPER	9Q	BX	$40.66	287	$11,669.42
6675	002860602	DRAFTING SET NAVIGATORS	9G	SE	$11.68	66	$770.88
7510	002861407	PROTECTOR,D	9Q	BX	$2.57	340	$873.80
7520	002861723	FILE,WORK O	9Q	EA	$11.21	120	$1,345.20
6810	002863783	DISTILLED WATER, 1 GAL CONT	9G	BX	$11.28	3	$33.84
7530	002864339	PAPER,LOOSE	9Q	HD	$1.56	164	$255.84
7510	002865750	PENCIL	9Q	DZ	$1.13	243	$274.59
7510	002865757	PENCIL, NO 1 SOFT	9Q	DZ	$1.08	397	$428.76
7530	002866952	BOOK MEMO COIL BOUND 8X11	9Q	EA	$0.82	400	$328.00
7530	002866970	ENVELOPE,MA	9Q	BX	$5.82	69	$401.58
7530	002866975	ENVELOPE, WHITE FRANKED WINDOW	9Q	BX	$5.99	24	$143.76
7530	002868363	BOOK RECORD 14"	9Q	EA	$6.32	455	$2,875.60
7530	002868570	FOLDER FILE GREEN 9 1/2X11	9Q	HD	$36.68	23	$843.64
7530	002868571	FOLDER FILE GREEN 9X14	9Q	HD	$42.91	16	$686.56
9920	002868600	ASH, RECEIVER GLASS	9G	EA	$0.73	28	$20.44
5120	002872130	SCREWDRIVER	9Q	EA	$1.29	36	$46.44
5120	002872504	SCREWDRIVER	9Q	EA	$0.74	23	$17.02
5120	002872512	CLAMP,PLIER	9Q	EA	$10.69	31	$331.39
5210	002873335	TAPE MEASURE, 6 FT	9Q	EA	$1.51	48	$72.48
5120	002888739	SCREWDRIVER, JEWELERS	9Q	SE	$8.24	83	$683.92
5110	002899657	FRAME, HACKSAW	9Q	EA	$3.77	81	$305.37
7530	002900599	PAPER BOND WHITE 8 1/2 X 11	9Q	BX	$38.45	42	$1,614.90
7530	002900617	PAPER BOND WHITE 8 1/2X11	9Q	BX	$31.06	73	$2,267.38
7510	002902026	TAPE,PR SEN	9Q	RO	$1.58	802	$1,267.16
7510	002902027	TAPE,PR SEN	9Q	RO	$0.94	81	$76.14
8115	002903379	BOX,SHIPPING 15X12X9-7/8"	9Q	EA	$0.81	125	$101.25
7510	002908036	TAPE,PRESSU	9Q	RO	$1.54	407	$626.78
7530	002910098	FOLDER,FILE LETTER SIZE	9Q	HD	$5.58	207	$1,155.06
7920	002911237	SCOURING BRICK	9Q	EA	$5.34	246	$1,313.64
5340	002914211	PADLOCK SET 20 LOCKS	9Z	SE	$85.61	62	$5,307.82
5340	002914212	PADLOCK SET 30 LOCKS	9Z	SE	$124.06	43	$5,334.58

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
5340	002914213	PADLOCK SET, 5 LOCKS	9Z	SE	$27.57	27	$744.39
5340	002914214	PADLOCK SET 10 SERIES	9Z	SE	$39.18	149	$5,837.82
5340	002916521	HASP 3 1/2X 1 1/2X1	9Z	EA	$1.42	143	$203.06
5340	002920893	SEALS PACKING	9Z	HD	$3.25	21	$68.25
5340	002920896	PADLOCK, COMBO	9Q	EA	$3.09	133	$410.97
8030	002921102	ANTISEIZING	9Q	TU	$2.01	61	$122.61
7920	002922359	BRUSH FLOOR SWEEPING	9Q	EA	$6.03	155	$934.65
7920	002922367	BROOM,PUSH	9Q	EA	$10.90	83	$904.70
7920	002924375	BROOM,UPRIG	9Q	EA	$8.38	548	$4,592.24
9330	002929810	PLEXIGLASS, .125X40X50	9G	SH	$66.52	25	$1,663.00
9330	002929812	PLEXIGLASS .250X40X50	9G	SH	$76.12	27	$2,055.24
5120	002930314	SCREWDRIVER	9Q	EA	$1.01	23	$23.23
5133	002930983	DRILL SET,T	9Q	SE	$36.07	81	$2,921.67
5130	002932732	BRUSH WHEEL WIRE	9Q	EA	$6.58	24	$157.92
5110	002932865	BLADE, CRAFTSMAN	9Q	PG	$0.34	209	$71.06
5120	002933311	SCREWDRIVER, FLAT-TIP	9Q	EA	$1.22	76	$92.72
5120	002933341	NAIL ASSTMNT, 1/16,2/32,1/8"	9Q	SE	$5.27	22	$115.94
5210	002933393	RULER,WOOD FOLDING	9Q	EA	$3.65	22	$80.30
5120	002933399	RUBBER MALLET	9Q	EA	$7.14	27	$192.78
5210	002933505	TAPE,MEASUR	9Q	EA	$3.45	88	$303.60
9505	002934208	WIRE,NONELE	9Z	LB	$3.02	100	$302.00
5120	002944605	PUTTY KNIFE	9Q	EA	$1.09	111	$120.99
8020	002976658	BRUSH,PAINT	9Q	EA	$2.45	114	$279.30
7520	002987043	STENCIL SET	9Q	SE	$4.48	61	$273.28
7520	002987044	STENCIL SET	9Q	SE	$4.76	134	$637.84
6250	002992884	STARTER,FLUOR,FS2,14-20WATTS	9G	BX	$5.30	178	$943.40
6230	002993035	FLASHLIGHT	9Q	EA	$6.17	458	$2,825.86
6240	002995546	LAMP,FLUORESCENT	9G	EA	$0.92	254	$233.68
6250	002995962	STARTER,FLUOR,FS5,4-8WATTS	9G	EA	$0.43	710	$305.30
5120	003052306	WIRE TWISTER, PLIER	9Q	EA	$22.51	49	$1,102.99
7510	003077885	ERASER,MECH	9Q	BX	$0.15	12	$1.80
5120	003226231	SOCKET SET,WRENCH,TOOL	9Q	SE	$107.76	17	$1,831.92
5140	003294306	POUCH, MECHANICS TOOL BAG	9Q	EA	$15.44	480	$7,411.20
5140	003315496	TOOL BOX	9Q	EA	$16.37	25	$409.25
7930	003577386	DETERGENT, GEN. PURPOSE	9Q	BT	$1.05	2688	$2,822.40
4510	003643035	HOLDER TOILET PAPER ROLL	9C	EA	$2.29	12	$27.48

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7430	003723341	ELEMENTS,TYPING 10 PITCH	9Q	EA	$22.55	0	$0.00
6750	003786825	MOUNT,TRANSPARENCY FRAME	9Q	PG	$9.31	42	$391.02
7330	003794439	BAKERY PAD	9Q	EA	$2.11	876	$1,848.36
7240	004049793	FUNNEL,PLASTIC,1QT CAP	9Q	EA	$1.29	75	$96.75
7210	004082800	BEDSPREAD, COTTON	9Q	EA	$22.69	48	$1,089.12
7510	004098646	BINDER,BLUE 1" 3 RING	9Q	EA	$2.30	239	$549.70
7510	004098647	BINDER,3-RING,1",RED	9Q	EA	$2.25	88	$198.00
5970	004193164	TAPE,INSULATION, ELECTRICAL	9G	RO	$1.44	454	$653.76
5970	004194291	TAPE,INSULATION	9G	RO	$1.55	486	$753.30
6240	004277448	LAMP FLUOR 8W DAYLITE F8T5D	9G	EA	$0.96	181	$173.76
7920	004327117	SPONGE MOP, 36 INCH HANDLE	9Q	EA	$3.97	106	$420.82
6685	004446500	THERMOMETER, POCKET	9L	EA	$3.04	90	$273.60
5133	004496775	DRILL SET, ELECTRIC	9Q	SE	$29.05	48	$1,394.40
5110	004497313	PUNCH SET	9Q	SE	$13.29	42	$558.18
5120	004498083	WRENCH, OPEN	9Q	EA	$10.15	123	$1,248.45
5975	004515001	STRAP,TIEDO	9G	HD	$4.43	76	$336.68
9150	004580075	LUBRICATING	9G	CN	$1.38	8	$11.04
7520	004607598	MARKER,TUBE TYPE PINK	9Q	DZ	$3.60	65	$234.00
7210	004659146	NAPKIN, TABLE CLOTH	9Q	EA	$1.32	360	$475.20
6515	004670089	PLUG,EAR,PLASTIC,MED,ORANGE	9L	PG	$2.01	16	$32.16
5120	004736476	WRENCH ADJUSTABLE	9Q	EA	$21.33	53	$1,130.49
7510	004822994	BINDER,AWARD	9Q	EA	$1.85	1857	$3,435.45
7210	004827071	LINEN WHITE	9D	EA	$8.86	98	$868.28
7340	004887939	KNIFE,PARING	9Q	EA	$1.35	309	$417.15
7340	004887950	KNIFE	9Q	EA	$5.69	59	$335.71
8125	004887952	BOTTLE,APPL	9Q	EA	$1.18	659	$777.62
7210	004928381	TABLECLOTH, WHITE 54X90	9Q	EA	$14.77	47	$694.19
5320	004934101	POP RIVETS	9Z	HD	$2.15	50	$107.50
5120	004941910	WRENCH PLIERS	9Q	EA	$7.18	106	$761.08
5120	004941911	WRENCH PLIERS	9Q	EA	$7.87	50	$393.50
7520	004942448	SUPPORT SET, STACKING TRAYS	9Q	SE	$0.75	13	$9.75
4730	004943271	COUPLING, HALF QUICK DISCONNEC	9C	EA	$0.29	47	$13.63
4730	004943272	COUPLING HOSE MALE 3/8"	9C	EA	$2.36	16	$37.76
7610	005141218	ATLAS,ROAD,MCNALLY,U.S.,CAN,ME	9Q	EA	$9.14	85	$776.90
7920	005142417	BRUSH,ACID,SWABBING	9Q	GR	$4.40	113	$497.20
5340	005142782	PADLOCK, COMBINATION***	9Q	EA	$2.77	46	$127.42

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7610	005142927	THESAURUS ROGET'S	9Q	EA	$6.24	71	$443.04
6645	005143523	CLOCK, WALL ELECTRIC	9Q	EA	$12.81	23	$294.63
5440	005144483	STEPLADDER	9Q	EA	$49.30	14	$690.20
7510	005150319	TAPE, DUCT 2" WIDE***	9Q	RO	$16.52	40	$660.80
7930	005152477	DETERGENT,G	9Q	GL	$4.85	313	$1,518.05
4240	005164527	SPECTACLES, INDUSTRIAL	9Q	PR	$12.88	20	$257.60
7520	005208847	HOLDER,TELE	9Q	EA	$0.80	14	$11.20
5110	005268740	KNIFE, POCKET, AVIATORS	9Q	EA	$14.81	40	$592.40
8520	005279942	HAND CLEANER, TUBE TYPE	9Q	PT	$0.63	148	$93.24
5120	005293101	SCREWDRIVER, PHILLIPS 8"	9Q	EA	$2.00	32	$64.00
5110	005301757	KNIFE POCKET	9Q	EA	$15.88	31	$492.28
8540	005303770	TOILET PAPER, TISSUE	9Q	BX	$30.19	830	$25,057.70
7510	005306375	TAPE, DUCT 1" WIDE	9Q	RO	$7.39	30	$221.70
7510	005308881	BINDER,BLACK 2" 3 RING	9Q	EA	$2.21	506	$1,118.26
7920	005328543	TOWEL, MACHINERY	9Q	BX	$18.88	28	$528.64
4240	005422048	FACESHIELD	9Q	EA	$10.09	115	$1,160.35
5120	005423438	SCREWDRIVER, PHILLIPS	9Q	EA	$2.95	34	$100.30
5120	005425799	WRENCH SET, SOCKET	9Q	SE	$45.50	34	$1,547.00
7520	005437149	PEN,MED,BLUE,W/CHAIN	9Q	DZ	$4.89	33	$161.37
8125	005437699	BOTTLE SCREW CAP 8 OZ	9G	EA	$0.48	60	$28.80
5120	005454268	RETRIEVING TOOL	9Q	EA	$2.61	128	$334.08
7510	005508446	BRUSH,TYPEWRITER 6"	9Q	EA	$0.90	67	$60.30
7910	005509123	VACUUM CLEANER,HOUSEHOLD	9Q	EA	$78.00	15	$1,170.00
7510	005519817	TAPE,CELLULOSE 1"	9Q	RO	$1.06	304	$322.24
7510	005519818	TAPE,MENDING CELLULOSE 3/4"	9Q	RO	$0.37	502	$185.74
7510	005519819	TAPE,PRESSR SENSITIVE 3/4"W***	9Q	RO	$0.24	50	$12.00
7510	005519821	TAPE,CELLULOSE 1/2"	9Q	RO	$0.24	412	$98.88
7510	005519823	TAPE,MAGIC 1"	9Q	RO	$1.80	848	$1,526.40
7510	005519825	TAPE,TRANSPARENT 3/4"	9Q	RO	$0.93	1895	$1,762.35
5345	005585929	DISK,ABRASIVE GRIT 16	9Q	BX	$16.14	47	$758.58
8010	005587026	THINNER,PAINT	9Q	CN	$14.49	46	$666.54
8020	005590389	BRUSH,SASH,FLAT 2X21/2X1/2	9Q	EA	$2.07	414	$856.98
8020	005590438	BRUSH,SASH,FLAT 1X21/8	9Q	EA	$1.41	259	$365.19
7240	005597364	FUNNEL SPOUT,1 QT.	9Q	EA	$3.33	55	$183.15
7930	005599481	CLEANING COMPOUND,TOILET BOWL	9Q	CN	$1.55	245	$379.75
8020	005599842	BRUSH,PAINT	9Q	EA	$2.33	376	$876.08

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8020	005599843	BRUSH,PAINT,2 1/2"	9Q	EA	$3.76	590	$2,218.40
7530	005774368	LABELS,FILE FOLDER,BLUE	9Q	PG	$0.42	80	$33.60
7530	005774369	LABELS,FILE FOLDER,GREEN	9Q	PG	$0.34	26	$8.84
7530	005774370	LABELS,FILE FOLDER,ORANGE	9Q	PG	$0.36	36	$12.96
7530	005774371	LABELS,FILE FOLDER,RED	9Q	PG	$0.49	41	$20.09
7530	005774372	LABELS,FILE,FOLDER,YELLOW	9Q	PG	$0.52	44	$22.88
7530	005774376	LABEL,PRESSURE SENSITIVE	9Q	PG	$0.35	34	$11.90
7920	005774748	SQUEEGEE,WINDOW 12"	9Q	EA	$2.93	57	$167.01
7510	005792751	BINDER,LOOSE LEAF 8 1/2"X11"	9Q	EA	$2.70	793	$2,141.10
7520	005797013	EASEL DISPLAY	9Q	EA	$64.37	15	$965.55
5120	005800334	SCREWDRIVER SET, PHILLIPS	9Q	SE	$12.21	80	$976.80
9330	005806718	SHEET, PLASTIC 10X12	9Q	SH	$0.20	5650	$1,130.00
5340	005822742	PADLOCK,BRASS 5/8" X 1"	9Z	EA	$4.08	66	$269.28
7530	005824196	GRAPH PAPER, 8-1/2 X 11"**	9Q	PD	$4.17	65	$271.05
7510	005824201	BINDER,LOOSE LEAF 11 X 8 1/2	9Q	BX	$22.49	86	$1,934.14
7510	005824772	TAPE,PRESSURE 1"	9Q	RO	$1.18	421	$496.78
7510	005842489	PORTFOLIO,BLUE DBL POCKET	9Q	BX	$6.50	320	$2,080.00
7510	005842490	FOLDERS,PRESENTATION,LT. BLUE	9Q	BX	$6.35	313	$1,987.55
6830	005843041	PROFANE, GAS CYLINDER**	9G	EA	$3.80	29	$110.20
6840	005843129	DISINFECTANT,PINEOIL	9Q	GL	$11.73	629	$7,378.17
5350	005844653	CLOTH,ABRASIVE EMERY MED.	9Q	PG	$14.79	36	$532.44
7520	005901878	PENCIL,MECH	9Q	DZ	$16.43	229	$3,762.47
5110	005958317	FILE SET, HAND	9Q	SE	$34.57	33	$1,140.81
5110	005958400	KNIFE,CRAFT,BOX OPENER	9Q	EA	$1.53	193	$295.29
5120	005959244	WRENCH SET, ALLEN LGE SIZE	9Q	SE	$1.91	149	$284.59
5120	005960861	SCREWDRIVER,CROSS TIP	9Q	EA	$4.22	32	$135.04
5120	005960864	SCREWDRIVER,PHILLIPS 1/4"	9Q	EA	$4.40	41	$180.40
5120	005961543	SCRIBE,MACHINIST	9Q	EA	$1.09	448	$488.32
8430	005965507	SHOES,SAFETY SIZE 7R *	9D	PR	$36.00	20	$720.00
8430	005965596	SHOES,SAFETY SIZE 7 1/2 W *	9D	PR	$36.00	5	$180.00
8430	005965640	SHOES,SAFETY SIZE 8R*	9D	PR	$36.00	19	$684.00
8430	005965641	SHOES,SAFETY SIZE 8W *	9D	PR	$36.00	4	$144.00
8430	005965656	SHOE,SAFETY,STEEL TIP 8.5R *	9D	PR	$36.00	22	$792.00
8430	005965658	SHOES,SAFETY SIZE 8 1/2 W *	9D	PR	$36.00	10	$360.00
8430	005965671	SHOE,SAFETY,STEEL TIP,9R *	9D	PR	$36.00	22	$792.00
8430	005965676	SHOE,SAFETY,STEEL TIP,9W *	9D	PR	$36.00	8	$288.00

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8430	005965680	SHOE,SAFETY,STEEL TIP,9XW *	9D	PR	$36.00	8	$288.00
8430	005965697	SHOES,SAFETY,STEEL TIP,9.5R *	9D	PR	$36.00	11	$396.00
8430	005965721	SHOES,SAFETY 9 1/2 W *	9D	PR	$36.00	15	$540.00
8430	005965755	SHOES,SAFETY STEEL TOE 10R...	9D	PR	$36.00	12	$432.00
8430	005965763	SHOES,SAFETY SIZE 10W *	9D	PR	$36.00	10	$360.00
8430	005965794	SHOE,SAFETY,STEEL TIP,10.5N *	9D	PR	$36.00	5	$180.00
8430	005965798	SHOES,SAFETY SIZE 10 1/2 R *	9D	PR	$36.00	23	$828.00
8430	005965810	SHOE,SAFETY,STEEL TIP,10.5W *	9D	PR	$36.00	19	$684.00
8430	005965875	SHOES,SAFETY SIZE 11R *	9D	PR	$36.00	22	$792.00
8430	005965876	SHOES,SAFETY SIZE 11W *	9D	PR	$36.00	7	$252.00
8430	005965882	SHOE,SAFETY STEEL TOE 11.5XN*	9D	PR	$36.00	2	$72.00
8430	005965902	SHOES,SAFETY SIZE 11 1/2 R *	9D	PR	$36.00	6	$216.00
8430	005965906	SHOE,SAFETY,STEEL TIP,12XN *	9D	PR	$36.00	3	$108.00
8430	005965965	SHOE,SAFETY,STEEL TIP,12.5W *	9D	PR	$36.00	6	$216.00
5120	005968622	SOCKET SET,1/2" SQUARE DRIVE	9Q	SE	$52.54	21	$1,103.34
5130	005969727	SANDER, ELECTRIC PORTABLE	9Q	EA	$87.50	4	$350.00
8020	005974759	ROLLER KIT, PAINT, 7"X3/8"**	9Q	KT	$2.88	109	$313.92
8020	005974770	BRUSH, PAINT FLAT 3"	9Q	EA	$4.49	275	$1,234.75
8020	005975301	BRUSH,PAINT OVAL 7/8"	9Q	EA	$1.31	269	$352.39
6510	005977469	BAND AID	9L	BX	$1.28	65	$83.20
5315	005985916	COTTER,PIN,ASSORT,100 PER PK	9Q	AT	$1.02	18	$18.36
8135	005986097	TAPE,GUMMED	9Q	RO	$4.12	151	$622.12
6810	005987316	BLEACH, CHLORINE**	9Q	GL	$2.05	350	$717.50
8415	006010793	COVERALL,DISPOSABLE SMALL	9D	EA	$3.85	37	$142.45
8415	006010794	COVERALL,DISPOSABLE MED.	9D	EA	$3.85	217	$835.45
8415	006010797	COVERALL,DISPOSABLE, LARGE	9D	EA	$3.85	314	$1,208.90
8415	006010801	COVERALL,DISPOSABLE X-LARGE	9D	EA	$3.85	384	$1,478.40
8415	006010802	COVERALL,DISPOSABLE XX-LARGE	9D	EA	$3.85	140	$539.00
7510	006044150	MOISTENER,FINGERTIPS	9Q	EA	$0.34	80	$27.20
7290	006160109	DUSTPAN, RUBBER***	9Q	EA	$2.05	58	$118.90
7330	006160997	TONGS,FOOD SERVING 12" STEEL	9Q	EA	$2.34	36	$84.24
7330	006160998	TONGS, FOOD SERVING 9" LONG***	9Q	EA	$1.57	36	$56.52
7330	006161000	TONGS,FOOD SERVING 6"	9Q	EA	$1.20	38	$45.60
7510	006167471	BINDER, LOOSE LEAF 3X5	9Q	EA	$5.11	29	$148.19
5110	006182700	PLIERS,DIAG W/INSULATION RED	9Q	EA	$6.20	31	$192.20
5120	006186902	MIRROR,INSPECTION 16"	9Q	EA	$3.22	97	$312.34

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
9330	006187215	SHEET,PLASTIC 10"X12"	9Q	BX	$7.50	253	$1,897.50
9330	006187216	SHEET,PLASTIC 50X21	9Q	RO	$24.83	66	$1,638.78
9330	006187218	PLASTIC SHEET,3"X 4"	9Q	HD	$3.33	0	$0.00
7530	006198880	EASEL PAD,WRITING	9Q	PD	$6.51	177	$1,152.27
7920	006199162	BRUSH,SCRUB	9Q	EA	$1.19	64	$76.16
7930	006199575	RINSE ADDITIVE, DISHWASHING	9Q	GL	$8.10	31	$251.10
6850	006211820	LEAK DETECTION,OXYGEN	9G	BT	$0.92	136	$125.12
5120	006296258	FINGER,MECHANICAL,FLEX,17 1/2"	9Q	EA	$2.38	38	$90.44
7920	006338774	APPLICATOR,WAX LAMB WOOL	9Q	EA	$5.00	203	$1,015.00
7290	006339124	IRONING BOARD PAD	9Q	EA	$4.55	0	$0.00
7920	006339274	PAD,WAX APPL,WOOL,12"X6"	9Q	EA	$1.19	160	$190.40
8415	006340205	APRON, FOOD HANDLER	9Q	EA	$4.87	158	$769.46
8520	006340335	SOAP, TOILET BAR	9Q	CK	$0.20	1917	$383.40
7510	006341358	TAPE,CORRECTION	9Q	RO	$0.76	153	$116.28
7220	006341601	MATTING,GREY VINYL 20X20	9Q	EA	$9.67	118	$1,141.06
7290	006341996	DUSTPAN, STEEL, LONG HANDLE	9Q	EA	$4.95	21	$103.95
7290	006342010	IRON,ELECTRIC FLATIRON	9Q	EA	$13.76	0	$0.00
7920	006342408	TOWEL,MACHINERY WIPING	9Q	PG	$31.59	54	$1,705.86
8415	006342410	CAP,FOOD HANDLERS	9Q	BX	$3.78	409	$1,546.02
7510	006342463	FASTENER,PAPER 3"	9Q	HD	$4.16	16	$66.56
7540	006344018	OPNAV 2305/4 MEMO CALL	9Q	PG	$3.30	195	$643.50
8415	006344658	GLOVES,MEN'S	9Q	PR	$6.58	416	$2,737.28
8415	006344660	GLOVES,MEN	9Q	PR	$7.06	75	$529.50
7360	006344800	FLATWARE SET,PLASTIC	9Q	BX	$0.97	536	$519.92
8415	006345023	APRON,UTILITY	9Q	EA	$7.96	24	$191.04
8415	006345026	GLOVES,FLANNEL,WORK	9Q	PR	$1.69	1329	$2,246.01
7510	006345110	TAPE,CORRECTION	9Q	RO	$1.01	66	$66.66
7510	006345352	ERASER,RUBBER	9Q	GR	$4.00	35	$140.00
6240	006354480	LIGHTLAMPINCAND	9G	EA	$0.23	936	$215.28
6230	006354998	FLASHLIGHT,POCKET	9Q	EA	$1.03	136	$140.08
6675	006413529	DRAFTMAN SET, 11PCS	9G	SE	$17.72	44	$779.68
7350	006416050	DISPENSER,SUGAR 12OZ GLASS	9Q	EA	$1.02	352	$359.04
6135	006431310	BATTERY BATTLE LANTERN 6 VOLT	9G	EA	$1.65	1556	$2,567.40
6230	006432077	DESK LAMP, FLOURESCENT	9Q	EA	$33.97	0	$0.00
5970	006443167	TAPE,FRICTION 3/4 BLACK	9Q	RO	$1.60	58	$92.80
7920	006555290	PAD,SCOURING	9Q	DZ	$2.03	182	$369.46

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
9905	006560875	PLATE,INDENTIFICATION	9Q	EA	$4.62	49	$226.38
65	006561093	FIRST AID KIT,GEN.PURPOSE	9Q	EA	$42.01	87	$3,654.87
7530	006630031	FOLDER,FILE 12X9 1\3	9Q	HD	$7.47	154	$1,150.38
6640	006630832	LENS CLEANER,PAPER 4X6"	9Q	EA	$0.39	0	$0.00
7290	006637300	IRONING BOARD 54"	9Q	EA	$22.63	0	$0.00
5340	006641363	BOLT, BARREL 4" LONG***	9Q	EA	$0.87	132	$114.84
5340	006641667	HASP, HINGED 4-1/2"LONG***	9Q	EA	$0.91	45	$40.95
5340	006641705	HASP, HINGED 6" LONG	9Q	EA	$2.10	18	$37.80
5340	006641707	HASP, HINGED 3-1/2"***	9Q	EA	$0.90	297	$267.30
6840	006646610	DEODORANT,TOILET BOWL	9Q	EA	$0.40	1565	$626.00
7930	006646910	CLEANER,GLASS 8 OZ BTL	9Q	BT	$0.49	1465	$717.85
7930	006647483	CLEANING COMPOUND,TOILET	9Q	QT	$1.27	203	$257.81
5120	006795655	CALKING GUN	9Q	EA	$3.83	30	$114.90
7510	006802395	TAPE,PRESSURE SEN.ADHESIVE	9Q	RO	$2.97	1141	$3,388.77
7350	006802630	SHAKER,SALT	9Q	EA	$0.38	394	$149.72
7350	006802770	PITCHER,PLASTIC 1 QT.	9Q	EA	$9.81	50	$490.50
8020	006826489	COVER,PAINT ROLLER 7"X3/8	9Q	EA	$0.48	644	$309.12
8020	006826490	COVER,PAINT ROLLER 7"X 7\8	9Q	EA	$0.53	147	$77.91
8020	006826491	COVER,PAINT ROLLER 9"X3/8	9Q	EA	$0.49	589	$288.61
8020	006826492	COVER,PAINT ROLLER 9"X7/8	9Q	EA	$0.62	2181	$1,352.22
9920	006826757	RECEPTABLE,ASH ALUMINUM	9Q	EA	$1.45	92	$133.40
8415	006826786	GLOVES,DISPOSABLE,MED,PLASTIC	9D	PR	$0.10	2350	$235.00
7920	006826862	WRINGER, MOP	9Q	EA	$32.05	34	$1,089.70
7910	006854241	PAD,BUFFER	9Q	BX	$15.96	45	$718.20
7910	006854243	PAD,FLOOR,STRIPPING,15"	9Q	BX	$14.57	49	$713.93
7510	006854963	TAPE,MASKING 60YDS X 2"	9Q	RO	$1.44	236	$339.84
7910	006856659	PAD,FLOOR,SCRUBBING,15"	9Q	BX	$11.32	19	$215.08
7910	006856671	PAD FLOOR,BUFF	9Q	BX	$10.45	46	$480.70
6840	006877904	DISINFECTANT,PINEOIL	9Q	QT	$4.00	676	$2,704.00
8020	006895379	COVER,PAINT	9Q	KT	$2.59	253	$655.27
6230	006911407	WAND,SIGNAL BATON	9G	EA	$0.80	18	$14.40
8040	007019546	ADHESIVE	9Q	KT	$2.75	44	$121.00
7210	007188325	WASHCLOTH	9Q	DZ	$8.62	130	$1,120.60
6840	007216055	DEODORANT,PRESSURE CAN 16 OZ.	9Q	CN	$1.05	353	$370.65
7930	007218592	SCOURING POWDER, 21 OZ CAN	9Q	CN	$0.55	1206	$663.30
8020	007219360	BUCKET,GRILL,PAINTERS,7"-9"	9Q	EA	$2.49	84	$209.16

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8135	007219725	ALUMINUM FOIL, 18"	9Q	RO	$37.98	21	$797.58
8135	007240551	FOIL,ALUMINUM 1.5 X 475	9Q	RO	$19.64	495	$9,721.80
5975	007275153	STRAP,TIE DOWN ELECT.	9G	HD	$0.39	182	$70.98
7520	007285761	FILE,HORIZONTAL	9Q	EA	$14.40	29	$417.60
4720	007295338	GARDEN HOSE, RUBBER 50FT**	9Q	EA	$11.47	111	$1,273.17
5120	007296392	WRENCH SET,ALLEN 10 PIECE SM	9Q	SE	$1.18	150	$177.00
7510	007350732	BINDER,FLEX POST BLUE	9Q	EA	$9.36	225	$2,106.00
9330	007529091	PLASTIC SHEET	9Q	BX	$12.23	26	$317.98
8020	007534911	TRAY,PAINT	9Q	EA	$0.98	308	$301.84
8020	007534914	ROLLER,PAINT	9Q	EA	$1.53	487	$745.11
8020	007534915	ROLLER, PAINT	9Q	EA	$1.62	764	$1,237.68
6840	007534963	INSECT REPELLENT,PERSONAL	9G	BT	$1.36	1	$1.36
6810	007534993	ALCOHOL, ISOPROYRL	9G	CN	$1.76	150	$264.00
8030	007535006	SEALNG COMPOUND	9Q	CA	$4.24	6	$25.44
7540	007535067	SF-71 APPL FOR LEAVE	9Q	HD	$0.68	240	$163.20
7920	007535150	PAD,SCOURING	9Q	PG	$7.13	51	$363.63
7920	007535242	PAD,SCOURING	9Q	PG	$2.62	1292	$3,385.04
7340	007535565	STIRRING STICK, COFFEE	9Q	BX	$1.35	288	$388.80
5110	007541499	SCISSORS 6"	9Q	EA	$6.46	123	$794.58
7520	007542554	COPYHOLDER, TYPIST	9Q	EA	$34.44	33	$1,136.52
8135	007542692	PLASTIC WRAP	9Q	RO	$3.51	124	$435.24
4240	007593290	PROTECTOR,AURAL SOUNDMUFF	9G	EA	$10.17	69	$701.73
8465	007627671	BAG, LAUNDRY 25"	9D	EA	$8.55	36	$307.80
6240	007637744	LAMP,INCAND	9G	EA	$0.19	521	$98.99
7930	007646973	CLEANER, SPIC N SPAN	9Q	EA	$4.53	20	$90.60
5120	007648097	SCREWDRIVER, PHILIPPS	9Q	EA	$1.94	107	$207.58
7510	007664269	BINDER,LIST,FLIGHT CREW CHECK	9Q	EA	$4.97	73	$362.81
7530	007675709	ENVELOPE WHITE 4 1/8 X 9 1/2	9Q	BX	$6.09	20	$121.80
7530	007675825	ENVELOPE BROWN,11"X 13"	9Q	BX	$28.12	4	$112.48
7920	007725800	BRUSH,SANITARY TOILET 14"	9Q	EA	$2.41	229	$551.89
5120	007810819	PLIER, HOSE CLAMP 12 X 2	9Q	EA	$14.01	45	$630.45
8520	007822183	CLEANER,HAND	9Q	CN	$6.16	79	$486.64
7510	007822664	BINDER,3-RING,2",GRAY	9Q	EA	$2.89	118	$341.02
8520	007823509	CLEANER,HAND	9Q	CN	$7.76	58	$450.08
7530	007846143	TAPE,CARBONLESS	9Q	RO	$0.54	336	$181.44
6510	007863736	ALCOHOL PADS	9L	PG	$0.66	67	$44.22

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
6230	007887399	ELECTRIC LANTERN W/BATTERY**	9Q	EA	$38.31	35	$1,340.85
7510	007892455	BOARD, WALL CALENDAR	9Q	EA	$2.11	146	$308.06
8540	007935425	TISSUE PAPER,FACIAL	9Q	BX	$0.36	544	$195.84
7530	008000996	PAPER,TABULATING MACHINE 1PT.	9Q	BX	$16.81	1096	$18,423.76
5210	008042660	GAGE.THICKNESS,25 BLADE,	9Q	EA	$3.96	54	$213.84
7510	008134952	TAPE,MAGIC TRANSPARENT	9Q	RO	$0.43	496	$213.28
8510	008170295	POWDER,TALCUM	9Q	CN	$1.20	25	$30.00
8125	008196085	BOTTLE,SAMPLE PLASTIC	9G	EA	$0.72	38	$27.36
5120	008202995	SCREWDRIVER, CROSS-TIP 1-1/4**	9Q	EA	$0.74	40	$29.60
7330	008236883	PAN,PIE	9Q	EA	$0.88	132	$116.16
8415	008237457	GLOVE,RBR,SOLVENT HAND, *	9D	PR	$4.65	15	$69.75
7920	008239772	TOWEL,PAPER	9Q	MX	$40.69	52	$2,115.88
7920	008239773	TOWEL,PAPER KIMWIPE	9Q	MX	$35.35	227	$8,024.45
7920	008239818	PAD,METAL P	9Q	CN	$5.46	356	$1,943.76
7510	008261876	TAPE,EMBOSSING BLACK	9Q	BX	$3.26	518	$1,688.68
7510	008261879	TAPE,EMBOSSING,BLUE	9Q	BX	$3.40	163	$554.20
4730	008264268	CLAMP,HOSE 1/2 X 1 INCH	9C	EA	$0.26	145	$37.70
6135	008264798	BATTERY, DRY AAA	9Q	PG	$4.13	1842	$7,607.46
7490	008350443	EMBOSSING MACHINE,ID	9Q	EA	$8.80	182	$1,601.60
6135	008357210	BATTERY, D CELL	9G	PG	$8.88	885	$7,858.80
6530	008377472	SPECIMEN CUPS	9L	PG	$12.05	4	$48.20
8105	008377754	BAG,PLASTIC	9Q	MX	$26.55	28	$743.40
8105	008377755	BAG,PLASTIC	9Q	MX	$40.90	20	$818.00
8105	008377756	BAG,PLASTIC	9Q	BX	$35.02	18	$630.36
8105	008377757	BAG,PLASTIC	9Q	BX	$33.40	14	$467.60
7350	008383919	TOOTHPICK,ROUND 250 EA.	9Q	CO	$0.32	833	$266.56
7690	008397698	DESIG PLATE LTR X	9G	EA	$0.67	37	$24.79
7690	008397739	DESIG PLATE CIRCLE 4X4	9G	EA	$0.13	0	$0.00
7510	008460133	TAPE,EMBOSSING,YELLOW	9Q	BX	$3.63	161	$584.43
7510	008491138	TAPE,EMBOSSING,GREEN	9Q	BX	$3.76	321	$1,206.96
7510	008491139	TAPE,EMBOSSING RED	9Q	BX	$3.76	444	$1,669.44
7230	008499839	CURTAIN,SHOWER 72 X 36	9Q	EA	$3.84	423	$1,624.32
5920	008506091	FUSE,CARTRIDGE	9N	EA	$0.24	1	$0.24
5120	008514247	ALLEN WRENCH SET SCREWDI	9Q	SE	$14.88	30	$446.40
4140	008519319	FAN,OSCILLATING 3 SPEED	9Q	EA	$36.98	146	$5,399.08
8105	008572247	ENVELOPE,PACKING LIST 7X4	9Q	HD	$2.22	635	$1,409.70

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7530	008611263	CARD SET,FILE,BLANK	9Q	HD	$2.84	41	$116.44
8415	008613527	HELMET,CLOTH,FLIGHT DECK CREW*	9D	EA	$10.10	24	$242.40
9905	008660334	CARD HOLDER 8X8	9Q	EA	$2.52	283	$713.16
6240	008664143	LAMP,INCAND.HAND LANTERN	9G	EA	$3.89	36	$140.04
7510	008784470	TAPE,EMBOSSING,BLUE	9Q	BX	$3.26	367	$1,196.42
7930	008804454	COMPOUND,DISHWASHING	9Q	GL	$4.97	892	$4,433.24
6850	008807616	SEALER,SILICONE	9G	TU	$3.31	356	$1,178.36
3439	008827106	BINDER,TIN	9G	SL	$8.50	19	$161.50
5120	008833003	PUNCH SET,STANDARD	9Q	SE	$10.41	51	$530.91
7920	008841116	SPONGE,CELL,LARGE	9Q	EA	$0.96	3422	$3,285.12
5315	008892605	STAPLES,HEAVY DUTY	9Q	BX	$5.39	0	$0.00
8030	008893534	TAPE,ANTISEIZE,TEFLON 1/4"	9Q	EA	$0.47	238	$111.86
8030	008893535	TAPE,ANTISEIZE,TEFLON 1/2"	9Q	EA	$0.76	435	$330.60
7530	008893555	FILE FOLDER, LETTER STR CUT	9Q	HD	$22.31	108	$2,409.48
5130	008897745	JIG SAW, ELECTRIC	9Q	EA	$144.14	17	$2,450.38
8020	008897917	BRUSH,VARNISH 3"	9Q	EA	$2.84	196	$556.64
8020	008897918	BRUSH,VARNISH 2"	9Q	EA	$1.92	647	$1,242.24
8020	008897919	BRUSH,VARNSISH 1 1/2"	9Q	EA	$1.32	337	$444.84
8020	008897920	BRUSH,VARNISH 1"	9Q	EA	$1.06	475	$503.50
5110	008925071	KNIFE,CRAFT	9Q	EA	$1.88	565	$1,062.20
5120	008925485	HAMMER,HAND REGULAR CLAW	9Q	EA	$12.91	49	$632.59
5975	008994606	STRAP,TIE DOWN	9G	HD	$3.29	29	$95.41
7930	008999534	COMPOUND,DISHWASHING	9Q	CN	$22.14	30	$664.20
6135	009002139	BATTERY, 9V	9G	PG	$11.11	1440	$15,998.40
7920	009003577	BRUSH,WIRE,STAINLESS,7.75"	9Q	EA	$0.43	3965	$1,704.95
5120	009006113	HAMMER,HAND STRAIGHT CLAW 16OZ	9Q	EA	$9.61	60	$576.60
5975	009032284	STRAP,TIEDOWN	9G	HD	$0.48	54	$25.92
7520	009041265	MARKER,FELT TIP, BLACK FINE	9Q	DZ	$1.88	187	$351.56
7520	009041266	MARKER,FELT TIP, RED FINE	9Q	DZ	$1.78	89	$158.42
7520	009041267	MARKER,FELT TIP,GREEN FINE	9Q	DZ	$1.78	95	$169.10
7520	009041268	MARKER,FELT TIP,BLUE FINE	9Q	DZ	$1.78	118	$210.04
7520	009044476	HIGHLITER, YELLOW	9Q	DZ	$3.16	328	$1,036.48
5120	009060168	WRENCH SET,METRIC 6-19MM	9Q	SE	$38.18	48	$1,832.64
5975	009062414	STRAP,TIEDOWN	9G	HD	$1.89	72	$136.08
5340	009078277	DOOR WEDGE,RUBBER	9Q	EA	$0.78	79	$61.62
4730	009083193	CLAMP,HOSE	9C	EA	$0.28	146	$40.88

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
4730	009083194	CLAMP,HOSE	9C	EA	$0.26	193	$50.18
4730	009098627	CLAMP,HOSE	9C	EA	$0.31	106	$32.86
6510	009137909	BANDAID	9L	BX	$8.25	7	$57.75
5120	009265175	BRUSH,WIRE BATTERY	9Q	EA	$2.00	22	$44.00
7920	009265176	SCOURING PAD, STEEL	9Q	EA	$0.81	2716	$2,199.96
7920	009265244	BUCKET,MOP	9Q	EA	$22.35	105	$2,346.75
7920	009265245	BUCKET,MOP,WITH CASTERS 35 QT.	9Q	EA	$58.36	43	$2,509.48
7930	009265280	DETERGENT, SPRAY N WIPE 1 PT	9Q	BT	$1.43	9796	$14,008.28
8135	009268991	CUSHIONING, ROLL	9Q	RO	$17.50	37	$647.50
6810	009306311	TRICHLORETHANE 12 OZ.	9Q	CN	$2.74	85	$232.90
7520	009350980	MARKER,FELT PEN,YELLOW FINE	9Q	DZ	$1.50	22	$33.00
7520	009350982	MARKER,FELT PEN,PURPLE FINE	9Q	DZ	$1.64	81	$132.84
7510	009351005	RULER,PLASTIC INCH/METRIC	9Q	EA	$0.27	102	$27.54
8415	009351901	HELMET,CONSTRUCTION,BLUE	9Q	EA	$4.12	14	$57.68
8415	009353132	HELMET,SAFETY,BLUE	9Q	EA	$2.55	148	$377.40
8415	009353139	HELMET,SAFETY,WHITE	9Q	EA	$2.48	111	$275.28
8415	009353140	HELMET,SAFETY,YELLOW	9Q	EA	$2.48	24	$59.52
7530	009354183	PAPER,TELETYPE,WHITE 2 COPY	9Q	RO	$4.41	123	$542.43
5120	009354641	HEX KEY SET 20 PIECES SHRT ARM	9Q	SE	$12.10	65	$786.50
4220	009355528	BLADDER,VEST,LIFE PRESERVER *	9C	EA	$17.45	23	$401.35
6510	009355820	BANDAGE,ELASTIC,2X4.5YDS,12S	9L	PG	$2.99	27	$80.73
7540	009355862	OF 41, ROUTING & XMITTAL SLIP	9Q	PG	$2.90	29	$84.10
7530	009356544	ENVELOPE, PLN BROWN	9Q	MX	$24.65	24	$591.60
7530	009356574	ENVELOPE, FRANKED WHITE	9Q	BX	$4.20	46	$193.20
7520	009357135	PEN,BALL POINT,BLACK FINE	9Q	DZ	$3.17	2518	$7,982.06
7520	009357136	PEN,BALL POINT BLACK MEDIUM	9Q	DZ	$3.17	3112	$9,865.04
7540	009357150	SF 171 EMPLOYMENT STATEMENT	9Q	HD	$4.98	32	$159.36
5120	009357315	WRENCH SET,METRIC SOCKET	9Q	SE	$105.09	9	$945.81
5130	009357354	DRILL,ELECTRIC	9Q	EA	$82.37	19	$1,565.03
8030	009381947	COMPOUND,CORROSION	9Q	CN	$3.35	47	$157.45
8040	009386860	ADHESIVE,SPRAY ON 24 0Z.	9Q	CN	$3.39	15	$50.85
7510	009400935	PIN,PUSH	9Q	HD	$0.66	88	$58.08
5975	009441499	STRAP, TIEDOWN 7.5 INCH	9G	HD	$2.70	47	$126.90
7290	009467905	IRONING BOARD COVER	9Q	EA	$3.58	0	$0.00
8135	009527188	FOIL,ALUMINUM FOOD SERVICE	9Q	RO	$48.76	58	$2,828.08
7530	009594441	TAB SHEETS,BLANK	9Q	SE	$2.32	140	$324.80

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7530	009594562	PAD, LINED ACCOUNTING 8-3/8X14	9Q	PD	$1.80	30	$54.00
7920	009595248	BRUSH,VALVE	9Q	EA	$2.05	54	$110.70
5970	009623335	VARNISH,PAINT,INSULATING	9Q	CN	$9.44	24	$226.56
5120	009650604	WRENCH,PLIER JAW 5 1/2"	9Q	EA	$6.74	90	$606.60
5110	009650974	PLIERS, DIAGONAL CUTTING 4"	9Q	EA	$6.35	10	$63.50
4210	009651105	FIRE EXTINGUISHER, 2-1/2 LB***	9Q	EA	$14.02	8	$112.16
7920	009651709	TOWEL,PAPER WIPING	9Q	BX	$27.60	42	$1,159.20
8520	009652109	CLEANING,SCOURING	9Q	LB	$1.06	157	$166.42
7510	009652442	BINDER, COMPUTER PAPER PLASTIC	9Q	EA	$5.84	27	$157.68
7510	009652443	BINDER, COMPUTER PRINTOUT	9Q	EA	$1.63	222	$361.86
8540	009655790	COVER,TOILET	9Q	PG	$1.54	179	$275.66
8135	009662532	PAPER,FIRE RETARDANT	9Q	RO	$60.27	32	$1,928.64
5350	009675093	MAT,ABRASIVE	9Q	SH	$0.97	1086	$1,053.42
5210	009718827	RULE,STEEL,FLEXIBLE 6"	9Q	EA	$1.36	203	$276.08
7520	009731059	MARKER,FELT TIP,BLACK WIDE	9Q	DZ	$3.31	383	$1,267.73
7520	009731060	MARKER,FELT TIP, BROAD BLUE	9Q	DZ	$2.69	93	$250.17
7520	009731062	MARKER,FELT TIP,RED	9Q	DZ	$2.83	83	$234.89
6850	009739091	PENETRATING FLUID,AEROSOL CAN	9Q	CN	$3.12	44	$137.28
7530	009820066	LABEL,GUMMED,WHITE 1X3	9Q	PG	$0.73	95	$69.35
5975	009846582	STRAP,TIEDOWN	9G	HD	$1.32	110	$145.20
5210	009856610	YARD STICK, ALUMINUM	9Q	EA	$1.76	29	$51.04
7930	009856906	DETERGENT,DISHWASH MACH,2LB BG	9Q	BG	$1.82	172	$313.04
6135	009857845	BATTERY SIZE AA	9G	PG	$5.44	763	$4,150.72
6135	009857846	BATTERY,ENERGIZER SZ C	9Q	PG	$6.00	506	$3,036.00
6750	009860468	FILM,BLACK & WHITE 35MM***	9G	RO	$2.79	120	$334.80
7930	009907391	DETERGENT,LAUNDRY	9Q	DR	$16.82	85	$1,429.70
6150	009907397	CORD,EXTENSION SHEATH, 8'LONG	9Q	EA	$29.13	22	$640.86
7530	009908884	FOLDER,FILE,RED 9 1/2 X 11 3/4	9Q	EA	$1.26	5769	$7,268.94
7510	009954852	PORTFOLIO,PLASTIC W/ZIPPER	9Q	EA	$2.54	31	$78.74
7510	009954887	TAPE,EMBOSSING,RED	9Q	BX	$3.30	270	$891.00
7510	009954890	TAPE,EMBOSSING,BLUE	9Q	BX	$3.51	204	$716.04
7510	009954893	TAPE,EMBOSSING,BLACK	9Q	BX	$2.82	318	$896.76
5110	009974237	SCRAPER,GLASS,RAZOR BLADE	9Q	EA	$0.78	317	$247.26
5340	010045180	PADLOCK, LONG SHANK***	9Z	EA	$4.68	81	$379.08
8465	010046225	BOATSWAINS PIPE	9D	EA	$9.50	45	$427.50
7520	010059136	BASKET, WASTEPAPER, PLASTIC**	9Q	EA	$6.61	39	$257.79

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7510	010119457	LEAD, PENCIL	9Q	TU	$0.18	667	$120.06
5935	010123066	CONNECTOR,PLUG	9N	EA	$1.43	50	$71.50
5935	010123080	CONNECTOR,U GROUND	9N	EA	$1.68	90	$151.20
8415	010129294	GLOVES,RUBBER LATEX *	9Q	PR	$1.45	386	$559.70
7210	010155190	PILLOW,BED,COTTON	9D	EA	$8.10	68	$550.80
6750	010176619	FILM,108 POLACOLOR TWO	9Q	PG	$23.34	0	$0.00
7510	010202806	CORRECTION FLUID	9Q	BT	$0.63	1393	$877.59
6750	010209934	FILM, COLOR SLIDE ASA, 64	9G	RO	$2.45	18	$44.10
5120	010287102	PLIERS,DUCK BILL 3"	9Q	EA	$13.47	23	$309.81
6510	010317032	BANDAGE, ADHESIVE FIRST AID***	9Q	PG	$2.15	73	$156.95
8040	010398132	GLUE STICK	9Q	EA	$0.33	1373	$453.09
6750	010436011	FILM POLAROID, TYPE 667 B&W	9G	PG	$14.92	44	$656.48
7520	010453532	PEN,BLACK,FINE,FIBER POINT	9Q	DZ	$2.77	362	$1,002.74
5180	010464980	TOOL KIT,ELECTRICIAN'S	9Q	KT	$315.32	5	$1,576.60
6645	010468848	CLOCK,WALL	9Q	EA	$15.25	103	$1,570.75
6645	010468849	CLOCK,WALL	9Q	EA	$16.48	50	$824.00
8540	010556094	PAPER,TISSUE	9Q	BX	$27.96	110	$3,075.60
8540	010556134	TOWEL,PAPER	9Q	BX	$37.04	122	$4,518.88
7350	010562896	CUP,PAPER 8 OZ	9Q	BX	$27.54	189	$5,205.06
8540	010562897	PAPER NAPKIN	9Q	BX	$48.30	43	$2,076.90
7530	010571877	FOLDER,FILE,HANGING,GREEN	9Q	BX	$7.33	97	$711.01
8405	010573482	COVERALL,BLUE 36 S	9D	EA	$18.60	71	$1,320.60
8405	010573483	COVERALL,BLUE 36R	9D	EA	$18.60	35	$651.00
8405	010573484	COVERALL BLUE 38 SMALL	9D	EA	$15.60	40	$624.00
8405	010573485	COVERALL,BLUE 38 R	9D	EA	$18.60	163	$3,031.80
8405	010573486	COVERALL,BLUE 38 L	9D	EA	$18.60	171	$3,180.60
8405	010573487	COVERALL,BLUE 40S	9D	EA	$18.60	156	$2,901.60
8405	010573488	COVERALL, BLUE 40 R	9D	EA	$18.60	113	$2,101.80
8405	010573490	COVERALL,BLUE 42S	9D	EA	$18.60	192	$3,571.20
8405	010573491	COVERALL,BLUE 42 R	9D	EA	$18.60	265	$4,929.00
8405	010573492	COVERALL,BLUE 42 L	9D	EA	$18.60	300	$5,580.00
8405	010573493	COVERALL,BLUE 44 S	9D	EA	$18.60	157	$2,920.20
8405	010573494	COVERALL,BLUE 44 R	9D	EA	$18.60	286	$5,319.60
8405	010573495	COVERALL,BLUE 46 S *	9D	EA	$18.60	120	$2,232.00
8405	010573496	COVERALL,BLUE 46 R	9D	EA	$18.60	505	$9,393.00
8405	010573497	COVERALL,BLUE 46 L	9D	EA	$18.60	202	$3,757.20

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8405	010573498	COVERALL,BLUE 48 R	9D	EA	$18.60	98	$1,822.80
8405	010573499	COVERALL,BLUE 48 L	9D	EA	$18.60	256	$4,761.60
8405	010575582	COVERALL,BLUE 44 L	9D	EA	$18.60	288	$5,356.80
7520	010589975	PEN, BALL POINT	9Q	DZ	$2.18	38	$82.84
7520	010589977	PEN,BALL POINT	9Q	DZ	$2.35	93	$218.55
7520	010589978	PEN,NONREF,BLACK	9Q	DZ	$2.22	142	$315.24
7520	010605820	PEN,BLACK FINE	9Q	DZ	$2.40	136	$326.40
7520	010605821	PEN,BALL POINT FINE RED	9Q	DZ	$2.73	148	$404.04
7530	010607511	BOOK,MEMO,LINED	9Q	EA	$0.60	4359	$2,615.40
8030	010668156	TORQUE SEALING COMPOUND,BLUE	9Q	TU	$1.34	48	$64.32
6840	010676674	INSECTICIDE, AEROSOL CN**	9G	CN	$4.13	20	$82.60
6750	010680573	FILM, COLOR 35M PRINTS	9G	RO	$6.27	305	$1,912.35
7520	010696790	MARKER, DRY ERASE 4-COLOR	9Q	SE	$3.12	587	$1,831.44
7530	010730320	TRANSPARENCY SHEETS, CLEAR	9Q	PG	$3.46	116	$401.36
6260	010744229	LIGHT, SAFETY - GREEN	9G	BX	$6.48	130	$842.40
7930	010750776	OVEN CLEANER, GL***	9Q	GL	$2.66	67	$178.22
7510	010841021	PROTECTOR,CORRESPONDENCE	9Q	BX	$4.61	18	$82.98
6260	010868077	LIGHT,SAFETY	9G	EA	$3.73	266	$992.18
7520	010873618	PEN,RED,FINE,FIBER POINT @	9Q	DZ	$2.20	53	$116.60
8415	010923910	GLOVES, HEAT PROTECTIVE *	9D	PR	$17.05	38	$647.90
6685	010923911	THERMOMETER,OVEN	9G	EA	$2.88	42	$120.96
7930	010925313	LIMEAWAY, ECOLAB #12021	9G	GL	$6.61	267	$1,764.87
7520	010944307	TRAY,LETTER,STACKABLE,EBONY	9Q	PG	$2.51	92	$230.92
7520	010944308	TRAY, DESK PLASTIC	9Q	PG	$2.54	78	$198.12
7520	010944309	TRAY,DESK,PLASTIC,BLACK	9Q	PG	$6.93	33	$228.69
7520	010944310	TRAY DESK LEGAL BEIGE	9Q	PG	$6.63	59	$391.17
7510	010948418	TAPE,LIFT OFF,DRY	9Q	EA	$0.18	234	$42.12
7510	010952184	RIBBON,CORRECTION,IBM	9Q	BX	$4.08	45	$183.60
7045	011011586	HEAD CLEANING DISK DRIVE KITS	9Q	EA	$4.73	84	$397.32
8030	011032868	CLEANER,PROTECTANT,ARMORALL	9Q	PT	$2.58	212	$546.96
4240	011084171	RESPIRATOR, AIR FILTER	9G	EA	$3.45	120	$414.00
7530	011167865	PAD,WRITING	9Q	DZ	$5.89	445	$2,621.05
7530	011167866	PAD,POST-IT-NOTE,YEL 1-1/2X2"	9Q	DZ	$2.29	385	$881.65
7530	011167867	POST IT NOTE PAD, 3X3"	9Q	DZ	$4.30	534	$2,296.20
7210	011196415	SHEET,BED	9Q	DZ	$99.09	46	$4,558.14
7510	011238973	RIBBON,TYPEWRITER	9Q	EA	$1.33	242	$321.86

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
6240	011240037	LAMP, FLUORESCENT	9G	EA	$2.18	45	$98.10
7530	011245660	PAPER WRITING,RULE WHITE LINE	9Q	DZ	$9.74	419	$4,081.06
7530	011247632	PAD,WRITING	9Q	DZ	$13.57	201	$2,727.57
8305	011250725	CHEESECLOTH, 36" WIDE 5YDS	9Q	PG	$1.62	301	$487.62
7530	011310091	PAD,WRITING PAPER	9Q	DZ	$59.03	237	$13,990.11
7045	011448447	DISKETTE,5 1/4",DS,DD	9Q	BX	$3.72	811	$3,016.92
7520	011453936	DISPENSER,POST IN NOTE	9Q	EA	$5.17	139	$718.63
7530	011463361	XEROX PAPER, BLUE 8-1/2X11***	9Q	BX	$39.85	8	$318.80
7530	011476811	XEROX PAPER, YELLOW 8-1/2X11**	9Q	BX	$35.75	104	$3,718.00
7530	011476812	XEROX PAPER, GREEN 8-1/2X11***	9Q	RM	$35.06	320	$11,219.20
7530	011481766	XEROX PAPER, BUFF 8-1/2X11***	9Q	RM	$3.56	40	$142.40
7530	011500334	XEROX PAPER, PINK 8-1/2X11***	9Q	BX	$35.64	12	$427.68
6515	011502977	GLOVES, RUBBER DISPOSABLE**	9L	PG	$5.75	46	$264.50
6515	011502978	GLOVES EXAM DISPOSABLE	9L	PG	$5.73	124	$710.52
7930	011527072	DETERGENT, SOLID POWER #10371	9Q	CS	$81.17	147	$11,931.99
7520	011561411	MARKER ASSORTMENT TUBE SET...	9Q	SE	$3.12	0	$0.00
7530	011564689	XEROX PAPER, GOLDENROD***	9Q	BX	$32.93	24	$790.32
7510	011578318	RIBBON,TYPEWRITER,NEC	9Q	EA	$3.23	31	$100.13
8415	011589446	GLOVES,RUBBER,ELECT,INSULAT *	9D	PR	$30.50	66	$2,013.00
8415	011589447	GLOVES,RUBBER	9D	PR	$30.50	41	$1,250.50
8415	011589448	GLOVES,RUBBER,SIZE 11,ELECT	9D	PR	$30.50	39	$1,189.50
7520	011591585	MARKER,TUBE TYPE LT BLUE	9Q	DZ	$2.81	60	$168.60
7510	011616973	RIBBON,COMPUTING MACHINE	9Q	EA	$1.16	64	$74.24
7520	011660682	MARKER,TUBE TYPE	9Q	DZ	$2.81	63	$177.03
7510	011674262	COVER-UP TAPE WHITE 1X700"	9Q	RO	$0.89	17	$15.13
8430	011742420	SHOES,MOLDER 8R	9D	PR	$32.30	59	$1,905.70
8430	011742421	SHOES,MOLDER 8XW	9D	PR	$32.30	19	$613.70
8430	011742422	SHOE,MOLDER,SIZE 9R	9D	PR	$37.20	49	$1,822.80
8430	011742424	SHOES,MOLDER 10R	9D	PR	$32.30	66	$2,131.80
8430	011742426	SHOES,MOLDER 11R	9D	PR	$32.30	41	$1,324.30
7420	011745218	CALCULATOR,DESK TOP 12 DIGIT	9Q	EA	$43.13	101	$4,356.13
6150	011761801	EXTENSION CORD,3 OUTLET	9G	EA	$9.76	60	$585.60
7920	011773633	TOWEL,PAPER	9Q	BX	$14.78	77	$1,138.06
7930	011775119	DETERGENT, SOLITAIRE #17301	9Q	BX	$114.21	104	$11,877.84
6260	011785560	LIGHT,SAFETY BLUE*	9G	BX	$6.48	105	$680.40
7460	011790048	FILE,ROTARY,ROLODEX	9Q	EA	$23.16	144	$3,335.04

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7420	011828532	CALCULATOR, SOLAR, HANDHELD**	9Q	EA	$5.49	192	$1,054.08
7930	011838585	FLOOR WAX	9Q	CN	$30.34	98	$2,973.32
8105	011839768	BAG,PLASTIC LARGE CLEAR	9Q	BX	$14.19	1693	$24,023.67
8105	011839769	BAG,PLASTIC,LARGE BRWN HY/DTY	9Q	BX	$20.54	1128	$23,169.12
7930	011843905	FLOOR WAX	9Q	GL	$6.84	1007	$6,887.88
7510	011863987	RIBBON,EPSON MX100	9Q	EA	$2.23	320	$713.60
8105	011958730	BAG,PLASTIC SMALL CLEAR	9Q	BX	$9.85	1127	$11,100.95
7045	011967227	FILE,DISKETTE,5 1/4",70 CAP	9N	EA	$7.76	110	$853.60
7520	012022927	PENCIL SHARPENER, ELECTRIC	9Q	EA	$23.45	115	$2,696.75
8405	012045400	COVERALL, 38R BLUE FIRE RET*	9D	EA	$74.65	53	$3,956.45
8405	012045401	COVERALL, 38L BLUE FIRE RET*	9D	EA	$74.65	16	$1,194.40
8405	012045403	COVERALLS,BLUE,FIRE RET,40R *	9D	EA	$74.65	38	$2,836.70
8405	012045404	COVERALL,FIRE RETARD 40L *	9D	EA	$74.65	26	$1,940.90
8405	012045405	COVERALLS, BLUE FIRE RET,42S *	9D	EA	$74.65	73	$5,449.45
8405	012045407	COVERALLS,BLUE,FIRE RET,42L *	9D	EA	$74.65	57	$4,255.05
8405	012045411	COVERALLS,FIRE RETARD 46S *	9D	EA	$74.65	91	$6,793.15
7460	012074061	IN-OUT SCHEDULE BOARD 18X24***	9Q	EA	$8.26	26	$214.76
7520	012074129	BINDER,TRAVEL MATE,BURGUNDY***	9Q	EA	$38.13	45	$1,715.85
7520	012074130	BINDER,TRAVEL MATE,BLACK***	9Q	EA	$35.51	50	$1,775.50
7520	012074204	RUBBER STAMP, PRIORITY	9Q	EA	$4.60	27	$124.20
7520	012074207	RUBBER STAMP, POSTED	9Q	EA	$3.76	49	$184.24
7520	012074216	RUBBER STAMP, URGENT	9Q	EA	$3.30	18	$59.40
7520	012074223	RUBBER STAMP,DUPLICATE	9Q	EA	$4.60	38	$174.80
7520	012074232	RUBBER STAMP,CANCELLED	9Q	EA	$3.71	34	$126.14
7520	012074233	RUBBER STAMP,VOID	9Q	EA	$3.89	0	$0.00
7520	012074252	PEN,BLUE,FINE,FIBER POINT	9Q	DZ	$2.63	60	$157.80
7520	012074264	PEN ROLLER BLACK	9Q	DZ	$3.85	1092	$4,204.20
7520	012074265	PEN,UNIBALL,RED,EXTRA FINE	9Q	DZ	$3.03	178	$539.34
7520	012074266	PEN,UNIBALL,BLUE,EXTRA FINE	9Q	DZ	$3.58	203	$726.74
7520	012074267	PEN,UNIBALL,GREEN,EXTRA FINE	9Q	DZ	$2.79	35	$97.65
7520	012074268	PEN, ROLLERBALL BLACK FINE PT	9Q	DZ	$3.83	534	$2,045.22
7520	012074290	PEN, ERASERMATE,BLACK	9Q	DZ	$6.63	174	$1,153.62
7520	012074291	PEN, ERASERMATE,RED	9Q	DZ	$5.97	40	$238.80
7520	012074292	PEN, ERASERMATE, BLUE	9Q	DZ	$5.41	43	$232.63
7530	012074353	PAD,POST IT NOTE 2X3 PINK	9Q	DZ	$2.21	134	$296.14
7530	012074354	PAD,POST IT NOTE 2X3 BLUE	9Q	DZ	$2.94	114	$335.16

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7530	012074355	PAD,POST IT NOTE 2X3 GREEN	9Q	DZ	$3.23	109	$352.07
7530	012074356	PAD,POST IT NOTE 2X3 YELLOW	9Q	DZ	$2.94	248	$729.12
7540	012075537	SF-707 SECRET LABEL	9Q	PD	$9.58	31	$296.98
7540	012075538	SF-708 CONFIDENTIAL LABEL	9Q	PD	$10.48	34	$356.32
7540	012075539	SF-710 UNCLASSIFIED LABEL***	9Q	PD	$8.65	58	$501.70
7195	012075553	BULLETIN BOARD,POST-IT	9Q	EA	$7.69	214	$1,645.66
7045	012092193	DISKETTE, 3-1/2"	9Q	BX	$7.39	388	$2,867.32
7930	012096918	DETERGENT, SOLID INSURE #10207	9Q	BX	$72.65	54	$3,923.10
7510	012112666	COVER-UP TAPE WHITE 1/3X700"	9Q	RO	$0.73	34	$24.82
6515	012129452	CASE,EAR PLUG,SCREW CAP,PLASTI	9L	PG	$4.75	34	$161.50
7520	012182855	RUBBER STAMP, NOTE	9Q	EA	$4.60	23	$105.80
7510	012192309	TYPEWRITER RIBBON,IBM WHEEL	9Q	EA	$2.25	336	$756.00
7510	012195753	TAPE,CORRECTABLE LIFT OFF***	9Q	EA	$1.50	434	$651.00
7540	012328518	ACTIVITY SCHEDULE, 1994	9Q	EA	$2.91	184	$535.44
7045	012330052	DISKETTE FILE, 3-1/2" DISK	9Q	EA	$6.13	136	$833.68
7530	012337484	APPOINTMENT BOOK,WEEKLY 1994	9Q	EA	$1.83	214	$391.62
7930	012367280	DETERGENT, LAUNDRY 40LB CONT.	9Q	CO	$43.93	56	$2,460.08
7930	012368941	DETERGENT, SILVER POWER #12922	9Q	BX	$56.33	28	$1,577.24
7930	012368942	RINSE ADDITIVES, SPOT FREE	9Q	BX	$94.43	3	$283.29
9330	012388662	LAMINATING POUCH, ID***	9Q	BX	$7.22	37	$267.14
7045	012404951	DATA CARTRIDGE, PART #DL2000	9N	EA	$16.91	75	$1,268.25
7510	012410547	CALENDAR,WALL 1994	9Q	EA	$0.26	874	$227.24
7510	012410552	CALENDAR,PAD DESK 17X22" 1994	9Q	EA	$1.41	702	$989.82
5110	012414373	SHEARS,STRAIGHT,MED	9Q	EA	$3.56	227	$808.12
6750	012468104	FILM POLAROID SPECTRA	9Q	PG	$12.59	64	$805.76
6110	012541562	SURGE SUPRESSOR PLUG-IN-OUTLET	9Q	EA	$18.77	0	$0.00
6110	012558297	SURGE SUPPRESSORS,6 OUTLET	9Q	EA	$36.17	204	$7,378.68
6850	012616064	TONER CARTRIDGE, LASER EP-S	9Q	EA	$67.00	22	$1,474.00
8115	012629613	DISKETTE MAILER ENVELOPE 5-1/2	9Q	EA	$10.02	925	$9,268.50
7350	012636700	PLATE,PAPER	9Q	BX	$31.55	298	$9,401.90
7350	012636701	PLATE,PAPER,3 COMPARTMENT,10	9Q	BX	$41.09	74	$3,040.66
6515	012663802	CONDOM	9L	PG	$12.16	26	$316.16
7520	012683002	HIGHLITER,BIC,YELLOW,SMALL	9Q	DZ	$2.72	388	$1,055.36
7520	012683003	MARKER,TUBE/PINK	9Q	DZ	$2.50	0	$0.00
7520	012683004	HIGHLITER,BIC,BLUE,SMALL	9Q	DZ	$7.74	97	$750.78
7520	012683005	HIGHLITER,BIC,GREEN,SMALL	9Q	DZ	$2.50	0	$0.00

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7510	012723230	BINDER, LOOSE-LEAF 3"CAP BLUE*	9Q	EA	$4.80	102	$489.60
7530	012750587	APPOINTMENT BOOK, 1994	9Q	EA	$2.11	24	$50.64
7510	012750643	CALENDAR,DESK SMALL 1994	9Q	EA	$1.59	118	$187.62
7510	012750645	CALENDAR,DESK LARGE 1994	9Q	EA	$1.66	200	$332.00
7510	012755155	POCKET PLANNER, 1994	9Q	SE	$4.21	51	$214.71
7510	012784130	BINDER,2",BLACK,STIFF,3 RING	9Q	EA	$2.63	478	$1,257.14
7510	012784131	BINDER,BLACK,1" X 8 1/2" X 11"	9Q	EA	$1.67	491	$819.97
7510	012784132	BINDER,BLACK,1" X 11" X 8 1/2"	9Q	EA	$1.38	414	$571.32
5120	012788257	MIRROR INSPECTION	9Q	EA	$4.32	123	$531.36
6750	012810224	FILM POLAROID, TYPE 600	9G	PG	$11.82	289	$3,415.98
7530	012810768	ORGANIZER, TRAVEL SIZE***	9Q	EA	$30.52	119	$3,631.88
7105	012820631	PICTURE FRAME, 8-1/2 X 11"**.	9Q	EA	$4.23	196	$829.08
8105	012842924	BAG, PAPER WASTE RECEPT	9Q	BE	$17.27	523	$9,032.21
7210	012860983	TOWEL BATH, LARGE	9D	EA	$4.10	744	$3,050.40
8405	012866348	COVERALL FIRE RETARDANT ,44R	9D	EA	$55.10	69	$3,801.90
8405	012866349	COVERALL FIRE RETARDANT,44L	9D	EA	$75.00	0	$0.00
5120	012894310	RIVETER, BLIND, HAND	9Q	EA	$29.47	81	$2,387.07
7510	012954890	RIBBON PRINTER ALPS P2000	9Q	EA	$6.75	727	$4,907.25
7530	012977929	FOLDER, FILE LETTER GRAY***	9Q	BX	$13.59	36	$489.24
7510	012992672	CALENDAR,REFI.TRAV.CASE***	9Q	EA	$5.14	39	$200.46
4240	013009402	RESPIRATOR,AIR FILTER	9G	EA	$8.64	88	$760.32
8010	013023608	PAINT,PRIMR EPOX GRN 10GL KT**	9Q	KT	$230.77	16	$3,692.32
5130	013068384	SCREWDRIVER, CORDLESS***	9Q	EA	$86.81	0	$0.00
6240	013136855	LAMP,FLOOD MERCURY VAPOR	9Q	EA	$29.39	0	$0.00
7510	013174220	DISPENSER, PAPER CLAMP	9Q	EA	$2.18	52	$113.36
7510	013174228	CLAMP, PAPER REFILL***	9Q	BX	$2.07	54	$111.78
7540	013177368	OF 99 FAX TRANSMITTAL MEMO***	9Q	PG	$5.18	19	$98.42
7045	013236435	DISKETTE, 5-1/4 DS / HD	9Q	BX	$5.22	586	$3,058.92
8010	013316105	PAINT, WHITE SPRAY, LOW VOC**	9Q	PT	$4.56	130	$592.80
8010	013316107	PAINT, BLACK SPRAY LOW VOC	9Q	PT	$4.57	254	$1,160.78
8010	013316110	PAINT, RED SPRAY, LOW VOC**	9Q	PT	$4.57	114	$520.98
8010	013316111	PAINT, OLIVE DB SPRY LO VOC**	9Q	PT	$4.16	17	$70.72
8010	013316115	PAINT, YELLOW SPRAY, LOW VOC**	9Q	PT	$4.57	148	$676.36
8010	013316122	PAINT, CLEAR SPRAY, LOW VOC**	9Q	CN	$4.57	11	$50.27
7530	013321560	ORGANIZER,BURGUNDY W/ZIPPER	9Q	EA	$47.03	62	$2,915.86
7520	013322833	PEN, BALL POINT MEDIUM BLUE***	9Q	DZ	$3.28	52	$170.56

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
8010	013323738	PAINT, BLUE SPRAY, LOW VOC**	9Q	PT	$3.89	53	$206.17
7520	013323967	PEN, BALL POINT BLUE FINE	9Q	DZ	$3.28	115	$377.20
8010	013363980	PAINT, GREEN SPRAY, LOW VOC**	9Q	PT	$4.57	69	$315.33
8010	013363981	PAINT, ORANGE SPRAY, LOW VOC**	9Q	PT	$5.75	34	$195.50
8010	013365060	PAINT, GRAY SPRAY, LOW VOC**	9Q	CN	$4.96	72	$357.12
5130	013365533	ETCHER, ELECTRIC	9Q	EA	$23.53	68	$1,600.04
7510	013383317	DISPENSER,CORRECTION FILM	9Q	EA	$4.91	0	$0.00
7510	013419579	VINYL SHEET PROTECTOR***	9Q	BX	$5.39	22	$118.58
7930	013425315	CLEANER & DEGREASER, SPRAY***	9Q	BT	$5.08	272	$1,381.76
8010	013445100	PAINT, ENAMEL WHITE, 5GAL CN**	9Q	CN	$125.22	71	$8,890.62
8010	013445309	PAINT, HAZE GRAY SEMI GLOSS**	9Q	CN	$123.27	128	$15,778.56
8010	013445311	PAINT, HAZE GRAY 1GL**	9Q	GL	$28.00	66	$1,848.00
8010	013445321	PAINT, WHITE, LATEX #27875**	9Q	GL	$29.30	21	$615.30
8010	013445322	PAINT, WHITE SEMI GLOSS 5-GL**	9Q	CN	$180.65	8	$1,445.20
8010	013446700	PAINT, RED TERRA COTTA**	9Q	KT	$140.01	32	$4,480.32
7045	013475290	DISKETTE,3-1/2" D/S H D	9N	BX	$9.76	765	$7,466.40
8115	013477544	RECYLABLE CONTAINER***	9Q	EA	$4.48	18	$80.64
8010	013504727	PAINT, DECK GRAY 5GL.CAN***	9Q	CN	$135.00	97	$13,095.00
7530	013514235	FOLDER, FILE LETTER ORANGE***	9Q	BX	$12.08	18	$217.44
7530	013514236	FOLDER, FILE LTR YELLOW***	9Q	BX	$12.08	26	$314.08
7530	013514237	FOLDER, FILE LETTER BLUE***	9Q	BX	$11.68	58	$677.44
7530	013514238	FOLDER, FILE LETTER WHITE***	9Q	BX	$12.08	12	$144.96
7530	013514239	FOLDER, FILE LETTER RED***	9Q	BX	$12.08	28	$338.24
7530	013519166	FOLDER, HANGING LEGAL 5TH CUT	9Q	BX	$6.18	108	$667.44
7520	013527314	PEN,BLACK FIBERPOINT	9Q	DZ	$4.81	325	$1,563.25
7520	013527315	PEN, BLUE XTRA-FINE	9Q	DZ	$4.03	33	$132.99
7520	013527316	PEN, GREEN XTRA-FINE	9Q	DZ	$3.01	40	$120.40
7520	013527317	PEN, RED XTRA FINE,FIBER POINT	9Q	DZ	$2.92	32	$93.44
7530	013529242	FOLDER,FILE,HANGING,GREEN 1/3	9Q	BX	$4.89	183	$894.87
7530	013529246	HANGING FOLDER, LETTER SIZE	9Q	BX	$4.89	169	$826.41
7530	013576850	TRANSPARENCY, RAINBOW SHEETS	9Q	BX	$21.43	20	$428.60
7530	013576853	PAPER,FACSIMILE 8-1/2"X 164	9Q	RO	$4.57	144	$658.08
9330	013587525	SHEET, PLASTIC CLEAR 49"WX50'L	9Q	RO	$27.88	19	$529.72
6850	013599214	CLEANING COMPOUND,DESCALER***	9Q	GL	$8.90	52	$462.80
7930	013599229	SCUM CLEANER***	9Q	GL	$14.28	56	$799.68
7350	013599524	CUP, PAPER***	9Q	BX	$43.29	57	$2,467.53

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7930	013608019	DETERGENT, LIQUID DISHWASHING*	9Q	GL	$10.27	152	$1,561.04
7930	013608050	STAINLESS STEEL CLEANER***	9Q	GL	$10.80	128	$1,382.40
7930	013623208	OVEN CLEANER, FAST CLEAN***	9Q	GL	$8.00	168	$1,344.00
6240	013632168	LAMP, MERCURY VAPOR 110W PAR38	9Q	EA	$30.55	0	$0.00
7930	013636550	FLOOR FINISH, "RSTR-A-GLOS	9Q	BX	$42.85	26	$1,114.10
7930	013636551	STRIPPER, MOP-ON-MOP OFF	9Q	BX	$34.20	75	$2,565.00
7930	013636552	FLOOR FINISH, "ARMOR 22"	9Q	BX	$36.60	83	$3,037.80
7930	013639274	FLOOR CONDITIONER/CLEANER	9Q	GL	$3.55	48	$170.40
7930	013641018	SEALER, FLOOR "AQUA SEAL	9Q	CS	$59.70	39	$2,328.30
7930	013647376	CLEANER/DEGREASER "BLAST-OFF"*	9Q	CN	$58.36	18	$1,050.48
8460	013649493	PACK PLUS, SOFT ORGANIZER	9Q	EA	$27.70	14	$387.80
8010	013682633	PAINT, PRIMER YELLOW SPRAY***	9Q	PT	$2.80	0	$0.00
7920	013701364	TOWEL, PAPER WIPING MACHINERY*	9Q	BX	$16.30	32	$521.60
7530	013702167	ORGANIZER, BLACK ZIPPER HNDL	9Q	EA	$53.76	102	$5,483.52
7530	013702168	ORGANIZER,BURGUNDY ZIPPER W/HD	9Q	EA	$52.87	68	$3,595.16
8020	013715180	PAINT MITT, POLYESTER	9Q	EA	$5.61	18	$100.98
7530	013715247	ORGANIZER, BLACK ZIPPER	9Q	EA	$33.75	0	$0.00
7530	013715248	ORGANIZER,CAMOUFLAGE W/ZIPPER	9Q	EA	$31.22	0	$0.00
7930	BP0000037	CLEANER, DESK SPRAY CAN**	9Q	CN	$2.21	91	$201.11
7510	BP0000142	PAPER CLIP, PLASTIC MEDIUM	9Q	BX	$2.36	35	$82.60
7520	BP0000154	STAPLER,ELECTRIC	9Q	EA	$80.02	0	$0.00
7520	BP0000193	MARKER,DRY ERASE,BLACK	9Q	DZ	$10.54	39	$411.06
7520	BP0000196	MARKER,DRY ERASE 8 COLORS	9Q	EA	$7.16	0	$0.00
9905	BP0000206	MARKER BOARD,24"X 36"	9Q	EA	$14.05	0	$0.00
7510	BP0000772	DISPENSER, PAPER CLIP MAGNET	9Q	EA	$0.59	81	$47.79
7460	BP2470048	IN-OUT SCHEDULE BOARD ALUM.	9Q	EA	$24.26	35	$849.10
7520	BP2640159	COPY HOLDER, LETTER SIZE	9Q	EA	$8.86	85	$753.10
5835	BP9995568	VIDEO CASSETTE 120 MINUTES	9Q	EA	$3.39	357	$1,210.23
108	LF0008600	NSUP 1176/1,JUL DATE CAL	1I	PG	$1.30	12	$15.60
102	LF0013491	DD1348 6 PART	1I	BX	$23.50	29	$681.50
102	LF0014081	DD 1408 TRAFFIC TICKET***	1I	BK	$1.20	56	$67.20
102	LF0015440	DD 1544 CASH MEAL PAYMENT BOOK	1I	BK	$2.70	38	$102.60
102	LF0015562	DD1556 TRAINING REQUEST	1I	PG	$7.70	24	$184.80
107	LF0025900	OPNAV 4790/60 WORK REQUEST	1I	PG	$5.50	383	$2,106.50
105	LF0041195	NFAC 9-11240/13 OPERTR INSP***	1I	PG	$1.60	28	$44.80
104	LF0069600	FD 258 FINGER PRINT CHART***	1I	PG	$4.40	28	$123.20

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
107	LF7010000	OPNAV 1500/31 GEN RECD.	1I	PG	$4.20	17	$71.40
104	LF7022761	NCOMP 2276 REQ. FOR CONTRI.	1I	PG	$8.00	46	$368.00
104	LF7030656	NCOMP 3065 LEAVE REQUEST	1I	PG	$3.50	193	$675.50
104	LF7048002	NC 2115 OPTAR LOG**	1I	PD	$2.90	64	$185.60
104	LF7048020	NCOMP 2155A OPTAR LOG	1I	PD	$3.20	50	$160.00
107	LF7703220	OPNAV 4790/13 CYCLE PMS SCH. C	1I	PG	$6.40	31	$198.40
107	LF7703241	OPNAV 4790/14 QTRLY PMS SCH CO	1I	PG	$12.00	75	$900.00
107	LF7703260	OPNAV 4790/15 WEEKLY PMS SCHED	1I	PG	$6.70	31	$207.70
107	LF7703270	OPNAV 4790/15A WEEKLY PMS SCHE	1I	PG	$6.00	30	$180.00
7510	LL0000313	DESIGNER LINED PAD 5 1/2X8 1/2	9Q	EA	$1.06	0	$0.00
7510	LL0000333	DESIGNER LINED PAD 3 3/4X6 3/4	9Q	EA	$0.83	0	$0.00
7510	LL0000383	DESIGNER LINED PAD 8 1/2X11	9G	EA	$1.25	0	$0.00
7510	LL0002041	DUST COVER,COMPUTER	9Q	EA	$11.47	0	$0.00
3920	LL0002500	HAND TRUCK,LOOP HANDLE	9Q	EA	$137.27	0	$0.00
9990	LL0007442	ANSWERING MACHINE,TELEPHONE	9Q	EA	$78.70	0	$0.00
7420	LL0009301	MOUSE, COMPUTER	9Q	EA	$24.95	0	$0.00
7510	LL0018115	EDITION CONTACTS REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018160	EDITION,INDEX REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018170	EDITION,MEMORY REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018200	EDITION,NOTES REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018205	EDITION,OBJECTIVES REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018215	EDITION,PROJECT PLANNING	9Q	EA	$1.67	0	$0.00
7510	LL0018217	EDITION,RECEIPT ENVELOPE	9Q	EA	$1.67	0	$0.00
7510	LL0018220	EDITION,SOURCES REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0018232	EDITION,THINGS TO DO REFILL	9Q	EA	$1.67	0	$0.00
7510	LL0043111	CALCULATOR AND RULER	9Q	EA	$7.08	0	$0.00
7530	LL0210100	TELEPHONE DIRECTORY,A-Z	9Q	PG	$2.50	0	$0.00
7530	LL0230200	TELEPHONE DIRECTORY,A-Z	9Q	PG	$1.88	0	$0.00
7530	LL0280200	TELEPHONE DIRECTORY,ENTREPRENU	9Q	PG	$3.33	0	$0.00
7530	LL0411120	THREE HOLE PUNCH	9Q	EA	$3.96	0	$0.00
9990	LL1007550	BRIDGE BOOKS, UNIVERSAL	9Q	BK	$50.00	333	$16,650.00
7530	LL1031599	ORGANIZER,BLACK VELCRO,RN\MATE	9Q	EA	$18.73	0	$0.00
7530	LL1461578	EXECUTIVE WEEKLY NOTES	9Q	EA	$10.41	0	$0.00
7530	LL2011599	ORGANIZER ENTREPRENEUR 8X11	9Q	EA	$29.14	0	$0.00
7530	LL3425199	SLIMLINE MEMO,SNAP BLACK	9Q	EA	$7.49	0	$0.00
7530	LL6112594	CALENDAR,DATED DAILY 5 1/2"..	9Q	PG	$7.49	0	$0.00

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
102	LF0072300	DD1149 6 PART	1I	PG	$8.10	64	$518.40
107	LF0078000	OPNAV 4790/7B PMS FEEDBACK RPT	1I	PG	$3.60	35	$126.00
106	LF0106900	NPER 1070/600 ENLISTED SRV.	1I	PG	$14.00	29	$406.00
106	LF0107036	NP 1070/6 DIV OFF PERS REC**	1I	PG	$2.80	28	$78.40
102	LF0119100	DD 200 FINCL LIA INVESTI PRO L	1I	PD	$2.00	39	$78.00
102	LF0129400	EXTENDED SHELF LIFE DD 2477-2	9Q	EA	$1.30	0	$0.00
106	LF0130917	NP 1306/63 ENLIST DUTY PREF**	1I	PG	$1.60	19	$30.40
106	LF0132082	NPER 1320/16 TEMADD TRAV ORDER	1I	PG	$11.00	29	$319.00
102	LF0132273	DD1348-6 NON NSN REQUISITION**	1I	PG	$4.00	19	$76.00
102	LF0132803	DD 1351-2 TRAVEL VOUCHER 6PT	1I	PG	$6.30	39	$245.70
102	LF0137500	DD 1348-1 RELEASE/RECP 6PT	1I	BX	$30.50	79	$2,409.50
105	LF0151200	NSHIP 9890/8 DANGER TAG	1I	PG	$2.60	229	$595.40
102	LF0158500	DD 1149 6 PART	9G	BX	$25.00	0	$0.00
106	LF0161102	NPER 1611/1 OFFICER FITNESS RE	1I	PG	$9.40	36	$338.40
106	LF0161705	NPER 1616/21 ENLISTED EVAL. IN	1I	PD	$1.60	33	$52.80
106	LF0161722	ENLISTED EVALS	1I	PD	$1.80	112	$201.60
106	LF0161726	NP 1616/24 ENLSTD EVAL E5-E9**	1I	PG	$7.60	117	$889.20
107	LF0310015	OPNAV 3100/3 SHIP POSITION LOG	1I	BK	$6.00	83	$498.00
107	LF0310498	OPNAV 3100/99 SHIPS DK	1I	PD	$2.40	56	$134.40
107	LF0479405	OPNAV 4790/81 EQUIP GUIDE LIST	1I	PG	$1.60	162	$259.20
107	LF0479545	OPNAV 4790/107 MAINT. MGT. GUI	1I	PG	$1.50	98	$147.00
107	LF0507062	OPNAV 5070/12 CHG. ENTRY CT.	1I	PG	$1.20	14	$16.80
107	LF0522320	OPNAV 5216/144A MEMO 8.5X 11	1I	PD	$2.20	98	$215.60
107	LF0522322	OPNAV 5216/144B MEMO 8.5X5	1I	PD	$1.85	150	$277.50
106	LF0638633	NPERS 1336/3 SPECIAL REQST CHT	1I	PG	$4.40	87	$382.80
116	LF0921047	NAVSEA9210/9 TAG OUT RECORD SH	1I	PD	$3.00	63	$189.00
107	LF1241050	OPNAV 12410/10 CERT OF TRAIN'G	1I	PG	$2.40	58	$139.20
177	LF2235500	WATCH QUARTER STATION BILL**	1I	EA	$18.00	28	$504.00
177	LF2264100	RESTRICTED AREA SIGN**	1I	EA	$5.30	15	$79.50
177	LF4400000	NO SMOKING SIGN	1I	EA	$4.30	84	$361.20
108	LF5004700	NAVSUP FORM 470, CASH RECEIPT	1I	BK	$1.90	33	$62.70
108	LF5012506	NAVSUP 1250-1 PROCUREMENT REQ	1I	BX	$22.00	16	$352.00
108	LF5012520	NSUP 1250-2,NON-NSN REQN.	1I	PG	$6.50	52	$338.00
108	LF5012821	NAVSUP 1282 SUPPLY DOCUMENT 7P	1I	PD	$3.50	62	$217.00
108	LF5013142	SERVMART SHOPPING LIST	1I	PD	$4.70	178	$836.60
105	LF6413001	NSHIP 9890/5 CAUTION	1I	PG	$2.80	17	$47.60

FSCM	NIIN	NOMENCLATURE	COG	UI	SERVMART SELLING PRICE	6 MONTH DEMAND	6 MONTH SALES
7530	LL6201599	POCKET PLANNER,W/CALCULATOR	9Q	EA	$13.88	0	$0.00
7530	LL6312594	CALENDAR,DAILY DATED,RUN/MATE	9Q	PG	$6.66	0	$0.00
7530	LL6806099	PERSONAL ORGANIZER,W/DATA BANK	9Q	EA	$110.31	0	$0.00
7530	LL6812594	CALENDAR,ENTREPRENEUR DAILY	9Q	EA	$9.57	0	$0.00
9330	LLL000043	LAMINATING POUCH, ID***	9G	BX	$47.73	6	$286.38
7519	LLLTG1015	INK, STAMP PAD ROLL-ON***	9Q	BT	$1.10	50	$55.00
6850	LLLTG1017	TONER CARTRIDGE, LASER III Si	9Q	BX	$89.00	2	$178.00
9905	LLLTG1018	SIGN,CAUTION WET FLOOR	9Q	EA	$28.15	0	$0.00
4240	LLLTG1019	BELT,SAFETY BACK SUPPORT,MED.	9Q	EA	$36.72	0	$0.00
4240	LLLTG1020	BELT,SAFETY BACK SUPPORT,XLARG	9Q	EA	$36.72	0	$0.00
4240	LLLTG1021	BELT,SAFETY BACK SUPPORT,LARGE	9Q	EA	$36.72	0	$0.00
7930	LLLTG1800	FLOOR FINISH,GLOSS CROSS	9Q	BX	$156.75	0	$0.00
7930	LLLTG1868	LEM-N-LIFT,GERMICIDAL DISENFEC	9Q	BX	$131.75	0	$0.00
7930	LLLTG1959	DEGREASER,BIODEGRADABLE BIG/TX	9Q	BX	$123.00	0	$0.00
7930	LLLTG4087	ENZONE,ODER ERODICATOR	9Q	CS	$175.60	0	$0.00
7930	LLLTG5810	ALL-NU,BATHROOM DISENFECTANT	9Q	DZ	$98.10	0	$0.00

APPENDIX B: HIGHEST SELLING ITEMS

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA/SERVMART PRICE	SERVMART OPERATING COST	TOTAL GOVT COST	RETAIL	DIFF BTWN GOVT COST AND RETAIL	6 MONTH DEMAND	TOTAL COST
7530	001817174	XEROX PAPER, 8-1/2 X 11"	9Q	BX	$80,161.44	$22.57	$31.51	0.17	$36.87	$29.99	$6.88	2544	$17,494.32
8540	005303770	TOILET PAPER, TISSUE	9Q	BX	$25,057.70	$27.00	$30.19	0.17	$35.32	$15.79	$19.53	830	$16,211.81
8105	011839768	BAG,PLASTIC LARGE CLEAR	9Q	BX	$24,023.67	$12.85	$14.19	0.17	$16.60	$8.74	$7.86	1693	$13,310.87
8105	011839769	BAG,PLASTIC,LARGE BRWN HY/DTY	9Q	BX	$23,169.12	$18.52	$20.54	0.17	$24.03	$11.24	$12.79	1128	$14,429.15
7530	008000996	PAPER,TABULATING MACHINE 1PT.	9Q	BX	$18,423.76	$11.99	$16.81	0.17	$19.67	$19.99	($0.32)	1096	($353.24)
7350	001623006	CUP,PAPER	9Q	BX	$16,912.59	$31.77	$44.39	0.17	$51.94	$37.23	$14.71	381	$5,603.10
9990	LL1007550	BRIDGE BOOKS, UNIVERSAL	9Q	BK	$16,650.00	$30.50	$50.00	0.17	$58.50	$50.00	$8.50	333	$2,830.50
8010	013445309	PAINT, HAZE GRAY SEMI GLOSS**	9Q	CN	$15,778.56	$71.41	$123.27	0.17	$144.23	$98.90	$45.33	128	$5,801.72
7930	009265280	DETERGENT, SPRAY N WIPE 1 PT	9Q	BT	$14,008.28	$0.81	$1.43	0.17	$1.67	$2.40	($0.73)	9796	($7,120.71)
7530	011310091	PAD,WRITING PAPER	9Q	DZ	$13,990.11	$42.12	$59.03	0.17	$69.07	$107.88	($38.81)	237	($9,199.13)
8010	013504727	PAINT, DECK GRAY 5GL.CAN***	9Q	CN	$13,095.00	$72.53	$135.00	0.17	$157.95	$143.30	$14.65	97	$1,421.05
7930	011527072	DETERGENT, SOLID POWER #10371	9Q	CS	$11,931.99	$65.05	$81.17	0.17	$94.97	$69.50	$25.47	147	$3,743.93
8540	002857001	NAPKIN, PAPER	9Q	BX	$11,669.42	$31.84	$40.66	0.17	$47.57	$36.95	$10.62	287	$3,048.57
7530	001450414	PAPER, TAB 14-7/8X11" 1PT	9Q	BX	$11,642.88	$15.79	$22.74	0.17	$26.61	$29.99	($3.38)	512	($1,732.71)
7920	002248726	MOP, WET COTTON	9Q	EA	$11,493.90	$4.04	$4.73	0.17	$5.53	$4.63	$0.90	2430	$2,196.96
7530	011476812	XEROX PAPER, GREEN 8-1/2X11***	9Q	RM	$11,219.20	$21.65	$35.06	0.17	$41.02	$69.90	($28.88)	320	($9,241.54)
8105	011958730	BAG,PLASTIC SMALL CLEAR	9Q	BX	$11,100.95	$9.03	$9.85	0.17	$11.52	$11.79	($0.27)	1127	($299.22)
8135	007240551	FOIL,ALUMINUM 1.5 X 475	9Q	RO	$9,721.80	$13.42	$19.64	0.17	$22.98	$16.99	$5.99	495	$2,964.46
7350	012636700	PLATE,PAPER	9Q	BX	$9,401.90	$22.08	$31.55	0.17	$36.91	$31.96	$4.95	298	$1,476.14
7530	001608477	INDEX SHEETS,8-1X2X11 LOOSE LF	9Q	SE	$9,104.96	$0.89	$1.48	0.17	$1.73	$2.55	($0.82)	6152	($5,034.80)
8105	012842924	BAG, PAPER WASTE RECEPT	9Q	BE	$9,032.21	$11.64	$17.27	0.17	$20.21	$42.00	($21.79)	523	($11,398.31)
8010	013445100	PAINT, ENAMEL WHITE, 5GAL CN**	9Q	CN	$8,890.62	$88.78	$125.22	0.17	$146.51	$135.00	$11.51	71	$817.03
7520	009357135	PEN,BALL POINT,BLACK FINE	9Q	DZ	$7,982.06	$2.61	$3.17	0.17	$3.71	$4.99	($1.28)	2518	($3,225.81)
6135	008264798	BATTERY, DRY AAA	9Q	PG	$7,607.46	$3.38	$4.13	0.17	$4.83	$5.59	($0.76)	1842	($1,396.05)
7530	002220078	BOOK, MEMORANDUM	9Q	EA	$7,468.44	$0.52	$0.84	0.17	$0.98	$0.72	$0.26	8891	$2,336.55
5140	003294306	POUCH, MECHANICS TOOL BAG	9Q	EA	$7,411.20	$9.59	$15.44	0.17	$18.06	$19.99	($1.93)	480	($924.10)
6840	005843129	DISINFECTANT,PINEOIL	9Q	GL	$7,378.17	$9.07	$11.73	0.17	$13.72	$17.99	($4.27)	629	($2,683.25)
7530	009908884	FOLDER,FILE,RED 9 1/2 X 11 3/4	9Q	EA	$7,268.94	$0.64	$1.26	0.17	$1.47	$0.45	$1.02	5769	$5,908.61
8540	002627178	TOWEL,PAPER	9Q	BX	$7,085.60	$8.96	$10.42	0.17	$12.19	$20.60	($8.41)	680	($5,717.85)
7220	002050389	DECK CVRG,NON SKID,6"X24"	9Q	EA	$7,015.02	$0.58	$0.86	0.17	$1.01	$4.02	($3.01)	8157	($24,583.57)
7930	011843905	FLOOR WAX	9Q	GL	$6,887.88	$3.86	$6.84	0.17	$8.00	$12.70	($4.70)	1007	($4,730.08)
7530	001450416	PAPER TABULATING, 3-PT	9Q	BX	$6,369.30	$24.25	$33.70	0.17	$39.43	$67.95	($28.52)	189	($5,390.47)
7530	001450415	PAPER, TAB 14-7/8 X 11-1/2 2PT	9Q	BX	$5,560.50	$23.94	$33.70	0.17	$39.43	$64.99	($25.56)	165	($4,217.57)
7530	013702167	ORGANIZER, BLACK ZIPPER HNDL	9Q	EA	$5,483.52	$41.95	$53.76	0.17	$62.90	$64.99	($2.09)	102	($213.26)
4140	008519319	FAN,OSCILLATING 3 SPEED	9Q	EA	$5,399.08	$23.93	$36.98	0.17	$43.27	$16.97	$26.30	146	$3,839.30
7510	002665016	TAPE,PACKAGING WATERPROOF	9Q	RO	$5,269.46	$4.67	$5.66	0.17	$6.62	$6.44	$0.18	931	$169.63
7350	010562896	CUP,PAPER 8 OZ	9Q	BX	$5,205.06	$19.22	$27.54	0.17	$32.22	$47.50	($15.28)	189	($2,887.58)
7920	002638528	MOP WRINGER,FLOOR	9Q	OT	$5,201.39	$33.51	$46.03	0.17	$53.86	$33.99	$19.87	113	$2,244.76
7510	002666710	TAPE, MASKING	9Q	RO	$5,035.85	$0.71	$1.15	0.17	$1.35	$5.99	($4.64)	4379	($20,338.27)
7510	012954890	RIBBON PRINTER ALPS P2000	9Q	EA	$4,907.25	$4.88	$6.75	0.17	$7.90	$7.33	$0.57	727	$412.57
7930	000456923	REMOVER, FLOOR POLISH	9Q	GL	$4,836.05	$1.40	$3.11	0.17	$3.64	$9.10	($5.46)	1555	($8,492.32)
5640	001032254	TAPE,DUCT,GRAY	9Q	EA	$4,745.21	$1.71	$2.71	0.17	$3.17	$3.29	($0.12)	1751	($208.89)
7920	002402555	SPONGE, CELLO COMPRESSED	9Q	EA	$4,717.89	$0.66	$0.93	0.17	$1.09	$1.00	$0.09	5073	$446.93
7340	002418169	TABLE FORK ENLISTED	9Q	BX	$4,659.04	$11.34	$15.74	0.17	$18.42	$14.45	$3.97	296	$1,173.88
7920	002924375	BROOM,UPRIG	9Q	EA	$4,592.24	$5.63	$8.38	0.17	$9.80	$4.85	$4.95	548	$2,715.12
7210	011196415	SHEET,BED	9Q	DZ	$4,558.14	$73.95	$99.09	0.17	$115.94	$36.24	$79.70	46	$3,665.98
8540	010556134	TOWEL,PAPER	9Q	BX	$4,518.88	$22.43	$37.04	0.17	$43.34	$87.74	($44.40)	122	($5,417.19)
8010	013446700	PAINT, RED TERRA COTTA**	9Q	KT	$4,480.32	$75.55	$140.01	0.17	$163.81	$128.10	$35.71	32	$1,142.77
7930	008804454	COMPOUND,DISHWASHING	9Q	GL	$4,433.24	$3.44	$4.97	0.17	$5.81	$8.95	($3.14)	892	($2,796.51)
7420	011745218	CALCULATOR,DESK TOP 12 DIGIT	9Q	EA	$4,356.13	$30.99	$43.13	0.17	$50.46	$39.99	$10.47	101	$1,057.68
7520	012074264	PEN ROLLER BLACK	9Q	DZ	$4,204.20	$2.48	$3.85	0.17	$4.50	$0.99	$3.51	1092	$3,837.83
7530	011245660	PAPER WRITING,RULE WHITE LINE	9Q	DZ	$4,081.06	$7.70	$9.74	0.17	$11.40	$9.18	$2.22	419	$928.42
7530	001817175	PAPER, XEROX 8 1/2X14	9Q	BX	$3,997.28	$25.58	$48.16	0.17	$56.35	$48.99	$7.36	83	$610.65
7350	002237760	CUP, ENLISTED MOTTLED TAN	9Q	DZ	$3,727.75	$6.38	$20.15	0.17	$23.58	$21.60	$1.98	185	$365.47
7530	011476811	XEROX PAPER, YELLOW 8-1/2X11**	9Q	BX	$3,718.00	$21.77	$35.75	0.17	$41.83	$53.90	($12.07)	104	($1,255.54)

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA/SERVMART PRICE	SERVMART OPERATING COST	TOTAL GOVT COST	RETAIL	DIFF BTWN GOVT COST AND RETAIL	6 MONTH DEMAND	TOTAL COST
8010	013023608	PAINT,PRIMR EPOX GRN 10GL KT**	9Q	KT	$3,692.32	$165.30	$230.77	0.17	$270.00	$300.00	($30.00)	16	($479.99)
7530	012810768	ORGANIZER, TRAVEL SIZE***	9Q	EA	$3,631.88	$23.26	$30.52	0.17	$35.71	$29.99	$5.72	119	$680.49
7530	013702168	ORGANIZER,BURGUNDY ZIPPER W/HD	9Q	EA	$3,595.16	$42.10	$52.87	0.17	$61.86	$64.99	($3.13)	68	($212.98)
7530	002223525	BOOK,MEMORA 10X8 1/2 "	9Q	EA	$3,495.75	$1.80	$2.95	0.17	$3.45	$3.87	($0.42)	1185	($495.92)
8540	002767570	NAPKIN, PAPER TABLE	9Q	BX	$3,438.78	$32.03	$46.47	0.17	$54.37	$89.50	($35.13)	74	($2,599.63)
7510	006802395	TAPE,PRESSURE SEN.ADHESIVE	9Q	RO	$3,388.77	$2.21	$2.97	0.17	$3.47	$2.67	$0.80	1141	$918.39
7920	007535242	PAD,SCOURING	9Q	PG	$3,385.04	$1.63	$2.62	0.17	$3.07	$7.45	($4.38)	1292	($5,664.90)
7460	011790048	FILE,ROTARY,ROLODEX	9Q	EA	$3,335.04	$17.86	$23.16	0.17	$27.10	$25.99	$1.11	144	$159.44
7920	008841116	SPONGE,CELL,LARGE	9Q	EA	$3,285.12	$0.77	$0.96	0.17	$1.12	$1.00	$0.12	3422	$421.59
5120	000812307	WRENCH SET	9Q	SE	$3,162.31	$61.45	$102.01	0.17	$119.35	$44.96	$74.39	31	$2,306.14
8540	010556094	PAPER,TISSUE	9Q	BX	$3,075.60	$23.14	$27.96	0.17	$32.71	$15.79	$16.92	110	$1,861.55
7045	013236435	DISKETTE, 5-1/4 DS / HD	9Q	BX	$3,058.92	$3.77	$5.22	0.17	$6.11	$6.49	($0.38)	586	($224.20)
7930	013636552	FLOOR FINISH, "ARMOR 22"	9Q	BX	$3,037.80	$26.20	$36.60	0.17	$42.82	$39.95	$2.87	83	$238.38
6135	009857846	BATTERY,ENERGIZER SZ C	9Q	PG	$3,036.00	$3.74	$6.00	0.17	$7.02	$8.60	($1.58)	506	($799.48)
7930	011838585	FLOOR WAX	9Q	CN	$2,973.32	$18.98	$30.34	0.17	$35.50	$60.00	($24.50)	98	($2,401.22)
7530	001449600	PAPER, TABULATING 2PT	9Q	BX	$2,957.86	$14.79	$20.83	0.17	$24.37	$39.99	($15.62)	142	($2,217.88)
5133	002930983	DRILL SET,T	9Q	SE	$2,921.67	$22.30	$36.07	0.17	$42.20	$129.00	($86.80)	81	($7,030.65)
7530	013321560	ORGANIZER,BURGUNDY W/ZIPPER	9Q	EA	$2,915.86	$32.09	$47.03	0.17	$55.03	$49.99	$5.04	62	$312.18
8135	009527188	FOIL,ALUMINUM FOOD SERVICE	9Q	RO	$2,828.08	$35.13	$48.76	0.17	$57.05	$47.37	$9.68	58	$561.39
6230	002993035	FLASHLIGHT	9Q	EA	$2,825.86	$4.72	$6.17	0.17	$7.22	$4.92	$2.30	458	$1,052.90
7930	003577386	DETERGENT, GEN. PURPOSE	9Q	BT	$2,822.40	$0.78	$1.05	0.17	$1.23	$2.99	($1.76)	2688	($4,734.91)
8020	002003489	BRUSH,PAINT	9Q	EA	$2,818.88	$2.31	$3.68	0.17	$4.31	$5.92	($1.61)	766	($1,236.63)
8415	006344658	GLOVES,MEN'S	9Q	PR	$2,737.28	$4.55	$6.58	0.17	$7.70	$9.87	($2.17)	416	($903.30)
7530	011247632	PAD,WRITING	9Q	DZ	$2,727.57	$10.37	$13.57	0.17	$15.88	$10.79	$5.09	201	$1,022.47
6840	006877904	DISINFECTANT,PINEOIL	9Q	QT	$2,704.00	$3.28	$4.00	0.17	$4.68	$6.99	($2.31)	676	($1,561.56)
7340	000221315	FORK, PLASTIC PICNIC	9Q	HD	$2,699.97	$2.38	$3.01	0.17	$3.52	$1.31	$2.21	897	$1,983.89
7520	012022927	PENCIL SHARPENER, ELECTRIC	9Q	EA	$2,696.75	$17.14	$23.45	0.17	$27.44	$10.99	$16.45	115	$1,891.35
7530	011167865	PAD,WRITING	9Q	DZ	$2,621.05	$4.10	$5.89	0.17	$6.89	$7.98	($1.09)	445	($484.47)
7530	010607511	BOOK,MEMO,LINED	9Q	EA	$2,615.40	$0.47	$0.60	0.17	$0.70	$0.34	$0.36	4359	$1,577.96
5120	002405328	WRENCH,ADJU	9Q	EA	$2,599.30	$5.42	$9.35	0.17	$10.94	$5.99	$4.95	278	$1,375.96
7520	002815895	STAPLER,PAPER OFFICE	9Q	EA	$2,582.40	$3.71	$4.80	0.17	$5.62	$4.19	$1.43	538	$767.19
7930	013636551	STRIPPER, MOP-ON-MOP OFF	9Q	BX	$2,565.00	$24.50	$34.20	0.17	$40.01	$39.95	$0.06	75	$4.80
7350	013599524	CUP, PAPER***	9Q	BX	$2,467.53	$29.12	$43.29	0.17	$50.65	$47.50	$3.15	57	$179.51
7930	012367280	DETERGENT, LAUNDRY 40LB CONT.	9Q	CO	$2,460.08	$26.08	$43.93	0.17	$51.40	$32.90	$18.50	56	$1,035.89
5130	008897745	JIG SAW, ELECTRIC	9Q	EA	$2,450.38	$95.26	$144.14	0.17	$168.64	$127.99	$40.65	17	$691.11
7530	008893555	FILE FOLDER, LETTER STR CUT	9Q	HD	$2,409.48	$15.96	$22.31	0.17	$26.10	$23.16	$2.94	108	$317.81
5120	012894310	RIVETER, BLIND, HAND	9Q	EA	$2,387.07	$18.76	$29.47	0.17	$34.48	$22.99	$11.49	81	$930.68
7920	009265244	BUCKET,MOP	9Q	EA	$2,346.75	$15.76	$22.35	0.17	$26.15	$67.52	($41.37)	105	($4,343.90)
8105	002627363	BAG,PAPER	9Q	BE	$2,339.10	$17.86	$25.99	0.17	$30.41	$17.08	$13.33	90	$1,199.55
7920	001788315	BRUSH,DUSTING	9Q	EA	$2,335.62	$3.49	$5.81	0.17	$6.80	$13.69	($6.89)	402	($2,770.70)
6645	002504680	STOPWATCH, LAB PUSH BUTTON	9Q	EA	$2,331.02	$59.17	$80.38	0.17	$94.04	$59.00	$35.04	29	$1,016.29
7930	013641018	SEALER, FLOOR "AQUA SEAL	9Q	CS	$2,328.30	$42.65	$59.70	0.17	$69.85	$76.42	($6.57)	39	($256.27)
7530	011167867	POST IT NOTE PAD, 3X3"	9Q	DZ	$2,296.20	$2.68	$4.30	0.17	$5.03	$6.39	($1.36)	534	($725.71)
7530	002237939	NOTEBOOK,STENO	9Q	PG	$2,291.52	$6.38	$8.68	0.17	$10.16	$14.97	($4.81)	264	($1,271.00)
7530	002900617	PAPER BOND WHITE 8 1/2X11	9Q	BX	$2,267.38	$19.83	$31.06	0.17	$36.34	$115.30	($78.96)	73	($5,764.07)
8415	006345026	GLOVES,FLANNEL,WORK	9Q	PR	$2,246.01	$1.08	$1.69	0.17	$1.98	$1.49	$0.49	1329	$647.62
8020	005599843	BRUSH,PAINT,2 1/2"	9Q	EA	$2,218.40	$2.47	$3.76	0.17	$4.40	$5.99	($1.59)	590	($938.57)
7920	009265176	SCOURING PAD, STEEL	9Q	EA	$2,199.96	$0.66	$0.81	0.17	$0.95	$0.99	($0.04)	2716	($114.89)
7510	005792751	BINDER,LOOSE LEAF 8 1/2"X11"	9Q	EA	$2,141.10	$1.89	$2.70	0.17	$3.16	$2.89	$0.27	793	$213.32
5120	001654098	WRENCH SET,SOCKET	9Q	SE	$2,114.70	$12.46	$20.14	0.17	$23.56	$24.99	($1.43)	105	($149.75)
7930	000456912	WAX REMOVER, CONCENTRATED 5 GL	9Q	CN	$2,094.96	$7.90	$12.47	0.17	$14.59	$39.95	($25.36)	168	($4,260.50)
7510	005842489	PORTFOLIO,BLUE DBL POCKET	9Q	BX	$2,080.00	$4.19	$6.50	0.17	$7.61	$7.23	$0.38	320	$120.00
8540	010562897	PAPER NAPKIN	9Q	BX	$2,076.90	$35.86	$48.30	0.17	$56.51	$45.00	$11.51	43	$494.97
7520	012074268	PEN, ROLLERBALL BLACK FINE PT	9Q	DZ	$2,045.22	$2.68	$3.83	0.17	$4.48	$0.99	$3.49	534	$1,864.25
5110	001616912	SHEARS,STRAIGHT,MED	9Q	EA	$2,028.84	$4.40	$6.38	0.17	$7.46	$3.99	$3.47	318	$1,104.92

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA/SERVMART PRICE	SERVMART OPERATING COST	TOTAL GOVT COST	RETAIL	DIFF BTWN GOVT COST AND RETAIL	6 MONTH DEMAND	TOTAL COST
8020	002454517	BRUSH,PAINT	9Q	EA	$2,027.60	$3.26	$5.48	0.17	$6.41	$5.99	$0.42	370	$155.99
7510	005842490	FOLDERS,PRESENTATION,LT. BLUE	9Q	BX	$1,987.55	$4.17	$6.35	0.17	$7.43	$7.23	$0.20	313	$62.44
7920	008239818	PAD,METAL P	9Q	CN	$1,943.76	$4.27	$5.46	0.17	$6.39	$2.49	$3.90	356	$1,387.76
7530	002223521	BOOK,MEMORANDUM	9Q	EA	$1,942.15	$1.17	$1.79	0.17	$2.09	$2.54	($0.45)	1085	($483.58)
7510	005824201	BINDER,LOOSE LEAF 11 X 8 1/2	9Q	BX	$1,934.14	$14.36	$22.49	0.17	$26.31	$14.99	$11.32	86	$973.80
8135	009662532	PAPER,FIRE RETARDANT	9Q	RO	$1,928.64	$33.94	$60.27	0.17	$70.52	$35.95	$34.57	32	$1,106.11
7520	002236672	PENCIL,MECH	9Q	DZ	$1,927.08	$3.58	$4.77	0.17	$5.58	$3.99	$1.59	404	$642.72
7105	000528698	FRAME PICTURE 8 X 10	9Q	EA	$1,919.23	$1.98	$2.81	0.17	$3.29	$2.99	$0.30	683	$203.33
7930	002829699	DETERGENT,GENERAL PURPOSE	9Q	GL	$1,891.38	$8.28	$10.87	0.17	$12.72	$6.00	$6.72	174	$1,168.91
7520	001615664	PENCIL,MECHANICAL,BLACK	9Q	DZ	$1,881.25	$7.79	$10.75	0.17	$12.58	$14.92	($2.34)	175	($409.94)
7330	003794439	BAKERY PAD	9Q	EA	$1,848.36	$1.47	$2.11	0.17	$2.47	$1.35	$1.12	876	$979.98
8010	013445311	PAINT, HAZE GRAY 1GL**	9Q	GL	$1,848.00	$16.69	$28.00	0.17	$32.76	$19.78	$12.98	66	$856.68
5120	009060168	WRENCH SET,METRIC 6-19MM	9Q	SE	$1,832.64	$24.55	$38.18	0.17	$44.67	$31.99	$12.68	48	$608.67
5120	003226231	SOCKET SET,WRENCH,TOOL	9Q	SE	$1,831.92	$69.19	$107.76	0.17	$126.08	$29.97	$96.11	17	$1,633.86
7520	010696790	MARKER, DRY ERASE 4-COLOR	9Q	SE	$1,831.44	$2.20	$3.12	0.17	$3.65	$3.59	$0.06	587	$35.45
7920	002630328	HANDLE, WOOD ACME	9Q	EA	$1,814.70	$1.75	$2.63	0.17	$3.08	$4.49	($1.41)	690	($974.90)
8020	002601304	BRUSH, VARNISH	9Q	EA	$1,810.62	$1.23	$1.89	0.17	$2.21	$1.19	$1.02	958	$978.41
8115	000798823	BOX, SHIPPING 20X20X20"	9Q	EA	$1,788.08	$1.25	$2.17	0.17	$2.54	$2.63	($0.09)	824	($75.07)
8115	001790579	BOX,SHIPPING 18X20X10"	9Q	EA	$1,774.50	$0.56	$0.91	0.17	$1.06	$1.37	($0.31)	1950	($595.34)
7510	005519825	TAPE,TRANSPARENT 3/4"	9Q	RO	$1,762.35	$0.42	$0.93	0.17	$1.09	$1.25	($0.16)	1895	($306.80)
8020	002056505	BRUSH, PAINT 1 1/2"	9Q	EA	$1,710.42	$1.12	$1.74	0.17	$2.04	$2.79	($0.75)	983	($741.38)
8020	002056501	BRUSH, VARNISH	9Q	EA	$1,710.08	$2.02	$3.34	0.17	$3.91	$3.59	$0.32	512	$162.71
7920	009003577	BRUSH,WIRE,STAINLESS,7.75"	9Q	EA	$1,704.95	$0.28	$0.43	0.17	$0.50	$1.99	($1.49)	3965	($5,895.56)
7520	002633425	PERFORATOR, OFFICE	9Q	EA	$1,695.06	$16.20	$19.71	0.17	$23.06	$4.99	$18.07	86	$1,554.08
7510	008261876	TAPE,EMBOSSING BLACK	9Q	BX	$1,688.68	$2.39	$3.26	0.17	$3.81	$14.64	($10.83)	518	($5,607.76)
7510	008491139	TAPE,EMBOSSING RED	9Q	BX	$1,669.44	$2.39	$3.76	0.17	$4.40	$14.64	($10.24)	444	($4,546.92)
7195	012075553	BULLETIN BOARD,POST-IT	9Q	EA	$1,645.66	$5.14	$7.69	0.17	$9.00	$10.49	($1.49)	214	($319.44)
7350	002518746	BOWL EAT	9Q	DZ	$1,638.75	$12.33	$17.25	0.17	$20.18	$32.64	($12.46)	95	($1,183.46)
7230	008499839	CURTAIN,SHOWER 72 X 36	9Q	EA	$1,624.32	$2.67	$3.84	0.17	$4.49	$3.99	$0.50	423	$212.68
7210	002052804	BLANKET, BED WOOL GRAY 66X84	9Q	EA	$1,615.37	$16.75	$24.11	0.17	$28.21	$19.99	$8.22	67	$550.65
7530	002900599	PAPER BOND WHITE 8 1/2 X 11	9Q	BX	$1,614.90	$25.88	$38.45	0.17	$44.99	$115.30	($70.31)	42	($2,953.17)
7490	008350443	EMBOSSING MACHINE,ID	9Q	EA	$1,601.60	$5.50	$8.80	0.17	$10.30	$19.99	($9.69)	182	($1,764.31)
5130	013365533	ETCHER, ELECTRIC	9Q	EA	$1,600.04	$18.02	$23.53	0.17	$27.53	$32.99	($5.46)	68	($371.27)
7930	012368941	DETERGENT, SILVER POWER #12922	9Q	BX	$1,577.24	$40.25	$56.33	0.17	$65.91	$27.28	$38.63	28	$1,081.53
5180	010464980	TOOL KIT,ELECTRICIAN'S	9Q	KT	$1,576.60	$220.84	$315.32	0.17	$368.92	$600.00	($231.08)	5	($1,155.38)
6645	010468848	CLOCK,WALL	9Q	EA	$1,570.75	$10.39	$15.25	0.17	$17.84	$9.99	$7.85	103	$808.81
5130	009357354	DRILL,ELECTRIC	9Q	EA	$1,565.03	$52.84	$82.37	0.17	$96.37	$31.95	$64.42	19	$1,224.04
7520	013527314	PEN,BLACK FIBERPOINT	9Q	DZ	$1,563.25	$2.40	$4.81	0.17	$5.63	$2.69	$2.94	325	$954.75
7930	013608019	DETERGENT, LIQUID DISHWASHING*	9Q	GL	$1,561.04	$7.35	$10.27	0.17	$12.02	$9.90	$2.12	152	$321.62
7230	002051762	SHOWER CURTAIN	9Q	EA	$1,558.95	$3.46	$5.47	0.17	$6.40	$4.99	$1.41	285	$401.82
5110	002405943	KNIFE, ELECTRICIAN	9Q	EA	$1,552.00	$5.14	$7.76	0.17	$9.08	$9.99	($0.91)	200	($182.16)
8415	006342410	CAP,FOOD HANDLERS	9Q	BX	$1,546.02	$2.76	$3.78	0.17	$4.42	$7.80	($3.38)	409	($1,381.36)
7510	002815234	PENCIL	9Q	DZ	$1,543.36	$0.76	$1.12	0.17	$1.31	$0.75	$0.56	1378	$772.23
7510	005519823	TAPE,MAGIC 1"	9Q	RO	$1,526.40	$1.16	$1.80	0.17	$2.11	$3.18	($1.07)	848	($910.75)
7930	005152477	DETERGENT,G	9Q	GL	$1,518.05	$3.49	$4.85	0.17	$5.67	$3.89	$1.78	313	$558.55
6230	002705418	FLASHLIGHT 2D CELL	9Q	EA	$1,497.65	$2.96	$3.85	0.17	$4.50	$7.99	($3.49)	389	($1,355.86)
8010	013445322	PAINT, WHITE SEMI GLOSS 5-GL**	9Q	CN	$1,445.20	$72.65	$180.65	0.17	$211.36	$113.50	$97.86	8	$782.88
7530	002389232	TRANSFARENCY, WHITE FILM	9Q	HD	$1,442.10	$11.61	$20.90	0.17	$24.45	$19.97	$4.48	69	$309.33
5120	002643796	WRENCH ADJUSTABLE 12"	9Q	EA	$1,435.41	$8.24	$11.67	0.17	$13.65	$10.99	$2.66	123	$327.66
7920	002644638	BROOM,PUSH	9Q	EA	$1,430.52	$12.26	$18.34	0.17	$21.46	$22.99	($1.53)	78	($119.51)
7930	009907391	DETERGENT,LAUNDRY	9Q	DR	$1,429.70	$10.26	$16.82	0.17	$19.68	$14.30	$5.38	85	$457.25
5110	002236371	SHEARS,STREIGHT CUT	9Q	EA	$1,417.10	$5.34	$7.66	0.17	$8.96	$7.53	$1.43	185	$264.96
7530	002439366	BOOK MEMO GREEN 3 1/2"X6"	9Q	EA	$1,415.07	$0.51	$0.81	0.17	$0.95	$1.66	($0.71)	1747	($1,244.39)
5133	004496775	DRILL SET, ELECTRIC	9Q	SE	$1,394.40	$18.14	$29.05	0.17	$33.99	$21.86	$12.13	48	$582.17
7340	000221316	KNIFE,PLASTIC,PICNIC	9Q	HD	$1,386.99	$2.34	$2.97	0.17	$3.47	$1.32	$2.15	467	$1,006.34

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA/SERVMART PRICE	SERVMART OPERATING COST	TOTAL GOVT COST	RETAIL	DIFF BTWN GOVT COST AND RETAIL	6 MONTH DEMAND	TOTAL COST
7930	013608050	STAINLESS STEEL CLEANER***	9Q	GL	$1,382.40	$7.65	$10.80	0.17	$12.64	$15.95	($3.31)	128	($424.19)
7930	013425315	CLEANER & DEGREASER, SPRAY***	9Q	BT	$1,381.76	$3.47	$5.08	0.17	$5.94	$3.39	$2.55	272	$694.58
7520	002853148	BOX, INDEX	9Q	EA	$1,368.34	$15.82	$22.07	0.17	$25.82	$19.00	$6.82	62	$422.96
5110	001622205	KNIFE, GENERAL PURPOSE	9Q	EA	$1,359.00	$5.80	$9.00	0.17	$10.53	$7.99	$2.54	151	$383.54
8020	006826492	COVER,PAINT ROLLER 9"X7/8	9Q	EA	$1,352.22	$0.54	$0.62	0.17	$0.73	$1.13	($0.40)	2181	($882.43)
7520	002861723	FILE,WORK O	9Q	EA	$1,345.20	$6.48	$11.21	0.17	$13.12	$12.99	$0.13	120	$15.08
7930	013623208	OVEN CLEANER, FAST CLEAN***	9Q	GL	$1,344.00	$5.75	$8.00	0.17	$9.36	$6.70	$2.66	168	$446.88
7920	000610038	SCRUB BRUSH	9Q	EA	$1,336.61	$2.76	$4.19	0.17	$4.90	$6.20	($1.30)	319	($413.97)
7530	002223443	FILE FOLDER	9Q	HD	$1,332.80	$7.78	$9.80	0.17	$11.47	$9.99	$1.48	136	$200.74
7510	000745124	TAPE,PRESSU GREEN	9Q	RO	$1,320.57	$4.69	$6.03	0.17	$7.06	$6.44	$0.62	219	$134.71
8020	002633867	BRUSH, VARNISH	9Q	EA	$1,316.34	$2.04	$3.09	0.17	$3.62	$1.97	$1.65	426	$700.90
7920	001711148	MOPHEAD,WET,COTTON	9Q	EA	$1,314.00	$1.67	$2.19	0.17	$2.56	$1.65	$0.91	600	$547.38
7920	002911237	SCOURING BRICK	9Q	EA	$1,313.64	$4.60	$5.34	0.17	$6.25	$2.25	$4.00	246	$983.46
7530	000822662	LABEL, GUMMED WHITE	9Q	BX	$1,312.08	$11.20	$15.62	0.17	$18.28	$22.99	($4.71)	84	($396.03)
7520	009731059	MARKER,FELT TIP,BLACK WIDE	9Q	DZ	$1,267.73	$2.27	$3.31	0.17	$3.87	$7.77	($3.90)	383	($1,492.67)
7340	000221317	SPOON, PLASTIC HEAVY DUTY	9Q	HD	$1,267.35	$2.24	$3.55	0.17	$4.15	$1.32	$2.83	357	$1,011.56
7510	002902026	TAPE,PR SEN	9Q	RO	$1,267.16	$1.04	$1.58	0.17	$1.85	$2.19	($0.34)	802	($273.80)
7520	001632563	PERFORATOR,PAPER 3-HOLE	9Q	EA	$1,260.34	$10.90	$15.37	0.17	$17.98	$11.43	$6.55	82	$537.34
7510	012784130	BINDER,2",BLACK,STIFF,3 RING	9Q	EA	$1,257.14	$1.57	$2.63	0.17	$3.08	$2.69	$0.39	478	$185.03
5120	004498083	WRENCH, OPEN	9Q	EA	$1,248.45	$6.37	$10.15	0.17	$11.88	$7.69	$4.19	123	$514.82
8020	008897918	BRUSH,VARNISH 2"	9Q	EA	$1,242.24	$1.20	$1.92	0.17	$2.25	$3.19	($0.94)	647	($610.51)
8020	007534915	ROLLER, PAINT	9Q	EA	$1,237.68	$1.16	$1.62	0.17	$1.90	$1.96	($0.06)	764	($49.35)
8020	005974770	BRUSH, PAINT FLAT 3"	9Q	EA	$1,234.75	$2.82	$4.49	0.17	$5.25	$4.67	$0.58	275	$160.41
7240	001600440	TRASH CN ST	9Q	EA	$1,226.79	$21.53	$28.53	0.17	$33.38	$11.99	$21.39	43	$919.77
7610	001429051	DICTIONARY	9Q	EA	$1,213.29	$5.02	$10.37	0.17	$12.13	$10.36	$1.77	117	$207.43
5835	BP9995568	VIDEO CASSETTE 120 MINUTES	9Q	EA	$1,210.23	$2.39	$3.39	0.17	$3.97	$1.66	$2.31	357	$823.35
7510	008491138	TAPE,EMBOSSING,GREEN	9Q	BX	$1,206.96	$2.39	$3.76	0.17	$4.40	$13.30	($8.90)	321	($2,857.16)
7510	008784470	TAPE,EMBOSSING,BLUE	9Q	BX	$1,196.42	$2.36	$3.26	0.17	$3.81	$13.30	($9.49)	367	($3,481.29)
7910	005509123	VACUUM CLEANER,HOUSEHOLD	9Q	EA	$1,170.00	$74.15	$78.00	0.17	$91.26	$44.99	$46.27	15	$694.05
8010	013316107	PAINT, BLACK SPRAY LOW VOC	9Q	PT	$1,160.78	$3.72	$4.57	0.17	$5.35	$5.31	$0.04	254	$9.37
4240	005422048	FACESHIELD	9Q	EA	$1,160.35	$6.58	$10.09	0.17	$11.81	$11.67	$0.14	115	$15.56
7920	009651709	TOWEL,PAPER WIPING	9Q	BX	$1,159.20	$25.87	$27.60	0.17	$32.29	$35.37	($3.08)	42	($129.28)
7530	002910098	FOLDER,FILE LETTER SIZE	9Q	HD	$1,155.06	$3.63	$5.58	0.17	$6.53	$6.99	($0.46)	207	($95.51)
7530	006198880	EASEL PAD,WRITING	9Q	PD	$1,152.27	$5.72	$6.51	0.17	$7.62	$10.49	($2.87)	177	($508.57)
7530	006630031	FOLDER,FILE 12X9 1\3	9Q	HD	$1,150.38	$5.30	$7.47	0.17	$8.74	$5.99	$2.75	154	$423.48
7220	006341601	MATTING,GREY VINYL 20X20	9Q	EA	$1,141.06	$7.18	$9.67	0.17	$11.31	$2.98	$8.33	118	$983.40
5110	005958317	FILE SET, HAND	9Q	SE	$1,140.81	$23.95	$34.57	0.17	$40.45	$16.99	$23.46	33	$774.08
5120	002643795	WRENCH, OPEN	9Q	EA	$1,138.12	$4.81	$7.69	0.17	$9.00	$8.74	$0.26	148	$38.08
5120	004736476	WRENCH ADJUSTABLE	9Q	EA	$1,130.49	$13.75	$21.33	0.17	$24.96	$16.30	$8.66	53	$458.77
5350	002210883	ABRASIVE PAPER, 80 GRITS**	9Q	PG	$1,129.76	$4.17	$6.14	0.17	$7.18	$17.00	($9.82)	184	($1,806.18)
7350	000825741	CUP, ENLISTED PLASTIC	9Q	BX	$1,126.71	$8.44	$10.53	0.17	$12.32	$36.90	($24.58)	107	($2,630.05)
7930	001775243	DETERGENT,GENERAL PURPOSE	9Q	GL	$1,125.12	$2.44	$2.93	0.17	$3.43	$7.50	($4.07)	384	($1,563.61)
7210	007188325	WASHCLOTH	9Q	DZ	$1,120.60	$6.19	$8.62	0.17	$10.09	$6.97	$3.12	130	$405.00
7220	002053099	MAT,FLOOR	9Q	EA	$1,119.04	$15.39	$21.52	0.17	$25.18	$12.99	$12.19	52	$633.80
7510	005308881	BINDER,BLACK 2" 3 RING	9Q	EA	$1,118.26	$1.29	$2.21	0.17	$2.59	$2.89	($0.30)	506	($153.98)
7920	002691259	BRUSH, WIRE, HAND, STIFF	9Q	EA	$1,115.88	$1.67	$2.04	0.17	$2.39	$2.24	$0.15	547	$80.30
											Total Government Cost:		($55,156.14)

APPENDIX C: PAPER PRODUCTS DIRECTLY PURCHASED FROM GSA

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA SELLING PRICE	RETAIL	DIFF BTWN GSA SELLING AND RETAIL	6 MONTH DEMAND	TOTAL COST
7530	001817174	XEROX PAPER, 8-1/2 X 11"	9Q	BX	$80,161.44	$22.57	$31.51	$29.99	$1.52	2544	$3,866.88
8540	005303770	TOILET PAPER, TISSUE	9Q	BX	$25,057.70	$27.00	$30.19	$15.79	$14.40	830	$11,952.00
7530	008000996	PAPER,TABULATING MACHINE 1PT.	9Q	BX	$18,423.76	$11.99	$16.81	$19.99	($3.18)	1096	($3,485.28)
7350	001623006	CUP,PAPER	9Q	BX	$16,912.59	$31.77	$44.39	$37.23	$7.16	381	$2,727.96
7530	011310091	PAD,WRITING PAPER	9Q	DZ	$13,990.11	$42.12	$59.03	$107.88	($48.85)	237	($11,577.45)
8540	002857001	NAPKIN, PAPER	9Q	BX	$11,669.42	$31.84	$40.66	$36.95	$3.71	287	$1,064.77
7530	001450414	PAPER, TAB 14-7/8X11" 1PT	9Q	BX	$11,642.88	$15.79	$22.74	$29.99	($7.25)	512	($3,712.00)
7530	011476812	XEROX PAPER, GREEN 8-1/2X11***	9Q	RM	$11,219.20	$21.65	$35.06	$69.90	($34.84)	320	($11,148.80)
7350	012636700	PLATE,PAPER	9Q	BX	$9,401.90	$22.08	$31.55	$31.96	($0.41)	298	($122.18)
7530	001608477	INDEX SHEETS,8-1X2X11 LOOSE LF	9Q	SE	$9,104.96	$0.89	$1.48	$2.55	($1.07)	6152	($6,582.64)
8105	012842924	BAG, PAPER WASTE RECEPT	9Q	BE	$9,032.21	$11.64	$17.27	$42.00	($24.73)	523	($12,933.79)
7530	002220078	BOOK, MEMORANDUM	9Q	EA	$7,468.44	$0.52	$0.84	$0.72	$0.12	8891	$1,066.92
7530	009908884	FOLDER,FILE,RED 9 1/2 X 11 3/4	9Q	EA	$7,268.94	$0.64	$1.26	$0.45	$0.81	5769	$4,672.89
8540	002627178	TOWEL,PAPER	9Q	BX	$7,085.60	$8.96	$10.42	$20.60	($10.18)	680	($6,922.40)
7530	001450416	PAPER TABULATING, 3-PT	9Q	BX	$6,369.30	$24.25	$33.70	$67.95	($34.25)	189	($6,473.25)
7530	001450415	PAPER, TAB 14-7/8 X 11-1/2 2PT	9Q	BX	$5,560.50	$23.94	$33.70	$64.99	($31.29)	165	($5,162.85)
7350	010562896	CUP,PAPER 8 OZ	9Q	BX	$5,205.06	$19.22	$27.54	$47.50	($19.96)	189	($3,772.44)
8540	010556134	TOWEL,PAPER	9Q	BX	$4,518.88	$22.43	$37.04	$87.74	($50.70)	122	($6,185.40)
7530	011245660	PAPER WRITING,RULE WHITE LINE	9Q	DZ	$4,081.06	$7.70	$9.74	$9.18	$0.56	419	$234.64
7530	001817175	PAPER, XEROX 8 1/2X14	9Q	BX	$3,997.28	$25.58	$48.16	$48.99	($0.83)	83	($68.89)
7530	011476811	XEROX PAPER, YELLOW 8-1/2X11**	9Q	BX	$3,718.00	$21.77	$35.75	$53.90	($18.15)	104	($1,887.60)
7530	002223525	BOOK,MEMORA 10X8 1/2 "	9Q	EA	$3,495.75	$1.80	$2.95	$3.87	($0.92)	1185	($1,090.20)
8540	002767570	NAPKIN, PAPER TABLE	9Q	BX	$3,438.78	$32.03	$46.47	$89.50	($43.03)	74	($3,184.22)
8540	010556094	PAPER,TISSUE	9Q	BX	$3,075.60	$23.14	$27.96	$15.79	$12.17	110	$1,338.70
7530	001449600	PAPER, TABULATING 2PT	9Q	BX	$2,957.86	$14.79	$20.83	$39.99	($19.16)	142	($2,720.72)
7530	011247632	PAD,WRITING	9Q	DZ	$2,727.57	$10.37	$13.57	$10.79	$2.78	201	$558.78
7530	011167865	PAD,WRITING	9Q	DZ	$2,621.05	$4.10	$5.89	$7.98	($2.09)	445	($930.05)
7530	010607511	BOOK,MEMO,LINED	9Q	EA	$2,615.40	$0.47	$0.60	$0.34	$0.26	4359	$1,133.34
7350	013599524	CUP, PAPER***	9Q	BX	$2,467.53	$29.12	$43.29	$47.50	($4.21)	57	($239.97)
7530	008893555	FILE FOLDER, LETTER STR CUT	9Q	HD	$2,409.48	$15.96	$22.31	$23.16	($0.85)	108	($91.80)
8105	002627363	BAG,PAPER	9Q	BE	$2,339.10	$17.86	$25.99	$17.08	$8.91	90	$801.90
7530	011167867	POST IT NOTE PAD, 3X3"	9Q	DZ	$2,296.20	$2.68	$4.30	$6.39	($2.09)	534	($1,116.06)
7530	002237939	NOTEBOOK,STENO	9Q	PG	$2,291.52	$6.38	$8.68	$14.97	($6.29)	264	($1,660.56)
7530	002900617	PAPER BOND WHITE 8 1/2X11	9Q	BX	$2,267.38	$19.83	$31.06	$115.30	($84.24)	73	($6,149.52)
7510	005842489	PORTFOLIO,BLUE DBL POCKET	9Q	BX	$2,080.00	$4.19	$6.50	$7.23	($0.73)	320	($233.60)
8540	010562897	PAPER NAPKIN	9Q	BX	$2,076.90	$35.86	$48.30	$45.00	$3.30	43	$141.90
7510	005842490	FOLDERS,PRESENTATION,LT. BLUE	9Q	BX	$1,987.55	$4.17	$6.35	$7.23	($0.88)	313	($275.44)
7530	002223521	BOOK,MEMORANDUM	9Q	EA	$1,942.15	$1.17	$1.79	$2.54	($0.75)	1085	($813.75)
8135	009662532	PAPER,FIRE RETARDANT	9Q	RO	$1,928.64	$33.94	$60.27	$35.95	$24.32	32	$778.24
7530	002900599	PAPER BOND WHITE 8 1/2 X 11	9Q	BX	$1,614.90	$25.88	$38.45	$115.30	($76.85)	42	($3,227.70)
8415	006342410	CAP,FOOD HANDLERS	9Q	BX	$1,546.02	$2.76	$3.78	$7.80	($4.02)	409	($1,644.18)
7530	002439366	BOOK MEMO GREEN 3 1/2"X6"	9Q	EA	$1,415.07	$0.51	$0.81	$1.66	($0.85)	1747	($1,484.95)
7530	002223443	FILE FOLDER	9Q	HD	$1,332.80	$7.78	$9.80	$9.99	($0.19)	136	($25.84)
7920	009651709	TOWEL,PAPER WIPING	9Q	BX	$1,159.20	$25.87	$27.60	$35.37	($7.77)	42	($326.34)
7530	002910098	FOLDER,FILE LETTER SIZE	9Q	HD	$1,155.06	$3.63	$5.58	$6.99	($1.41)	207	($291.87)
7530	006630031	FOLDER,FILE 12X9 1\3	9Q	HD	$1,150.38	$5.30	$7.47	$5.99	$1.48	154	$227.92

Total Government Cost ($74,974.90)

APPENDIX D: CLEANING CHEMICALS DIRECTLY PURCHASED FROM GSA

FISC	NIIN	NOMENCLATURE	COG	UI	PRICE X DEMAND	GSA COST	GSA SELLING PRICE	RETAIL	DIFF BTWN GSA SELLING AND RETAIL	6 MONTH DEMAND	TOTAL COST
7930	009265280	DETERGENT, SPRAY N WIPE 1 PT	9Q	BT	$14,008.28	$0.81	$1.43	$2.40	($0.97)	9796	($9,502.12)
7930	011527072	DETERGENT, SOLID POWER #10371	9Q	CS	$11,931.99	$65.05	$81.17	$69.50	$11.67	147	$1,715.49
6840	005843129	DISINFECTANT,PINEOIL	9Q	GL	$7,378.17	$9.07	$11.73	$17.99	($6.26)	629	($3,937.54)
7930	000456923	REMOVER, FLOOR POLISH	9Q	GL	$4,836.05	$1.40	$3.11	$9.10	($5.99)	1555	($9,314.45)
7930	008804454	COMPOUND,DISHWASHING	9Q	GL	$4,433.24	$3.44	$4.97	$8.95	($3.98)	892	($3,550.16)
7930	013636552	FLOOR FINISH, "ARMOR 22"	9Q	BX	$3,037.80	$26.20	$36.60	$39.95	($3.35)	83	($278.05)
7930	011838585	FLOOR WAX	9Q	CN	$2,973.32	$18.98	$30.34	$60.00	($29.66)	98	($2,906.68)
7930	003577386	DETERGENT, GEN. PURPOSE	9Q	BT	$2,822.40	$0.78	$1.05	$2.99	($1.94)	2688	($5,214.72)
6840	006877904	DISINFECTANT,PINEOIL	9Q	QT	$2,704.00	$3.28	$4.00	$6.99	($2.99)	676	($2,021.24)
7930	013636551	STRIPPER, MOP-ON-MOP OFF	9Q	BX	$2,565.00	$24.50	$34.20	$39.95	($5.75)	75	($431.25)
7930	012367280	DETERGENT, LAUNDRY 40LB CONT.	9Q	CO	$2,460.08	$26.08	$43.93	$32.90	$11.03	56	$617.68
7930	013641018	SEALER, FLOOR "AQUA SEAL	9Q	CS	$2,328.30	$42.65	$59.70	$76.42	($16.72)	39	($652.08)
7930	000456912	WAX REMOVER, CONCENTRATED 5 GL	9Q	CN	$2,094.96	$7.90	$12.47	$39.95	($27.48)	168	($4,616.64)
7930	002829699	DETERGENT,GENERAL PURPOSE	9Q	GL	$1,891.38	$8.28	$10.87	$6.00	$4.87	174	$847.38
7930	012368941	DETERGENT, SILVER POWER #12922	9Q	BX	$1,577.24	$40.25	$56.33	$27.28	$29.05	28	$813.40
7930	013608019	DETERGENT, LIQUID DISHWASHING*	9Q	GL	$1,561.04	$7.35	$10.27	$9.90	$0.37	152	$56.24
7930	005152477	DETERGENT,G	9Q	GL	$1,518.05	$3.49	$4.85	$3.89	$0.96	313	$300.48
7930	009907391	DETERGENT,LAUNDRY	9Q	DR	$1,429.70	$10.26	$16.82	$14.30	$2.52	85	$214.20
7930	013608050	STAINLESS STEEL CLEANER***	9Q	GL	$1,382.40	$7.65	$10.80	$15.95	($5.15)	128	($659.20)
7930	013425315	CLEANER & DEGREASER, SPRAY***	9Q	BT	$1,381.76	$3.47	$5.08	$3.39	$1.69	272	$459.68
7930	013623208	OVEN CLEANER, FAST CLEAN***	9Q	GL	$1,344.00	$5.75	$8.00	$6.70	$1.30	168	$218.40
7930	001775243	DETERGENT,GENERAL PURPOSE	9Q	GL	$1,125.12	$2.44	$2.93	$7.50	($4.57)	384	($1,754.88)

Total Government Cost: ($39,596.06)

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3. Department of the Navy, *Inventory Management*, NAVSUP Publication 553, 03 January 1991.

4. Department of Defense, *Material Management Regulation*, DoD 4140.1-R, Office of the Assistant Secretary of Defense(Production and Logistics), 04 January 1993.

5. Department of the Navy, *Practical Comptrollership*, Module N, Naval Postgraduate School, March, 1995.

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7. Arnavas, D.P. and Ruberry, W.J., *Government Contract Guidebook*, Chapter Six, Federal Publications Inc., Washington, D.C., 1992.

8. Telephonic FAX from David McInturff, GSA , on 29 August 1995.

9. Telephonic FAX from Lillian Stanfield, SERVMART Division Director (code 102), FISC Oakland, CA. on 01 September 1995.

10. Meeting between the authors and CDR Jim Kerber, FISC Oakland Comptroller (code 50) on 01 September 1995.

11. Telephone conversation between the author and Cynthia Pagsolingan, Assistant Manager, GSA Customer Supply Center, Stockton, CA. on 18 September 1995.

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